

## **Appendix D:**

**San Diego Gas & Electric Company**

**Placemat Budget and Savings Requirements**



**Appendix D: [UTILITY] 2013 - 2014 Program Savings Workbook (Revised 05/16/12)**

*Note:* Per utility request, the savings placemat has been modified to be consistent with the way programs are organized in the budget placemat. Columns AR:AV were added to allow for filtering. **Do not add extra subtotal rows or grouping rows or headers. Each row should line up with a unique program ID (except for EMV cost and LIEE. EMV cost is included to keep the rows consistent with the budget placemat).**

Program #	Main Program Name / Sub-Programs	2013 EE Program Gross kWh Savings	% of Total Portfolio Savings Goal	2014 EE Program Gross kWh Savings	% of Total Portfolio Savings Goal	Two Year EE Program Gross kWh Savings	% of Total Portfolio Savings Goals	2013 EE Program Gross kW Savings	% of Total Portfolio Savings Estimate	2014 EE Program Gross kW Savings	% of Total Portfolio Savings Goal	Two Year EE Program Gross kW Savings	% of Total Portfolio Savings Goals
	<b>SW CALSPREE</b>												
SDGE3201	SW-CALS-Energy Advisor-HEES, UAT		0%		0%		0%		0%		0%		0%
SDGE3203	SW-CALS-Plug Load and Appliances-HEER	4,649,753.22	1%	4,649,753.22	1%	9,299,506.45	2%	749.61	1%	749.61	1%	1,499.21	2%
SDGE3204	SW-CALS-Plug Load and Appliances-POS Rebates	132,966.10	0%	132,966.10	0%	265,932.20	0%	31.33	0%	31.33	0%	62.67	0%
SDGE3205	SW-CALS-Plug Load and Appliances-BCE	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
SDGE3206	SW-CALS-Plug Load and Appliances-ARP	10,389,500.00	2%	10,389,500.00	2%	20,779,000.00	4%	1,933.00	2%	1,933.00	2%	3,866.00	5%
SDGE3207	SW-CALS-MFEER	2,738,989.34	1%	2,711,993.40	1%	5,450,982.74	1%	373.93	0%	372.69	0%	746.62	1%
SDGE3208	SW-CALS - EUC WHRP - Basic		0%		0%		0%		0%		0%		0%
SDGE3209	SW-CALS - EUC WHRP - Advanced	1,241,437.50	0%	1,266,750.00	0%	2,508,187.50	1%	993.15	1%	1,013.40	1%	2,006.55	2%
SDGE3210	SW-CALS - EUC WHRP - Multifamily	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
SDGE3211	Local-CALS - Middle Income Direct Install (MIDI)	1,199,387.03	0%	1,199,387.03	0%	2,398,774.06	1%	312.02	0%	312.02	0%	624.04	1%
SDGE3212	SW-CALS - Residential HVAC-QI/QM	580,440.36	0%	550,203.04	0%	1,130,643.40	0%	545.11	1%	511.90	1%	1,057.02	1%
SDGE3213	SW-CALS - CAHP/ESMH-CA Advanced Homes	297,000.00	0%	297,000.00	0%	594,000.00	0%	585.00	1%	585.00	1%	1,170.00	1%
SDGE3214	SW-CALS - CAHP/ESMH-E Star Manufactured Homes	90,416.75	0%	90,416.75	0%	180,833.50	0%	27.50	0%	27.50	0%	55.00	0%
SDGE3293	SW-CALS - Residential HVAC-HVAC Core		0%		0%		0%		0%		0%		0%
SDGE3295	SW-CALS-Energy Advisor-HEES (DR)		0%		0%		0%		0%		0%		0%
	<b>SW Commercial EE Program</b>												
SDGE3215	SW-COM-Continuous Energy Improvement		0%		0%		0%		0%		0%		0%
SDGE3216	SW-COM-Customer Services-Benchmarking		0%		0%		0%		0%		0%		0%
SDGE3217	SW-COM-Customer Services- Audits NonRes		0%		0%		0%		0%		0%		0%
SDGE3218	SW-COM-Customer Services-Audits Healthcare Energy Efficiency (HEEP)		0%		0%		0%		0%		0%		0%
SDGE3219	SW-COM-Customer Services-Audits Lodging Energy Efficiency (LEEP)		0%		0%		0%		0%		0%		0%
SDGE3220	SW-COM-Calculated Incentives-Calculated	47,829,556.44	10%	46,006,377.69	10%	93,835,934.13	20%	5,710.43	7%	5,491.58	7%	11,202.01	14%
SDGE3221	SW-COM-Calculated Incentives-RCx	4,877,222.28	1%	4,877,222.28	1%	9,754,444.57	2%	138.17	0%	138.17	0%	276.35	0%
SDGE3222	SW-COM-Calculated Incentives-Savings by Design	10,460,130.30	2%	10,390,939.20	2%	20,851,069.50	4%	4,155.73	5%	4,286.10	5%	8,441.82	10%
SDGE3223	SW-COM-Deemed Incentives-Commercial Rebates	28,215,391.99	6%	27,228,611.34	6%	55,444,003.33	12%	5,119.80	6%	4,947.91	6%	10,067.71	12%
SDGE3224	SW-COM-Deemed Incentives-HVAC Commercial	7,059,375.61	1%	6,046,220.37	1%	13,105,595.98	3%	2,326.14	3%	1,996.22	2%	4,322.36	5%
SDGE3225	SW-COM-Deemed Incentives-HVAC Core		0%		0%		0%		0%		0%		0%
SDGE3226	SW-COM Direct Install	15,779,512.40	3%	15,773,425.00	3%	31,552,937.41	7%	3,736.31	5%	3,735.10	5%	7,471.41	9%
SDGE3227	SW-IND-Continuous Energy Improvement		0%		0%		0%		0%		0%		0%
SDGE3283	SW-COM-Customer Services- Audits NonRes (TA)		0%		0%		0%		0%		0%		0%
SDGE3292	SW-COM-Customer Services-Pump Test Services		0%		0%		0%		0%		0%		0%
	<b>SW Industrial Programs</b>												
SDGE3228	SW-IND-Customer Services-Benchmarking		0%		0%		0%		0%		0%		0%
SDGE3229	SW-IND-Customer Services-Audits NonRes		0%		0%		0%		0%		0%		0%
SDGE3230	SW-IND-Customer Services-Audits CIEEP		0%		0%		0%		0%		0%		0%
SDGE3231	SW-IND-Calculated Incentives-Calculated	5,627,005.74	1%	5,412,516.46	1%	11,039,522.20	2%	671.82	1%	646.07	1%	1,317.88	2%
SDGE3233	SW-IND-Deemed Incentives	3,476,440.43	1%	3,357,664.76	1%	6,834,105.19	1%	522.01	1%	505.48	1%	1,027.49	1%
SDGE3284	SW-IND-Customer Services- Audits NonRes (TA)		0%		0%		0%		0%		0%		0%
SDGE3291	SW-IND-Customer Services-Pump Test Services		0%		0%		0%		0%		0%		0%
	<b>SW Agricultural Programs</b>												
SDGE3234	SW-AG-Customer Services-Benchmarking		0%		0%		0%		0%		0%		0%
SDGE3235	SW-AG-Customer Services-Pump Test Services		0%		0%		0%		0%		0%		0%
SDGE3236	SW-AG-Customer Services-Audits		0%		0%		0%		0%		0%		0%
SDGE3237	SW-AG-Calculated Incentives-Calculated	2,813,502.42	1%	2,706,257.78	1%	5,519,760.20	1%	335.91	0%	323.03	0%	658.94	1%
SDGE3239	SW-AG-Deemed Incentives	1,740,807.76	0%	1,683,332.32	0%	3,424,140.08	1%	261.62	0%	253.77	0%	515.39	1%
SDGE3285	SW-AG-Customer Services- Audits (TA)		0%		0%		0%		0%		0%		0%
	<b>SW Lighting Program</b>												
SDGE3240	SW-Lighting-Lighting Market Transformation		0%		0%		0%		0%		0%		0%
SDGE3241	SW-Lighting-Lighting Innovation-ETPC MD		0%		0%		0%		0%		0%		0%
SDGE3242	SW-Lighting-Lighting Innovation-ETPC Pilots		0%		0%		0%		0%		0%		0%
SDGE3243	SW-Lighting-Lighting Innovation-ETPC Advanced LED		0%		0%		0%		0%		0%		0%
SDGE3244	SW-Lighting-Lighting Innovation-ETPC Plug-In Lamp Exchange		0%		0%		0%		0%		0%		0%
SDGE3245	SW-Lighting-Primary Lighting	34,712,025.49	7%	33,014,990.30	7%	67,727,015.79	14%	3,639.45	4%	3,463.15	4%	7,102.60	9%
	<b>Local Partnerships</b>												
SDGE3266	LInstP-CA Department of Corrections Partnership		0%		0%		0%		0%		0%		0%
SDGE3267	LInstP-California Community College Partnership		0%		0%		0%		0%		0%		0%

Program #	Main Program Name / Sub-Programs	2013 EE Program Gross kWh Savings	% of Total Portfolio Savings Goal	2014 EE Program Gross kWh Savings	% of Total Portfolio Savings Goal	Two Year EE Program Gross kWh Savings	% of Total Portfolio Savings Goals	2013 EE Program Gross kW Savings	% of Total Portfolio Savings Estimate	2014 EE Program Gross kW Savings	% of Total Portfolio Savings Goal	Two Year EE Program Gross kW Savings	% of Total Portfolio Savings Goals
SDGE3268	LnstP-UC/CSU/IOU Partnership		0%		0%		0%		0%		0%		0%
SDGE3269	LnstP-State of California /IOU		0%		0%		0%		0%		0%		0%
SDGE3270	LnstP-University of San Diego Partnership		0%		0%		0%		0%		0%		0%
SDGE3271	LnstP-San Diego County Water Authority Partnership		0%		0%		0%		0%		0%		0%
SDGE3272	LGP- City of Chula Vista Partnership		0%		0%		0%		0%		0%		0%
SDGE3273	LGP- City of San Diego Partnership		0%		0%		0%		0%		0%		0%
SDGE3274	LGP- County of San Diego Partnership		0%		0%		0%		0%		0%		0%
SDGE3275	LGP- Port of San Diego Partnership		0%		0%		0%		0%		0%		0%
SDGE3276	LGP- SANDAG Partnership		0%		0%		0%		0%		0%		0%
SDGE3277	LGP- SEEC Partnership		0%		0%		0%		0%		0%		0%
SDGE3278	LGP- Emerging Cities Partnership		0%		0%		0%		0%		0%		0%
	<b>SDG&amp;E Third Party Programs</b>												
SDGE3279	3P-Res-Comprehensive Manufactured-Mobile Home	1,482,902.03	0%	1,431,473.00	0%	2,914,375.03	1%	1,620.48	2%	1,560.95	2%	3,181.43	4%
SDGE3280	3P-IDEA		0%		0%				0%		0%		0%
SDGE3290	3P-Res-Electric Resistance Heating Thermostat		0%		0%				0%		0%		0%
	<b>SW Emerging Technologies Programs</b>												
SDGE3246	SW-ET-Technology Introduction Support		0%		0%		0%		0%		0%		0%
SDGE3247	SW-ET-Technology Assessment Support		0%		0%		0%		0%		0%		0%
SDGE3248	SW-ET-Technology Deployment Support		0%		0%		0%		0%		0%		0%
	<b>SW Finance</b>												
SDGE3262	SW-FIN-On-Bill Finance	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
SDGE3263	SW-FIN-ARRA Originated Financing	5,400,000.00	1%	13,500,000.00	3%	18,900,000.00	4%	528.41	1%	1,894.84	2%	2,423.24	3%
SDGE3264	SW-FIN-New Finance Offerings	13,500,000.00	3%	76,500,000.00	16%	90,000,000.00	19%	1,894.84	2%	10,227.35	13%	12,122.19	15%
	<b>SW Codes &amp; Standards</b>												
SDGE3249	SW C&S - Building Codes & Compliance Advocacy		0%		0%		0%		0%		0%		0%
SDGE3250	SW C&S - Appliance Standards Advocacy		0%		0%		0%		0%		0%		0%
SDGE3251	SW C&S - Compliance Enhancement		0%		0%		0%		0%		0%		0%
SDGE3252	SW C&S - Reach Codes		0%		0%		0%		0%		0%		0%
SDGE3253	SW C&S - Planning Coordination		0%		0%		0%		0%		0%		0%
	<b>SW Integrated Demand Side Management</b>												
SDGE3260	Local-IDSM-ME&O-Local Marketing (EE)		0%		0%		0%		0%		0%		0%
SDGE3261	Local-IDSM-ME&O-Behavioral Programs (EE)		0%		0%		0%		0%		0%		0%
SDGE3282	SW-IDSM-IDSM		0%		0%		0%		0%		0%		0%
SDGE3286	Local-IDSM-ME&O-Local Marketing (DR)		0%		0%		0%		0%		0%		0%
SDGE3289	Local IDSM Pilot		0%		0%		0%		0%		0%		0%
SDGE3294	Local-IDSM-ME&O-Behavioral Programs (DR)		0%		0%		0%		0%		0%		0%
	<b>SW Marketing, Education &amp; Outreach</b>												
SDGE3258	SW-ME&O-Strategic Plan		0%		0%		0%		0%		0%		0%
SDGE3259	SW-ME&O		0%		0%		0%		0%		0%		0%
SDGE3287	SW-ME&O (DR)		0%		0%		0%		0%		0%		0%
	<b>SW Workforce Education &amp; Training</b>												
SDGE3254	SW-WE&T-Centergies		0%		0%		0%		0%		0%		0%
SDGE3255	SW-WE&T-Connections		0%		0%		0%		0%		0%		0%
SDGE3256	SW-WE&T-Connections K-12		0%		0%		0%		0%		0%		0%
SDGE3257	SW-WE&T-Strategic Planning		0%		0%		0%		0%		0%		0%
SDGE3288	CRM		0%		0%		0%		0%		0%		0%
SDGE3281	<b>EM&amp;V-Evaluation Measurement &amp; Verification</b>		0%		0%		0%		0%		0%		0%
	<b>EM&amp;V - CPUC Costs (includes \$1.4 million approved for ZNE Pilots)</b>		0%		0%		0%		0%		0%		0%
	<b>Low Income Energy Efficiency</b>		0%		0%		0%		0%		0%		0%

Program #	Main Program Name / Sub-Programs	2013 EE Program Gross Therm Savings	% of Total Portfolio Savings Goal	Other Program Therm Savings	2014 EE Program Gross Therm Savings	% of Total Portfolio Savings Goal	Other Program Therm Savings	Other Program Therm Savings	Two Year EE Program Gross Therm Savings	% of Total Portfolio Savings Goals	Three Year Other Program Therm Savings	Net TRC Ratio Per Program	Gross TRC Ratio Per Program	Net Program Administrator Cost Ratio	Gross Program Administrat or Cost Ratio
	<b>SW CALSPREE</b>														
SDGE3201	SW-CALS-Energy Advisor-HEES, UAT		0%			0%				0%					
SDGE3203	SW-CALS-Plug Load and Appliances-HEER	238,893.90	4%		222,622.30	4%			461,516.20	8%		0.79	1.47	1.14	2.95
SDGE3204	SW-CALS-Plug Load and Appliances-POS Rebates	5,412.44	0%		5,412.44	0%			10,824.87	0%		0.27	0.48	0.39	1.05
SDGE3205	SW-CALS-Plug Load and Appliances-BCE	-	0%		-	0%			-	0%		1.03	1.35	1.56	2.46
SDGE3206	SW-CALS-Plug Load and Appliances-ARP	(134,085.00)	-2%		(134,085.00)	-2%			(268,170.00)	-5%		0.85	0.85	1.54	1.54
SDGE3207	SW-CALS-MFEER	104,365.84	2%		100,268.62	2%			204,634.46	4%		0.86	1.06	1.32	1.84
SDGE3208	SW-CALS - EUC WHRP - Basic		0%			0%				0%					
SDGE3209	SW-CALS - EUC WHRP - Advanced	284,040.90	5%		289,832.40	5%			573,873.30	10%		0.65	1.16	0.71	1.37
SDGE3210	SW-CALS - EUC WHRP - Multifamily	-	0%		-	0%			-	0%					
SDGE3211	Local-CALS - Middle Income Direct Install (MIDI)	100,123.70	2%		86,545.10	2%			186,668.80	3%		0.82	0.82	0.96	0.96
SDGE3212	SW-CALS - Residential HVAC-QI/QM	10,649.15	0%		10,106.43	0%			20,755.58	0%		0.45	0.48	0.55	0.60
SDGE3213	SW-CALS - CAHP/ESMH-CA Advanced Homes	45,730.00	1%		45,730.00	1%			91,460.00	2%		0.31	0.33	0.76	0.91
SDGE3214	SW-CALS - CAHP/ESMH-E Star Manufactured Homes	1,090.91	0%		1,090.91	0%			2,181.82	0%		0.38	0.47	0.60	0.86
SDGE3293	SW-CALS - Residential HVAC-HVAC Core		0%			0%				0%					
SDGE3295	SW-CALS-Energy Advisor-HEES (DR)		0%			0%				0%					
	<b>SW Commercial EE Program</b>														
SDGE3215	SW-COM-Continuous Energy Improvement		0%			0%				0%					
SDGE3216	SW-COM-Customer Services-Benchmarking		0%			0%				0%					
SDGE3217	SW-COM-Customer Services- Audits NonRes		0%			0%				0%					
SDGE3218	SW-COM-Customer Services-Audits Healthcare Energy Efficiency (HEEP)		0%			0%				0%					
SDGE3219	SW-COM-Customer Services-Audits Lodging Energy Efficiency (LEEP)		0%			0%				0%					
SDGE3220	SW-COM-Calculated Incentives-Calculated	1,590,687.12	28%		1,519,148.64	27%			3,109,835.76	55%		2.06	2.73	3.07	4.75
SDGE3221	SW-COM-Calculated Incentives-RxC	53,126.92	1%		53,126.92	1%			106,253.85	2%		4.53	4.53	5.03	5.03
SDGE3222	SW-COM-Calculated Incentives-Savings by Design	378,644.40	7%		372,852.00	7%			751,496.40	13%		1.66	2.07	2.19	2.96
SDGE3223	SW-COM-Deemed Incentives-Commercial Rebates	311,837.06	6%		295,458.51	5%			607,295.57	11%		1.56	3.57	1.87	5.21
SDGE3224	SW-COM-Deemed Incentives-HVAC Commercial	(33,387.89)	-1%		(28,152.41)	-1%			(61,540.30)	-1%		1.01	1.10	1.37	1.52
SDGE3225	SW-COM-Deemed Incentives-HVAC Core		0%			0%				0%					
SDGE3226	SW-COM Direct Install	10,744.64	0%		10,758.89	0%			21,503.52	0%		1.58	1.58	1.81	1.81
SDGE3227	SW-IND-Continuous Energy Improvement		0%			0%				0%					
SDGE3283	SW-COM-Customer Services- Audits NonRes (TA)		0%			0%				0%					
SDGE3292	SW-Com-Customer Services-Pump Test Services		0%			0%				0%					
	<b>SW Industrial Programs</b>														
SDGE3228	SW-IND-Customer Services-Benchmarking		0%			0%				0%					
SDGE3229	SW-IND-Customer Services-Audits NonRes		0%			0%				0%					
SDGE3230	SW-IND-Customer Services-Audits CIEEP		0%			0%				0%					
SDGE3231	SW-IND-Calculated Incentives-Calculated	159,679.89	3%		152,511.79	3%			312,191.69	6%		1.85	2.39	2.76	4.13
SDGE3233	SW-IND-Deemed Incentives	18,459.23	0%		17,969.18	0%			36,428.41	1%		1.77	3.54	2.11	5.13
SDGE3284	SW-IND-Customer Services- Audits NonRes (TA)		0%			0%				0%					
SDGE3291	SW-IND-Customer Services-Pump Test Services		0%			0%				0%					
	<b>SW Agricultural Programs</b>														
SDGE3234	SW-AG-Customer Services-Benchmarking		0%			0%				0%					
SDGE3235	SW-AG-Customer Services-Pump Test Services		0%			0%				0%					
SDGE3236	SW-AG-Customer Services-Audits		0%			0%				0%					
SDGE3237	SW-AG-Calculated Incentives-Calculated	79,839.95	1%		76,255.90	1%			156,095.84	3%		2.13	2.84	2.78	4.10
SDGE3239	SW-AG-Deemed Incentives	8,430.53	0%		8,168.32	0%			16,598.86	0%		1.77	3.49	2.12	5.05
SDGE3285	SW-AG-Customer Services- Audits (TA)		0%			0%				0%					
	<b>SW Lighting Program</b>														
SDGE3240	SW-Lighting-Lighting Market Transformation		0%			0%				0%					
SDGE3241	SW-Lighting-Lighting Innovation-ETPC MD		0%			0%				0%					
SDGE3242	SW-Lighting-Lighting Innovation-ETPC Pilots		0%			0%				0%					
SDGE3243	SW-Lighting-Lighting Innovation-ETPC Advanced LED		0%			0%				0%					
SDGE3244	SW-Lighting-Lighting Innovation-ETPC Plug-In Lamp Exchange		0%			0%				0%					
SDGE3245	SW-Lighting-Primary Lighting	(471,945.32)	-8%		(447,582.89)	-8%			(919,528.21)	-16%		1.50	2.29	2.14	4.22
	<b>Local Partnerships</b>														
SDGE3266	LnstP-CA Department of Corrections Partnership		0%			0%				0%					
SDGE3267	LnstP-California Community College Partnership		0%			0%				0%					
SDGE3268	LnstP-UC/CSU/IOU Partnership		0%			0%				0%					
SDGE3269	LnstP-State of California /IOU		0%			0%				0%					
SDGE3270	LnstP-University of San Diego Partnership		0%			0%				0%					
SDGE3271	LnstP-San Diego County Water Authority Partnership		0%			0%				0%					
SDGE3272	LGP- City of Chula Vista Partnership		0%			0%				0%					
SDGE3273	LGP- City of San Diego Partnership		0%			0%				0%					
SDGE3274	LGP- County of San Diego Partnership		0%			0%				0%					
SDGE3275	LGP- Port of San Diego Partnership		0%			0%				0%					
SDGE3276	LGP- SANDAG Partnership		0%			0%				0%					

Program #	Main Program Name / Sub-Programs	2013 EE Program Gross Therm Savings	% of Total Portfolio Savings Goal	Other Program Therm Savings	2014 EE Program Gross Therm Savings	% of Total Portfolio Savings Goal	Other Program Therm Savings	Other Program Therm Savings	Two Year EE Program Gross Therm Savings	% of Total Portfolio Savings Goals	Three Year Other Program Therm Savings	Net TRC Ratio Per Program	Gross TRC Ratio Per Program	Net Program Administrator Cost Ratio	Gross Program Administrator or Cost Ratio
SDGE3277	LGP- SEEC Partnership		0%			0%				0%					
SDGE3278	LGP- Emerging Cities Partnership		0%			0%				0%					
	<b>SDG&amp;E Third Party Programs</b>														
SDGE3279	3P-Res-Comprehensive Manufactured-Mobile Home	104,843.46	2%		100,996.10	2%			205,839.56	4%		0.93	0.94	1.18	1.20
SDGE3280	3P-IDEA		0%			0%				0%					
SDGE3290	3P-Res-Electric Resistance Heating Thermostat		0%			0%				0%					
	<b>SW Emerging Technologies Programs</b>														
SDGE3246	SW-ET-Technology Introduction Support		0%			0%				0%					
SDGE3247	SW-ET-Technology Assessment Support		0%			0%				0%					
SDGE3248	SW-ET-Technology Deployment Support		0%			0%				0%					
	<b>SW Finance</b>														
SDGE3262	SW-FIN-On-Bill Finance	-	0%		-	0%			-	0%					
SDGE3263	SW-FIN-ARRA Originated Financing	11.62	0%		116.17	0%			127.79	0%		2.13	5.11	2.56	8.51
SDGE3264	SW-FIN-New Finance Offerings	116.17	0%		580.85	0%			697.02	0%		2.79	3.86	3.92	6.44
	<b>SW Codes &amp; Standards</b>														
SDGE3249	SW C&S - Building Codes & Compliance Advocacy		0%			0%				0%		4.86	###	6.11	482.58
SDGE3250	SW C&S - Appliance Standards Advocacy		0%			0%				0%					
SDGE3251	SW C&S - Compliance Enhancement		0%			0%				0%					
SDGE3252	SW C&S - Reach Codes		0%			0%				0%					
SDGE3253	SW C&S - Planning Coordination		0%			0%				0%					
	<b>SW Integrated Demand Side Management</b>														
SDGE3260	Local-IDSM-ME&O-Local Marketing (EE)		0%			0%				0%					
SDGE3261	Local-IDSM-ME&O-Behavioral Programs (EE)		0%			0%				0%					
SDGE3282	SW-IDSM-IDSM		0%			0%				0%					
SDGE3286	Local-IDSM-ME&O-Local Marketing (DR)		0%			0%				0%					
SDGE3289	Local IDSM Pilot		0%			0%				0%					
SDGE3294	Local-IDSM-ME&O-Behavioral Programs (DR)		0%			0%				0%					
	<b>SW Marketing, Education &amp; Outreach</b>														
SDGE3258	SW-ME&O-Strategic Plan		0%			0%				0%					
SDGE3259	SW-ME&O		0%			0%				0%					
SDGE3287	SW-ME&O (DR)		0%			0%				0%					
	<b>SW Workforce Education &amp; Training</b>														
SDGE3254	SW-WE&T-Centergies		0%			0%				0%					
SDGE3255	SW-WE&T-Connections		0%			0%				0%					
SDGE3256	SW-WE&T-Connections K-12		0%			0%				0%					
SDGE3257	SW-WE&T-Strategic Planning		0%			0%				0%					
SDGE3288	CRM		0%			0%				0%					
SDGE3281	EM&V-Evaluation Measurement & Verification		0%			0%				0%					
	EM&V - CPUC Costs (includes \$1.4 million approved for ZNE Pilots)		0%			0%				0%					
	Low Income Energy Efficiency		0%			0%				0%					

Program #	Main Program Name / Sub-Programs	Program Type	Market Sector	Pilot Program	Program Status	Utility Grouping
<b>SW CALSPREE</b>						
SDGE3201	SW-CALS-Energy Advisor-HEES, UAT	Core - SW	Residential	No	Revised	Residential Programs
SDGE3203	SW-CALS-Plug Load and Appliances-HEER	Core - SW	Residential	No	New	Residential Programs
SDGE3204	SW-CALS-Plug Load and Appliances-POS Rebates	Core - SW	Residential	No	New	Residential Programs
SDGE3205	SW-CALS-Plug Load and Appliances-BCE	Core - SW	Residential	No	New	Residential Programs
SDGE3206	SW-CALS-Plug Load and Appliances-ARP	3P	Residential	No	New	Residential Programs
SDGE3207	SW-CALS-MFEER	Core - SW	Residential	No	Revised	Residential Programs
SDGE3208	SW-CALS - EUC WHRP - Basic	Core - SW	Residential	No	New	Residential Programs
SDGE3209	SW-CALS - EUC WHRP - Advanced	Core - SW	Residential	No	New	Residential Programs
SDGE3210	SW-CALS - EUC WHRP - Multifamily	Core - SW	Residential	No	Revised	Residential Programs
SDGE3211	Local-CALS - Middle Income Direct Install (MIDI)	Core - Local	Residential	No	New	Residential Programs
SDGE3212	SW-CALS - Residential HVAC-QIQM	3P	Residential	No	Revised	HVAC
SDGE3213	SW-CALS - CAHP/ESMH-CA Advanced Homes	Core - SW	Residential	No	Revised	New Construction
SDGE3214	SW-CALS - CAHP/ESMH-E Star Manufactured Homes	Core - SW	Residential	No	Revised	New Construction
SDGE3293	SW-CALS - Residential HVAC-HVAC Core	Core - SW	Residential	No	Revised	HVAC
SDGE3295	SW-CALS-Energy Advisor-HEES (DR)	Core - SW	Residential	No	Revised	Residential Programs
<b>SW Commercial EE Program</b>						
SDGE3215	SW-COM-Continuous Energy Improvement	Core - SW	Commercial	Yes	Revised	Commercial Programs
SDGE3216	SW-COM-Customer Services-Benchmarking	Core - SW	Commercial	No	New	Commercial Programs
SDGE3217	SW-COM-Customer Services- Audits NonRes	Core - SW	Commercial	No	Revised	Commercial Programs
SDGE3218	SW-COM-Customer Services-Audits Healthcare Energy Efficiency (HEEP)	3P	Commercial	No	Revised	Commercial Programs
SDGE3219	SW-COM-Customer Services-Audits Lodging Energy Efficiency (LEEP)	3P	Commercial	No	Revised	Commercial Programs
SDGE3220	SW-COM-Calculated Incentives-Calculated	Core - SW	Commercial	No	Revised	Commercial Programs
SDGE3221	SW-COM-Calculated Incentives-RCx	3P	Commercial	No	Revised	Commercial Programs
SDGE3222	SW-COM-Calculated Incentives-Savings by Design	Core - SW	Commercial	No	Revised	New Construction
SDGE3223	SW-COM-Deemed Incentives-Commercial Rebates	Core - SW	Commercial	No	Revised	Commercial Programs
SDGE3224	SW-COM-Deemed Incentives-HVAC Commercial	3P	Commercial	No	Revised	HVAC
SDGE3225	SW-COM-Deemed Incentives-HVAC Core	Core - SW	Commercial	No	Revised	HVAC
SDGE3226	SW-COM Direct Install	3P	Commercial	No	Revised	Commercial Programs
SDGE3227	SW-IND-Continuous Energy Improvement	Core - SW	Industrial	Yes	Revised	Industrial Programs
SDGE3283	SW-COM-Customer Services- Audits NonRes (TA)	Core - SW	Commercial	No	Revised	Commercial Programs
SDGE3292	SW-Com-Customer Services-Pump Test Services	3P	Commercial	No	Revised	Commercial Programs
<b>SW Industrial Programs</b>						
SDGE3228	SW-IND-Customer Services-Benchmarking	Core - SW	Industrial	No	New	Industrial Programs
SDGE3229	SW-IND-Customer Services-Audits NonRes	Core - SW	Industrial	No	Revised	Industrial Programs
SDGE3230	SW-IND-Customer Services-Audits CIEEP	3P	Industrial	No	Revised	Industrial Programs
SDGE3231	SW-IND-Calculated Incentives-Calculated	Core - SW	Industrial	No	Revised	Industrial Programs
SDGE3233	SW-IND-Deemed Incentives	Core - SW	Industrial	No	Revised	Industrial Programs
SDGE3284	SW-IND-Customer Services- Audits NonRes (TA)	Core - SW	Industrial	No	Revised	Industrial Programs
SDGE3291	SW-IND-Customer Services-Pump Test Services	Core - SW	Industrial	No	Revised	Industrial Programs
<b>SW Agricultural Programs</b>						
SDGE3234	SW-AG-Customer Services-Benchmarking	Core - SW	Agricultural	No	New	Agricultural Programs
SDGE3235	SW-AG-Customer Services-Pump Test Services	Core - SW	Agricultural	No	Revised	Agricultural Programs
SDGE3236	SW-AG-Customer Services-Audits	Core - SW	Agricultural	No	Revised	Agricultural Programs
SDGE3237	SW-AG-Calculated Incentives-Calculated	Core - SW	Agricultural	No	Revised	Agricultural Programs
SDGE3239	SW-AG-Deemed Incentives	Core - SW	Agricultural	No	Revised	Agricultural Programs
SDGE3285	SW-AG-Customer Services- Audits (TA)	Core - SW	Agricultural	No	Revised	Agricultural Programs
<b>SW Lighting Program</b>						
SDGE3240	SW-Lighting-Lighting Market Transformation	Core - SW	Lighting Mkt Trans	No	New	Lighting Market Transformation
SDGE3241	SW-Lighting-Lighting Innovation-ETPC MD	Core - SW	Residential	No	New	Residential Programs
SDGE3242	SW-Lighting-Lighting Innovation-ETPC Pilots	Core - SW	Commercial	No	New	Commercial Programs
SDGE3243	SW-Lighting-Lighting Innovation-ETPC Advanced LED	Core - SW	Commercial	No	New	Commercial Programs
SDGE3244	SW-Lighting-Lighting Innovation-ETPC Plug-In Lamp Exchange	Core - SW	Residential	No	Revised	Residential Programs
SDGE3245	SW-Lighting-Primary Lighting	Core - SW	Cross Cutting	No	New	Residential Programs
<b>Local Partnerships</b>						
SDGE3266	LnstP-CA Department of Corrections Partnership	Core - Local	Govt Partnerships	No	Revised	Commercial Programs
SDGE3267	LnstP-California Community College Partnership	Core - SW	Govt Partnerships	No	Revised	Government Partnerships
SDGE3268	LnstP-UC/CSU/IOU Partnership	Core - SW	Govt Partnerships	No	Revised	Government Partnerships
SDGE3269	LnstP-State of California /IOU	Core - SW	Govt Partnerships	No	Revised	Commercial Programs
SDGE3270	LnstP-University of San Diego Partnership	Core - Local	Govt Partnerships	No	Revised	Commercial Programs
SDGE3271	LnstP-San Diego County Water Authority Partnership	Core - Local	Govt Partnerships	No	Revised	Residential Programs
SDGE3272	LGP- City of Chula Vista Partnership	Govt Partnerships	Govt Partnerships	No	Revised	Government Partnerships
SDGE3273	LGP- City of San Diego Partnership	Govt Partnerships	Govt Partnerships	No	Revised	Government Partnerships
SDGE3274	LGP- County of San Diego Partnership	Govt Partnerships	Govt Partnerships	No	Revised	Government Partnerships
SDGE3275	LGP- Port of San Diego Partnership	Govt Partnerships	Govt Partnerships	No	Revised	Government Partnerships
SDGE3276	LGP- SANDAG Partnership	Govt Partnerships	Govt Partnerships	No	Revised	Government Partnerships
SDGE3277	LGP- SEEC Partnership	Govt Partnerships	Govt Partnerships	No	Revised	Government Partnerships
SDGE3278	LGP- Emerging Cities Partnership	Govt Partnerships	Govt Partnerships	No	Revised	Government Partnerships
<b>SDG&amp;E Third Party Programs</b>						
SDGE3279	3P-Res-Comprehensive Manufactured-Mobile Home	3P	Residential	No	Revised	Residential Programs

Program #	Main Program Name / Sub-Programs	Program Type	Market Sector	Pilot Program	Program Status	Utility Grouping
SDGE3280	3P-IDEA	3P	Cross Cutting	No	New	Commercial Programs
SDGE3290	3P-Res-Electric Resistance Heating Thermostat	3P	Residential	No	Revised	Residential Programs
	<b>SW Emerging Technologies Programs</b>					
SDGE3246	SW-ET-Technology Introduction Support	Core - SW	Cross Cutting	No	Revised	Emerging Technology Programs
SDGE3247	SW-ET-Technology Assessment Support	Core - SW	Cross Cutting	No	Revised	Emerging Technology Programs
SDGE3248	SW-ET-Technology Deployment Support	Core - SW	Cross Cutting	No	Revised	Emerging Technology Programs
	<b>SW Finance</b>					
SDGE3262	SW-FIN-On-Bill Finance	Core - SW	Commercial	No	Revised	Commercial Programs
SDGE3263	SW-FIN-ARRA Originated Financing	Core - SW	Commercial	Yes	New	Commercial Programs
SDGE3264	SW-FIN-New Finance Offerings	Core - SW	Commercial	Yes	New	Commercial Programs
	<b>SW Codes &amp; Standards</b>					
SDGE3249	SW C&S - Building Codes & Compliance Advocacy	Core - SW	Cross Cutting	No	Revised	Codes and Standards
SDGE3250	SW C&S - Appliance Standards Advocacy	Core - SW	Cross Cutting	No	Revised	Codes and Standards
SDGE3251	SW C&S - Compliance Enhancement	Core - SW	Cross Cutting	No	Revised	Codes and Standards
SDGE3252	SW C&S - Reach Codes	Core - SW	Cross Cutting	No	Revised	Codes and Standards
SDGE3253	SW C&S - Planning Coordination	Core - SW	Cross Cutting	No	New	Codes and Standards
	<b>SW Integrated Demand Side Management</b>					
SDGE3260	Local-IDSM-ME&O-Local Marketing (EE)	Core - Local	Cross Cutting	No	New	ME&O Programs
SDGE3261	Local-IDSM-ME&O-Behavioral Programs (EE)	Core - Local	Residential	Yes	New	Residential Programs
SDGE3282	SW-IDSM-IDSM	Core - SW	Cross Cutting	No	Revised	DSM Integration Programs
SDGE3286	Local-IDSM-ME&O-Local Marketing (DR)	Core - Local	Cross Cutting	No	Revised	ME&O Programs
SDGE3289	Local IDSM Pilot	Core - Local	Commercial	Yes	New	Commercial Programs Programs
SDGE3294	Local-IDSM-ME&O-Behavioral Programs (DR)	Core - Local	Residential	Yes	New	Residential Programs
	<b>SW Marketing, Education &amp; Outreach</b>					
SDGE3258	SW-ME&O-Strategic Plan	Core - SW	Cross Cutting	No	Revised	Commercial Programs Programs
SDGE3259	SW-ME&O	Core - SW	Cross Cutting	No	Revised	ME&O Programs
SDGE3287	SW-ME&O (DR)	Core - SW	Cross Cutting	No	Revised	Commercial Programs Programs
	<b>SW Workforce Education &amp; Training</b>					
SDGE3254	SW-WE&T-Centergies	Core - SW	Cross Cutting	No	New	WE&T Programs
SDGE3255	SW-WE&T-Connections	Core - SW	Cross Cutting	No	New	WE&T Programs
SDGE3256	SW-WE&T-Connections K-12	3P	Residential	No	Revised	WE&T Programs
SDGE3257	SW-WE&T-Strategic Planning	Core - SW	Cross Cutting	No	New	WE&T Programs
SDGE3288	CRM		Cross Cutting	No	Revised	Commercial Programs
SDGE3281	<b>EM&amp;V-Evaluation Measurement &amp; Verification</b>		Cross Cutting			EM&V
	<b>EM&amp;V - CPUC Costs (includes \$1.4 million approved for ZNE Pilots)</b>		Cross Cutting			EM&V
	<b>Low Income Energy Efficiency</b>		Residential			LIEE