

RHA’s Energy Savings Assistance Program (ESA) Southern Multi-Family Whole Building (MFWB) Implementation Plan Public Presentation

February 22,2023

9:00 a.m. – 12:00 p.m. PST

Q & A Transcripts

Questions		Answers
1	Thanks for sharing this great info. My brother-in-law just had a massive heart attack on Sunday and died.	We appreciate knowing you found the heart health tips helpful. We are sorry for your loss and send our condolences to you and your family during this difficult time.
2	Will a copy of this presentation be shared?	You may find a recording of the presentation here: https://app.sli.do/event/1j4ui2Z7MeBGvRqy5YVyAK
3	Are college students receiving grade credits toward their degree for working in the program?	We defer to the college(s) to determine what credit(s) they grant towards a degree or certification program for anyone involved in workforce development efforts.
4	This is great! How do you target them?	We will target DAC and need state customers using data driven queries run against IOU customer data. We will partner with the IOUs to develop and conduct the queries.
5	Are the subcontractors limited to the ESA contractors contracted by SCE and SDG&E?	We will prioritize contracting with our preferred ESA contractor network, who bid on this opportunity with us. After allocating program dollars, savings goals, and treatment goals amongst this group, we welcome the inclusion of additional ESA contractors as needed to address gaps in capacity or geography. To be added to our waiting list, ESA contractors should complete our "Trade Ally" intake form located at rhacustomerconnect.com/SMFWB or by email at SouthernMFWB@rhainc.com .

6	Please explain the 50% co-pay	Non-Deed Restricted (NDR) Building Owners must pay 50% of the cost to install common area and whole building measures. NDR Owners have the opportunity to elect measures that align with their building priorities and financial ability to fund the co-pay. Owners are not required to agree to all feasible measures. In-unit measures are subsidized by the program at 100% and no co-pay is required to install them.
7	Is there a projection of the average amount of cost per building? Trying to understand how high the 50% co-pay might be. I know every building will be different.	The average cost per building will depend on the measures feasible for that property and the Owner's willingness and ability to fund the 50% co-pay with Non-Deed Restricted Buildings. At this time, we are not able to provide an estimated average cost.
8	Remind us please, what is the co-pay for deed-restricted properties compared to the non-deed-restricted properties? We hope that the process for ensuring tenants are CARE-eligible is not burdensome. Can you elaborate on what that process will look like for tenant verification?	<p>Deed Restricted properties do not pay a co-pay for installed common area and whole building measures. Only Non-Deed Restricted Building have the requirement for a co-pay, which the CPUC established as 50% of the installation cost.</p> <p>We are still developing the CARE validation process but will allow Owner's to certify on behalf of tenants consistent with the CPUC's Direction.</p>
9	What measures would be considered for electrification?	Possible electrification measures include Central HP, Ductless Mini-Split Heat Pump, Electric Range with Induction Cooktop, Heat Pump Clothes Dryer, Heat Pump Water Heater, Tankless Water Heater, and Heat Pump Pool Heater.
10	With the 2 tracks (owner and tenant), does that mean every building tenant must apply individually?	We will institute a single intake form to allow building owners to incorporate tenants as part of their application. In the event a tenant desire to participate, but the building owner either does not opt for participation or the building does not qualify, the tenant will need to complete a separate application to qualify them.
11	Will a contact list of all participating subcontractors be available?	Once solidified, we can make a list of participating subcontractors available.

12	<p>Thank you for the response re: co-pay. But might it be closer to \$1,000 or \$100,000? Just a very loose ballpark for a 50-unit building for example.</p>	<p>The cost per building will depend on the measures feasible for that property and the Owner's willingness and ability to fund the 50% co-pay with Non-Deed Restricted (NDR) Buildings. NDR Owners have the opportunity to elect measures that align with their building priorities and financial ability to fund the co-pay. Owners are not required to agree to install all feasible measures. In-unit measures are subsidized by the program at 100% and no co-pay is required to install them.</p>
13	<p>What are the potential electrification measures?</p>	<p>Possible electrification measures include Central HP, Ductless Mini-Split Heat Pump, Electric Range with Induction Cooktop, Heat Pump Clothes Dryer, Heat Pump Water Heater, Tankless Water Heater, and Heat Pump Pool Heater.</p>
14	<p>Is it correct to assume that this program will not be available to LADWP customers?</p>	<p>LADWP customers with an active SoCalGas account may participate provided they meet program eligibility criteria. Where qualified, these customers are eligible to receive all feasible gas measures offered by the MFWB Program.</p>
15	<p>(Apologies if I missed it) Does the program offer energy savings through water conservation? if so, how?</p>	<p>The MFWB Program will offer measures that both save energy and conserve water. Examples include thermostatic shower valves, tub diverters and faucet aerators.</p>
16	<p>What are the potential electrification measures?</p>	<p>Possible electrification measures include Central HP, Ductless Mini-Split Heat Pump, Electric Range with Induction Cooktop, Heat Pump Clothes Dryer, Heat Pump Water Heater, Tankless Water Heater, and Heat Pump Pool Heater.</p>
17	<p>With the metrics - are you tracking "customers" as (1) property owners or (2) tenants. Also, how will you assess the savings delivered in unit vs whole building</p>	<p>The MFWB Program will track both treated units (tenants) and properties (owners) consistent with CPUC established goals.</p>

18	Apologies if this was covered in last response. If a customer is a CCA customer receiving electric service from the CCA, would customer be eligible only for gas measures for this program?	Please note that we answered this incorrectly during the webinar! CCA customers in SoCal Edison territory, who also are SoCalGas customers, are eligible for all program measures. A customer's status as a CCA customer does not exclude them from receiving electric measures.
19	Is a detailed list of measures available? Will the subcontractors be responsible for purchasing the products installed or will RHA be purchasing the materials?	We do not have a publicly available measure list. Contractors are responsible for purchasing all program materials for installation.
20	Does age of equipment matter with common area measures?	Age of equipment will be evaluated as part of the building audit and considered in the building treatment plan.
21	So, if customers were all automatically opted in with CCAs, they will only be eligible for gas?	Please note that we answered this incorrectly during the webinar! CCA customers in SoCal Edison territory, who also are SoCalGas customers, are eligible for all program measures. A customer's status as a CCA customer does not exclude them from receiving electric measures.