ORA DATA REQUEST
ORA-SDGE-057-LMW
SDG&E 2019 GRC – A.17-10-007
SDG&E RESPONSE
DATE RECEIVED: DECEMBER 12, 2017
DATE RESPONDED: DECEMBER 29, 2017

Exhibit Reference: SDG&E-21 - Workpapers
SDG&E Witness: Herrera
Subject: Fleet

Please provide the following:

1. Referring to SDG&E's workpaper page 12, SDG&E provided 2 tables showing the total units for Fleet Replacements and total units for Incremental Fleet for Business Needs. Based on this please provide/answer the following:

    a. Description of and support for the methodology used to determine the total number of units for each line item.

    b. The percentage of SDG&E's fleet replaced over the forecast period (2017-2019).

SDG&E Response 1:

a. Fleet replacements are due to the vehicle meeting one or more of the following criteria: 1) Compliance requirements (ATCM or other), 2) Age of vehicle, 3) Mileage of vehicle, or 4) Condition of vehicle as identified by our Fleet Management system during our replacement planning process. Please see details of vehicles eligible for replacement under these criteria provided in response ORA-SDGE-047-LMW-Data, tab ORA-4A-Detail. ORA-SDGE-047-LMW-Data contains confidential and protected information (please refer to the Confidentiality Declaration of Carmen Herrera dated December 20, 2017, submitted concurrently with ORA-SDGE-047-LMW-Data).

    Incremental units for business needs are vehicles a business unit has requested as incremental to the current fleet. Please see the testimony of Gina Orozco-Mejia; Gas Distribution – Ex. SDG&E-04 page GOM-11; and Beth Musich, Gas Transmission – Ex. SDG&E-06 page EAM-10 for justification and forecast methodology related to the need for incremental vehicles. Please see details of incremental vehicles for business needs provided in response ORA-SDGE-047-LMW-Data, tab ORA-6A-Detail. ORA-SDGE-047-LMW-Data contains confidential and protected information (please refer to the Confidentiality Declaration of Carmen Herrera dated December 20, 2017, submitted concurrently with ORA-SDGE-047-LMW-Data).

b. SDG&E forecasted replacement of 11.6% of the fleet in 2017, 11.8% of the fleet in 2018, and 14.9% of the fleet in 2019.

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2. Referring to SDG&E's workpaper page 30, SDG&E provided a table showing the total Salvage units. Based on this please provide/answer the following:

   a. Description of and support for the methodology used to determine the total number of Salvage units.

SDG&E Response 2:

a. SDG&E forecasted salvage of a replaced unit after the new unit has come into service, the new unit has received a new vehicle inspection, the new unit has been properly set-up with all required radios, specialized safety equipment (where required), laptop mounts (where required) and other IT equipment (where required). Once the replaced unit has been turned in, the unit will be made ready for salvage by being inspected by garage personnel, all documents gathered, shipped to auction company, all logos removed, reconditioning if needed, advertised, staged, and then auctioned. The Cash Flow forecasting model utilized to forecast salvage units provides the following output:

Expected In-Service Date	Expected Salvage Year		
	2017	**2018**	**2019**
12/31/2016	116	0	0
1/1/2017	33	0	0
2/1/2017	0	0	0
2/15/2017	5	0	0
2/16/2017	1	0	0
3/1/2017	27	0	0
4/1/2017	80	0	0
4/15/2017	7	0	0
5/1/2017	8	0	0
5/30/2017	4	0	0
6/1/2017	1	0	0
7/1/2017	0	74	0
8/30/2017	0	1	0
9/1/2017	0	3	0
9/15/2017	0	1	0
10/1/2017	0	44	0
12/1/2017	0	1	0
1/1/2018	0	43	0
3/1/2018	0	4	0
4/1/2018	0	52	0

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SDG&E Response 2: -Continued

7/1/2018	0	0	72
10/1/2018	0	0	56
1/1/2019	0	0	30
4/1/2019	0	0	58
Total	**282**	**223**	**216**