

**ORA DATA REQUEST**  
**ORA-SDGE-091-CY3**  
**SDG&E 2019 GRC – A.17-10-007**  
**SDG&E RESPONSE**  
**DATE RECEIVED: JANUARY 17, 2018**  
**DATE RESPONDED: JANUARY 31, 2018**

**Exhibit Reference:** SDG&E-17-WP-R\_Supplemental\_1FC001.000\_1.xlsx and SDG&E-17-WP-R

**SDG&E Witness:** Gwen Marelli

**Subject:** Customer Services-Field

**Please provide the following:**

1. Referring to Ex. SDG&E-17-WP-R\_Supplemental\_1FC001.000\_1, tab “Cost Forecast”, columns DE-DH, the total cost forecast for the years 2016-2019 does not appear to match the forecast of years 2016-2019 provided in Ex. SDG&E-17-WP-R, page 3 of 86.
  - a. Please provide an explanation for the discrepancy.
  - b. Please indicate which numbers are correct for purposes of the GRC.
  - c. Please provide a spreadsheet that shows the calculation that went into the forecast for Order Volume (Columns E through H in the spreadsheet).
  - d. The testimony states that TY 2019 values were calculated using a 3 year average, but the 2019 values do not appear to be a 3 year average of 2014-2016, please explain the discrepancies.

**SDG&E Response 01:**

- 1.a. The cost forecast found in Ex. SDG&E-17-WP-R\_Supplemental\_1FC001.000\_1, tab “Cost Forecast”, columns DE-DH (shown as item 2 in the table below), does not reflect the total forecast for 2016 – 2019 because it excludes cost savings for the Fueling our Future (FOF) initiative. Refer to items 2 – 5 below, which includes the FOF Ongoing savings. The total estimated forecast shown in item 5 matches the total estimated forecast in Ex. SDG&E-17-WP-R, pg 3 of 86, as shown in line 1.

		in 2016 \$ (000)			
		2017 Estimated	2018 Estimated	2019 Estimated	
1	Ex. SDG&E-17-WP-R, pg 3 of 86, for 1FC001.000 Customer Services Field - Operations	Total	14,538	14,959	15,888
2	SDG&E-17-WP-R_Supplemental_1FC001.000_1, tab “Cost Forecast”, columns DE-DH	Total	14,576,593	15,027,350	15,993,098
3	Item 2 in \$000	Item 2 / 1000	14,577	15,027	15,993
4	Exhibit SDG&E-17-WP-R, pages 6 -9	FOF - Ongoing	-39	-68	-105
5	<b>Total Estimated Forecast</b>	<b>Item 3 + 4</b>	<b>14,538</b>	<b>14,959</b>	<b>15,888</b>
This matches the total in SDG&E-17-WP-R, page 3 of 86, for 1FC001.000 Customer Services - Field Operations					

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**SDG&E Response to Question 1a Continued**

In addition, the total cost forecasts found in Ex. SDG&E-17-WP-R\_Supplemental\_1FC001.000\_1, tab “Cost Forecast”, columns DE-DH , line 63, are reflected in Ex. SDG&E-17-WP-R, pages 6 - 8 of 86, as itemized Adj Groups labeled “Other”, “Ramp Base”, and “RAMP Incremental,” as shown in the table below. For the RAMP cost calculation, please refer to SDG&E’s response to data request ORA-SDGE-DR-080-CY3, question 1.c.

	Exhibit Reference	Adj Group	in 2016 \$ (000)		
			2017 Estimated	2018 Estimated	2019 Estimated
1	From Exhibit SDG&E-17-WP-R, pages 6-9	Other	9,872	10,189	11,030
2	From Exhibit SDG&E-17-WP-R, pages 6-9	Other	88	154	191
3	From Exhibit SDG&E-17-WP-R, pages 6-9	RAMP Base	4,473	4,473	4,473
4	From Exhibit SDG&E-17-WP-R, pages 6-9	RAMP Incremental	144	211	299
5	<b>Estimated Total Excluding FOF</b> <b>This matches the Total in SDG&amp;E-17-WP-R_Supplemental_1FC001.000_1, tab “Cost Forecast”, columns DE-DH</b>	<b>Sum of item 1 - 4</b>	<b>14,577</b>	<b>15,027</b>	<b>15,993</b>
6	From Exhibit SDG&E-17-WP-R, pages 6-9	FOF Ongoing	-39	-68	-105
7	<b>Total Estimated Forecast with FOF</b> <b>This matches the Total in SDG&amp;E-17-WP-R, page 3 of 86, for 1FC001.000 Customer Services - Field Operations</b>	<b>Item 5 + 6</b>	<b>14,538</b>	<b>14,959</b>	<b>15,888</b>

- 1.b.** Refer to the response and tables provided in Q.1.a which explains the difference between the cost forecast found in Ex. SDG&E-17-WP-R\_Supplemental\_1FC001.000\_1, on the tab “Cost Forecast, columns DE-DH, and the forecast provided in Ex. SDG&E-17-WP-R, page 3 of 86.
- 1.c.** The calculations that went into the forecast for the order volume (columns E-H) of Ex. SDG&E-17-WP-R\_Supplemental\_1FC001.000\_1, tab “Cost Forecast,” are shown on the attached file labeled, “ORA-SDGE-091-CY3-Q1c Attachment.”

SDG&E discovered a calculation error in the order volume for the “CSF – Incomplete” order type. Exhibit SCG-17-WP-R, page 19 of 86, line # 53, showed the TY 2019 estimated order volume as 17,590 orders. The corrected order volume is 17,281 (refer to the “Incomplete Order” tab of the attached file), which is a reduction of 309 orders and equates to a total cost reduction of \$9,984 for TY 2019. A revision reflecting this change will be submitted by SDG&E at the next opportunity.

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**SDG&E Response to Question 1 Continued**

- 1.d.** The TY 2019 forecasted volume for each order does not appear to be a straight three-year average because it is a three-year average based on the number of orders-per-active meter. The TY 2019 forecasted order volume for each order type is the product of the three-year average number of orders-per-active-meter and the number of forecasted active meters in TY 2019. SDG&E utilized a three-year average (2014 – 2016) orders-per-active-meter methodology for most order types (47 of 54 order types), excluding those seven order types discussed in Exhibit SDG&E-17-R, section III.A.2, Table GRM-10, and the incremental funding requests discussed in section III.A.5. Refer to the attachment in response to Question 1.c showing the detailed calculations for how the order volume forecast was derived.