Application of SAN DIEGO GAS & ELECTRIC)COMPANY for authority to update its gas and)electric revenue requirement and base rates)effective January 1, 2019 (U 902-M))

Application No. 17-10-___ Exhibit No.: (SDG&E-20-WP)

WORKPAPERS TO PREPARED DIRECT TESTIMONY OF DENITA A. WILLOUGHBY

ON BEHALF OF SAN DIEGO GAS & ELECTRIC COMPANY

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

OCTOBER 2017



2019 General Rate Case - APP INDEX OF WORKPAPERS

Exhibit SDG&E-20-WP - SUPPLY MANAGEMENT & SUPPLIER DIVERSITY

| DOCUMENT | PAGE |
|---|------|
| | |
| Overall Summary For Exhibit No. SDG&E-20-WP | 1 |
| Summary of Non-Shared Services Workpapers | 2 |
| Category: A. CATEGORY MANAGEMENT | 3 |
| 1SS006.000 - ELECTRIC PORTFOLIO | 4 |
| 1SS007.000 - STRATEGY & SUSTAINABILITY | 9 |
| Category: B. INVENTORY MANAGEMENT | 15 |
| 1SS001.000 - LOGISTICS SHOPS SOUTH - POOL WAREHOUSING | 16 |
| 1SS004.000 - LOGISTICS SHOPS SOUTH - POOL PURCHASING | 21 |
| Category: C. SUPPLIER DIVERSITY | 26 |
| 1SS005.000 - SUPPLIER DIVERSITY | 27 |
| Category: D. OFFICE SERVICES | 32 |
| 1SS003.000 - OFFICE SERVICES | 33 |
| Summary of Shared Services Workpapers | 38 |
| Category: A. CATEGORY MANAGEMENT | 39 |
| 2100-3013.000 - SUPPLY MANAGEMENT DIRECTOR | 40 |
| 2100-3331.000 - SUPPLY MANAGEMENT DIRECTOR | 46 |
| 2100-3332.000 - SUPPLY MANAGEMENT DIRECTOR | 52 |
| Category: B. OFFICE SERVICES | 58 |
| 2100-3018.000 - SUPPLY MANAGEMENT DIRECTOR | 59 |
| 2100-3266.000 - SUPPLY MANAGEMENT DIRECTOR | 65 |
| 2100-3407.000 - SUPPLY MANAGEMENT DIRECTOR | 71 |
| Category: C. SUPPLY CHAIN POLICY & INTEGRATION | 77 |
| 2100-3016.000 - SUPPLY MANAGEMENT DIRECTOR | 78 |
| Appendix A: List of Non-Shared Cost Centers | 84 |

San Diego Gas & Electric Company 2019 GRC - APP

Overall Summary For Exhibit No. SDG&E-20-WP

| | Area: SUPPL' | Area: SUPPLY MANAGEMENT & SUPPLIER DIVERSITY | | | |
|---------------------|---------------------------------|--|-------------------|--------|--|
| | Witness: Denita | A. Willoughby | | | |
| | | | | | |
| | In 2016 \$ (000) Incurred Costs | | | | |
| | Adjusted-Recorded | | Adjusted-Forecast | | |
| Description | 2016 | 2017 | 2018 | 2019 | |
| Non-Shared Services | 9,673 | 12,137 | 9,395 | 9,081 | |
| Shared Services | 4,257 | 3,998 | 4,321 | 4,688 | |
| Total | 13,930 | 16,135 | 13,716 | 13,769 | |

Area: SUPPLY MANAGEMENT & SUPPLIER DIVERSITY

Witness: Denita A. Willoughby

Summary of Non-Shared Services Workpapers:

| | In 2016 \$ (000) Incurred Costs | | | | |
|-------------------------|---------------------------------|--------|-----------------|-------|--|
| | Adjusted- Recorded | Ac | justed-Forecast | | |
| Description | 2016 | 2017 | 2018 | 2019 | |
| A. CATEGORY MANAGEMENT | 1,945 | 3,777 | 985 | 671 | |
| B. INVENTORY MANAGEMENT | 4,689 | 5,089 | 5,039 | 5,039 | |
| C. SUPPLIER DIVERSITY | 854 | 1,042 | 1,142 | 1,142 | |
| D. OFFICE SERVICES | 2,185 | 2,229 | 2,229 | 2,229 | |
| Total | 9,673 | 12,137 | 9,395 | 9,081 | |

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:A. CATEGORY MANAGEMENTWorkpaper:VARIOUS

Summary for Category: A. CATEGORY MANAGEMENT

| | | In 2016\$ (000) Incu | Irred Costs | |
|-----------|-------------------|----------------------|-------------------|------|
| | Adjusted-Recorded | | Adjusted-Forecast | |
| | 2016 | 2017 | 2018 | 2019 |
| Labor | 1,473 | 1,566 | 985 | 971 |
| Non-Labor | 472 | 2,212 | 1 | -299 |
| NSE | 0 | 0 | 0 | 0 |
| Total | 1,945 | 3,778 | 986 | 672 |
| FTE | 17.3 | 17.2 | 11.5 | 11.4 |

| 1SS006.000 Electric Portf | olio | | | |
|---------------------------|------|-------|------|------|
| Labor | 910 | 929 | 929 | 929 |
| Non-Labor | 38 | 47 | 47 | 47 |
| NSE | 0 | 0 | 0 | 0 |
| Total | 948 | 976 | 976 | 976 |
| FTE | 10.9 | 10.7 | 10.7 | 10.7 |
| 1SS007.000 STRATEGY 8 | | | | |
| Labor | 563 | 637 | 56 | 42 |
| Non-Labor | 434 | 2,165 | -46 | -346 |
| NSE | 0 | 0 | 0 | 0 |
| Total | 997 | 2,802 | 10 | -304 |
| FTE | 6.4 | 6.5 | 0.8 | 0.7 |

Beginning of Workpaper 1SS006.000 - Electric Portfolio

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:A. CATEGORY MANAGEMENTCategory-Sub1. CATEGORY MANAGEMENTWorkpaper:1SS006.000 - Electric Portfolio

Activity Description:

Forecast Explanations:

Labor - 5-YR Average

Non-Labor - 5-YR Average

NSE - 5-YR Average

Summary of Results:

| [| In 2016\$ (000) Incurred Costs | | | | | | | |
|-----------|--------------------------------|-------|------------|------|------|------|--------------|------|
| | | Adju | sted-Recor | ded | | Ad | justed-Fored | cast |
| Years | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| Labor | 933 | 999 | 978 | 824 | 910 | 929 | 929 | 929 |
| Non-Labor | 109 | 35 | 20 | 32 | 38 | 46 | 46 | 46 |
| NSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1,041 | 1,034 | 998 | 855 | 948 | 975 | 975 | 975 |
| FTE | 10.8 | 11.0 | 11.0 | 9.6 | 10.9 | 10.7 | 10.7 | 10.7 |

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | A. CATEGORY MANAGEMENT |
| Category-Sub: | 1. CATEGORY MANAGEMENT |
| Workpaper: | 1SS006.000 - Electric Portfolio |

Summary of Adjustments to Forecast:

| | In 2016 \$(000) Incurred Costs | | | | | | | | | |
|-----------|--------------------------------|------|-----------|------|----------------------|------|------|-------------------|------|------|
| Forecast | t Method | Bas | se Foreca | st | Forecast Adjustments | | | Adjusted-Forecast | | |
| Years | s | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 |
| Labor | 5-YR Average | 929 | 929 | 929 | 0 | 0 | 0 | 929 | 929 | 929 |
| Non-Labor | 5-YR Average | 47 | 47 | 47 | 0 | 0 | 0 | 47 | 47 | 47 |
| NSE | 5-YR Average | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Tota | ıl | 975 | 975 | 975 | 0 | 0 | 0 | 975 | 975 | 975 |
| FTE | 5-YR Average | 10.7 | 10.7 | 10.7 | 0.0 | 0.0 | 0.0 | 10.7 | 10.7 | 10.7 |

| Year Adj Group Labor NLbr NSE Total FTE Adj Type RefID | Year | Adj Group | <u>Labor</u> | <u>NLbr</u> | NSE | <u>Total</u> | <u>FTE</u> | <u>Adj Type</u> | <u>RefID</u> |
|--|------|-----------|--------------|-------------|-----|--------------|------------|-----------------|--------------|
|--|------|-----------|--------------|-------------|-----|--------------|------------|-----------------|--------------|

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | A. CATEGORY MANAGEMENT |
| Category-Sub: | 1. CATEGORY MANAGEMENT |
| Workpaper: | 1SS006.000 - Electric Portfolio |

Determination of Adjusted-Recorded (Incurred Costs):

| ·····,···· | 2012 (\$000) | 2013 (\$000) | 2014 (\$000) | 2015 (\$000) | 2016 (\$000) |
|----------------------------|--------------|--------------|--------------|--------------|--------------|
| ecorded (Nominal \$)* | | | | | |
| Labor | 745 | 806 | 805 | 697 | 780 |
| Non-Labor | 106 | 35 | 20 | 32 | 38 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 851 | 841 | 825 | 728 | 818 |
| FTE | 9.3 | 9.4 | 9.3 | 8.2 | 9.2 |
| djustments (Nominal \$) ** | | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| ecorded-Adjusted (Nomin | al \$) | | | | |
| Labor | 745 | 806 | 805 | 697 | 780 |
| Non-Labor | 106 | 35 | 20 | 32 | 38 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 851 | 841 | 825 | 728 | 818 |
| FTE | 9.3 | 9.4 | 9.3 | 8.2 | 9.2 |
| acation & Sick (Nominal \$ | 5) | | | | |
| Labor | 108 | 128 | 129 | 108 | 129 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 108 | 128 | 129 | 108 | 129 |
| FTE | 1.5 | 1.6 | 1.7 | 1.4 | 1.7 |
| scalation to 2016\$ | | | | | |
| Labor | 79 | 65 | 44 | 19 | 0 |
| Non-Labor | 3 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 82 | 65 | 44 | 19 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| ecorded-Adjusted (Consta | ant 2016\$) | | | | |
| Labor | 933 | 999 | 978 | 824 | 910 |
| Non-Labor | 109 | 35 | 20 | 32 | 38 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 1,041 | 1,034 | 998 | 855 | 948 |
| FTE | 10.8 | 11.0 | 11.0 | 9.6 | 10.9 |

* After company-wide exclusions of Non-GRC costs

** Refer to "Detail of Adjustments to Recorded" page for line item adjustments *Note: Totals may include rounding differences.*

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | A. CATEGORY MANAGEMENT |
| Category-Sub: | 1. CATEGORY MANAGEMENT |
| Workpaper: | 1SS006.000 - Electric Portfolio |

Summary of Adjustments to Recorded:

| | In Nominal \$ (000) Incurred Costs | | | | | | | |
|--------------------------------|------------------------------------|-----|-----|-----|-----|-----|--|--|
| Years 2012 2013 2014 2015 2016 | | | | | | | | |
| Labor | | 0 | 0 | 0 | 0 | 0 | | |
| Non-Labor | | 0 | 0 | 0 | 0 | 0 | | |
| NSE | | 0 | 0 | 0 | 0 | 0 | | |
| | Total | 0 | 0 | 0 | 0 | 0 | | |
| FTE | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | |

| Year | <u>Adj Group</u> | <u>Labor</u> | <u>NLbr</u> | <u>NSE</u> <u>FTE</u> | <u>Adj Type</u> | RefID |
|------|------------------|--------------|-------------|-----------------------|-----------------|-------|

Beginning of Workpaper 1SS007.000 - STRATEGY & SUSTAINABILITY

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:A. CATEGORY MANAGEMENTCategory-Sub1. CATEGORY MANAGEMENTWorkpaper:1SS007.000 - STRATEGY & SUSTAINABILITY

Activity Description:

Forecast Explanations:

Labor - 5-YR Average

Non-Labor - 5-YR Average

NSE - 5-YR Average

Summary of Results:

| [| | In 2016\$ (000) Incurred Costs | | | | | | | | |
|-----------|-------|--------------------------------|-------------|-------|------|-------------------|------|------|--|--|
| | | Adju | isted-Recor | ded | | Adjusted-Forecast | | | | |
| Years | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | | |
| Labor | 637 | 688 | 443 | 494 | 563 | 637 | 56 | 42 | | |
| Non-Labor | 714 | 298 | 297 | 656 | 434 | 2,165 | -46 | -346 | | |
| NSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Total | 1,351 | 985 | 740 | 1,149 | 997 | 2,802 | 10 | -304 | | |
| FTE | 6.7 | 7.1 | 4.8 | 5.3 | 6.4 | 6.4 | 0.7 | 0.6 | | |

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | A. CATEGORY MANAGEMENT |
| Category-Sub: | 1. CATEGORY MANAGEMENT |
| Workpaper: | 1SS007.000 - STRATEGY & SUSTAINABILITY |

Summary of Adjustments to Forecast:

| In 2016 \$(000) Incurred Costs | | | | | | | | | | | |
|--|----------------|--|-------------|-------------|--------------|-----------------------------|---------------|----------------|----------------|-----------------------|------|
| | t Method | | Base | Forecas | t | Forec | ast Adjust | ments | Adjus | ted-Forec | ast |
| Year | | | 017 | 2018 | 2019 | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 |
| Labor | 5-YR Avera | | 565 | 565 | 565 | 72 | -509 | -523 | 637 | 56 | 42 |
| Non-Labor | 5-YR Avera | | 480 | 480 | 480 | 1,685 | -526 | -826 | 2,165 | -46 | -346 |
| NSE | 5-YR Avera | ige | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Tota | | | 1,045 | 1,045 | 1,045 | 1,757 | -1,035 | -1,349 | 2,802 | 10 | -304 |
| FTE | 5-YR Avera | ige | 6.1 | 6.1 | 6.1 | 0.4 | -5.3 | -5.4 | 6.5 | 0.8 | 0.7 |
| Forecast Adjı | ustment Detail | s: | | | | | | | | | |
| <u>Year</u> Adj (| Group | <u>Labor</u> | <u>NLbr</u> | <u>NSE</u> | <u>Total</u> | <u>FTE</u> | <u>Adj Ty</u> | <u>pe</u> | | <u>RefID</u> | |
| 2017 FOF-Im | plementation | 0 | 1,598 | 0 | 1,598 | 0.0 | 1-Sided | Adj KH | ART201703 | 151626432 | 250 |
| Explanation: | FOF Grou | p 101 - In | nplemen | tation cos | sts to ach | ieve cross c | organizatio | nal initiative | es. | | |
| 2017 FOF-Or | igoing | 110 | 262 | 0 | 372 | 0.8 | 1-Sided | Adj KH | ART201703 | 151627412 | 253 |
| Explanation: | | • | 0 0 | | | oss organiza mented soff | | atives. Pa | rtial year fun | ding for 1 | |
| 2017 FOF-Or | igoing | -38 | -12 | 0 | -50 | -0.4 | 1-Sided | Adj KH | ART201703 | 151637512 | 203 |
| Explanation: | FOF Grou | p 21 - On | going sa | ivings init | iatives. | | | | | | |
| 2017 FOF-Im | plementation | 0 | 8 | 0 | 8 | 0.0 | 1-Sided | Adj KH | ART201703 | 15163924 ⁻ | 160 |
| Explanation: | FOF Grou | p 21 - Imp | olementa | ation cost | s to achie | eve initiative | S. | | | | |
| 2017 FOF-Or | igoing | 0 | -171 | 0 | -171 | 0.0 | 1-Sided | Adj JK | LONG20170 | 71915341 | 7880 |
| Explanation: | FOF Grou | p 101 - Pi | rocurem | ent Bene | fits | | | | | | |
| 2017 Total | | 72 | 1,685 | 0 | 1,757 | 0.4 | | | | | |
| | | | | | | | | | | | |
| 2018 FOF-Im | plementation | 0 | 266 | 0 | 266 | 0.0 | 1-Sided | Adj KH | ART201703 | 151628280 |)47 |
| Explanation: | FOF Grou | p 101 - In | nplemen | tation cos | sts to ach | ieve cross c | organizatio | nal initiative | es. | | |
| 2018 FOF-Or | igoing | 120 | 203 | 0 | 323 | 1.0 | 1-Sided | Adj KH | ART201703 | 15162942 ⁻ | 140 |
| Explanation: | | FOF Group 101 - Ongoing costs to achieve cross organizational initiatives. Full year funding for 1 FTE and annual licensing fees for newly implemented software. | | | | | | | | Ξ | |
| 2018 FOF-Or | igoing | -629 | -116 | 0 | -745 | -6.3 | 1-Sided | Adj KH | ART201703 | 151640428 | 393 |
| Explanation: | FOF Grou | p 21 - On | going sa | ivings init | iatives. | | | | | | |
| Note: Totals may include rounding differences. SDG&E/SUPPLY MANAGEMENT & SUPPLIER DIVERSITY/Exh No:SDG&E-20-WP/Witness: D. Willoughby | | | | | | | | | | | |

Page 11 of 84

| Area: Witness: Category: Category-Sub: Workpaper: | Denita A. CA 1. CA | A. Willo TEGORY TEGORY | ughby ′ MANAG ′ MANAG | EMENT | PLIER DIV STAINABIL | | | |
|---|--------------------------|------------------------------|-----------------------------|------------|------------------------|--------------|--------------------|-----------------------------|
| Year Adj Gro | oup | <u>Labor</u> | <u>NLbr</u> | <u>NSE</u> | <u>Total</u> | <u>FTE</u> | Adj_Type | RefID |
| 2018 FOF-Ongo | ing | 0 | -879 | 0 | -879 | 0.0 | 1-Sided Adj | JKLONG20170719153456957 |
| Explanation: | FOF Group | o 101 - P | rocureme | nt Benef | its | | | |
| 2018 Total | | -509 | -526 | 0 | -1,035 | -5.3 | | |
| | | | | | | | | |
| 2019 FOF-Ongo | ing | 120 | 203 | 0 | 323 | 1.0 | 1-Sided Adj | KHART20170315163028293 |
| Explanation: | FOF Group and annua | | • • | | | • | ional initiatives. | Full year funding for 1 FTE |
| 2019 FOF-Ongo | ing | -643 | -146 | 0 | -789 | -6.4 | 1-Sided Adj | KHART20170315164126913 |
| Explanation: | FOF Group | o 21 - On | going sav | ings initi | atives. | | | |
| 2019 FOF-Imple | mentation | 0 | 14 | 0 | 14 | 0.0 | 1-Sided Adj | KHART20170315164205820 |
| Explanation: | FOF Group | o 21 - Im | plementat | ion costs | to achieve | initiatives. | | |
| 2019 FOF-Ongo | ing | 0 | -897 | 0 | -897 | 0.0 | 1-Sided Adj | JKLONG20170719153522927 |
| Explanation: | FOF Group | o 101 - P | rocureme | nt Benef | its | | | |
| 2019 Total | | -523 | -826 | 0 | -1,349 | -5.4 | | |

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | A. CATEGORY MANAGEMENT |
| Category-Sub: | 1. CATEGORY MANAGEMENT |
| Workpaper: | 1SS007.000 - STRATEGY & SUSTAINABILITY |

Determination of Adjusted-Recorded (Incurred Costs):

| | 2012 (\$000) | 2013 (\$000) | 2014 (\$000) | 2015 (\$000) | 2016 (\$000) |
|----------------------------|--------------|--------------|--------------|--------------|--------------|
| Recorded (Nominal \$)* | | | | | |
| Labor | 509 | 555 | 365 | 418 | 494 |
| Non-Labor | 695 | 293 | 297 | 654 | 437 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 1,204 | 849 | 661 | 1,072 | 931 |
| FTE | 5.8 | 6.0 | 4.1 | 4.5 | 5.5 |
| djustments (Nominal \$) ** | | | | | |
| Labor | 0 | 0 | 0 | 0 | -11 |
| Non-Labor | 0 | 0 | 0 | 0 | -3 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | -15 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | -0.1 |
| Recorded-Adjusted (Nomina | al \$) | | | | |
| Labor | 509 | 555 | 365 | 418 | 483 |
| Non-Labor | 695 | 293 | 297 | 654 | 434 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 1,204 | 849 | 661 | 1,072 | 917 |
| FTE | 5.8 | 6.0 | 4.1 | 4.5 | 5.4 |
| acation & Sick (Nominal \$ |) | | | | |
| Labor | 74 | 88 | 58 | 64 | 80 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 74 | 88 | 58 | 64 | 80 |
| FTE | 0.9 | 1.1 | 0.7 | 0.8 | 1.0 |
| scalation to 2016\$ | | | | | |
| Labor | 54 | 45 | 20 | 11 | 0 |
| Non-Labor | 19 | 4 | 1 | 1 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 73 | 49 | 20 | 13 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| ecorded-Adjusted (Consta | ant 2016\$) | | | | |
| Labor | 637 | 688 | 443 | 494 | 563 |
| Non-Labor | 714 | 298 | 297 | 656 | 434 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 1,351 | 985 | 740 | 1,149 | 997 |
| FTE | 6.7 | 7.1 | 4.8 | 5.3 | 6.4 |

* After company-wide exclusions of Non-GRC costs

** Refer to "Detail of Adjustments to Recorded" page for line item adjustments *Note: Totals may include rounding differences.*

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | A. CATEGORY MANAGEMENT |
| Category-Sub: | 1. CATEGORY MANAGEMENT |
| Workpaper: | 1SS007.000 - STRATEGY & SUSTAINABILITY |

Summary of Adjustments to Recorded:

| In Nominal \$ (000) Incurred Costs | | | | | | | | |
|------------------------------------|-------|-----|-----|-----|-----|------|--|--|
| Years 2012 2013 2014 2015 2016 | | | | | | | | |
| Labor | | 0 | 0 | 0 | 0 | -11 | | |
| Non-Labor | | 0 | 0 | 0 | 0 | -3 | | |
| NSE | | 0 | 0 | 0 | 0 | 0 | | |
| | Total | 0 | 0 | 0 | 0 | -15 | | |
| FTE | | 0.0 | 0.0 | 0.0 | 0.0 | -0.1 | | |

Detail of Adjustments to Recorded:

| <u>Year A</u> | Adj Group | <u>Labor</u> | <u>NLbr</u> | <u>NSE</u> | <u>FTE</u> | <u>Adj Type</u> | RefID |
|---------------|--------------|--------------|-------------|------------|--------------------|-------------------------|-------------------------|
| 2012 Total | | 0 | 0 | 0 | 0.0 | | |
| | | | | | | | |
| 2013 Total | | 0 | 0 | 0 | 0.0 | | |
| | | | | | | | |
| 2014 Total | | 0 | 0 | 0 | 0.0 | | |
| | | | | | | | |
| 2015 Total | | 0 | 0 | 0 | 0.0 | | |
| | | | | | | | |
| 2016 | Aliso | -11 | -3 | 0 | -0.1 1-Sided Adj | | JKLONG20170224135421673 |
| Explanation | n: Aliso Can | yon Adjus | stment: L | abor of | \$11200 and 272 ho | ours. Travel of \$3331. | |
| 2016 Total | | -11 | -3 | 0 | -0.1 | | |

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:B. INVENTORY MANAGEMENTWorkpaper:VARIOUS

Summary for Category: B. INVENTORY MANAGEMENT

| | In 2016\$ (000) Incurred Costs | | | | | | | | |
|-----------|--------------------------------|-------------------------------------|-------|-------|--|--|--|--|--|
| | Adjusted-Recorded | Adjusted-Recorded Adjusted-Forecast | | | | | | | |
| | 2016 | 2017 | 2018 | 2019 | | | | | |
| Labor | 4,584 | 4,887 | 4,887 | 4,887 | | | | | |
| Non-Labor | 106 | 203 | 153 | 153 | | | | | |
| NSE | 0 | 0 | 0 | 0 | | | | | |
| Total | 4,690 | 5,090 | 5,040 | 5,040 | | | | | |
| FTE | 56.7 | 59.5 | 59.5 | 59.5 | | | | | |

Workpapers belonging to this Category:

| 1SS001.000 Logistics She | ops South - Pool Wareh | ousing | | |
|--------------------------|-------------------------|--------|-------|-------|
| Labor | 3,700 | 3,985 | 3,985 | 3,985 |
| Non-Labor | 81 | 184 | 134 | 134 |
| NSE | 0 | 0 | 0 | 0 |
| Total | 3,781 | 4,169 | 4,119 | 4,119 |
| FTE | 47.1 | 49.5 | 49.5 | 49.5 |
| 1SS004.000 Logistics She | ops South - Pool Purcha | asing | | |
| Labor | 884 | 902 | 902 | 902 |
| Non-Labor | 25 | 19 | 19 | 19 |
| NSE | 0 | 0 | 0 | 0 |
| Total | 909 | 921 | 921 | 921 |
| FTE | 9.6 | 10.0 | 10.0 | 10.0 |

Beginning of Workpaper 1SS001.000 - Logistics Shops South - Pool Warehousing

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:B. INVENTORY MANAGEMENTCategory-Sub1. INVENTORY MANAGEMENTWorkpaper:1SS001.000 - Logistics Shops South - Pool Warehousing

Activity Description:

Forecast Explanations:

Labor - 5-YR Average

Non-Labor - 5-YR Average

NSE - 5-YR Average

Summary of Results:

| [| In 2016\$ (000) Incurred Costs | | | | | | | | |
|-----------|--------------------------------|-------|-------------|-------|-------|-------|-------------------|-------|--|
| | | Adju | isted-Recor | ded | | Ad | Adjusted-Forecast | | |
| Years | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | |
| Labor | 4,478 | 4,083 | 3,864 | 3,802 | 3,700 | 3,985 | 3,985 | 3,985 | |
| Non-Labor | 95 | 77 | 209 | 209 | 81 | 184 | 134 | 134 | |
| NSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Total | 4,573 | 4,160 | 4,074 | 4,010 | 3,780 | 4,169 | 4,119 | 4,119 | |
| FTE | 53.5 | 50.4 | 48.6 | 47.8 | 47.1 | 49.5 | 49.5 | 49.5 | |

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|---|
| Witness: | Denita A. Willoughby |
| Category: | B. INVENTORY MANAGEMENT |
| Category-Sub: | 1. INVENTORY MANAGEMENT |
| Workpaper: | 1SS001.000 - Logistics Shops South - Pool Warehousing |

Summary of Adjustments to Forecast:

| | In 2016 \$(000) Incurred Costs | | | | | | | | | |
|-----------|--------------------------------|-------|---------------|-------|------|------------|-------|-------------------|-------|-------|
| Forecas | t Method | Bas | Base Forecast | | | ast Adjust | ments | Adjusted-Forecast | | |
| Years | s | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 |
| Labor | 5-YR Average | 3,985 | 3,985 | 3,985 | 0 | 0 | 0 | 3,985 | 3,985 | 3,985 |
| Non-Labor | 5-YR Average | 134 | 134 | 134 | 50 | 0 | 0 | 184 | 134 | 134 |
| NSE | 5-YR Average | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Tota | al | 4,119 | 4,119 | 4,119 | 50 | 0 | 0 | 4,169 | 4,119 | 4,119 |
| FTE | 5-YR Average | 49.5 | 49.5 | 49.5 | 0.0 | 0.0 | 0.0 | 49.5 | 49.5 | 49.5 |

Forecast Adjustment Details:

| Year Adj Gro | oup Labo | or <u>NLbr</u> | NSE | <u>Total</u> | <u>FTE</u> | Adj Type | RefID |
|--------------|----------------|----------------|------------|--------------|-------------|-------------------|-------------------------|
| | | | NOE | <u>10tui</u> | <u></u> | <u>Ad 1990</u> | |
| 2017 Other | 0 | 50 | 0 | 50 | 0.0 | 1-Sided Adj | JKLONG20170310153647547 |
| Explanation: | Warehouse equi | pment need | led to sup | port the in | nplementati | ion of Material T | Fraceability |
| 2017 Total | 0 | 50 | 0 | 50 | 0.0 | | |
| | | | | | | | |
| 2018 Total | 0 | 0 | 0 | 0 | 0.0 | | |
| | | | | | | | |
| 2019 Total | 0 | 0 | 0 | 0 | 0.0 | | |

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|---|
| Witness: | Denita A. Willoughby |
| Category: | B. INVENTORY MANAGEMENT |
| Category-Sub: | 1. INVENTORY MANAGEMENT |
| Workpaper: | 1SS001.000 - Logistics Shops South - Pool Warehousing |

Determination of Adjusted-Recorded (Incurred Costs):

| etermination of Aujusted | 2012 (\$000) | 2013 (\$000) | 2014 (\$000) | 2015 (\$000) | 2016 (\$000) |
|----------------------------|--------------|--------------|--------------|--------------|--------------|
| ecorded (Nominal \$)* | | | | | |
| Labor | 3,579 | 3,295 | 3,183 | 3,217 | 3,173 |
| Non-Labor | 92 | 76 | 209 | 208 | 81 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 3,672 | 3,371 | 3,391 | 3,425 | 3,254 |
| FTE | 46.1 | 42.9 | 41.2 | 40.7 | 39.9 |
| djustments (Nominal \$) ** | | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Recorded-Adjusted (Nomin | nal \$) | | | | |
| Labor | 3,579 | 3,295 | 3,183 | 3,217 | 3,173 |
| Non-Labor | 92 | 76 | 209 | 208 | 81 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 3,672 | 3,371 | 3,391 | 3,425 | 3,254 |
| FTE | 46.1 | 42.9 | 41.2 | 40.7 | 39.9 |
| acation & Sick (Nominal \$ | 5) | | | | |
| Labor | 519 | 523 | 508 | 497 | 526 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 519 | 523 | 508 | 497 | 526 |
| FTE | 7.4 | 7.5 | 7.4 | 7.1 | 7.2 |
| scalation to 2016\$ | | | | | |
| Labor | 380 | 265 | 174 | 88 | 0 |
| Non-Labor | 3 | 1 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 382 | 266 | 174 | 89 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| ecorded-Adjusted (Consta | ant 2016\$) | | | | |
| Labor | 4,478 | 4,083 | 3,864 | 3,802 | 3,700 |
| Non-Labor | 95 | 77 | 209 | 209 | 81 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 4,573 | 4,160 | 4,074 | 4,010 | 3,780 |
| FTE | 53.5 | 50.4 | 48.6 | 47.8 | 47.1 |

* After company-wide exclusions of Non-GRC costs

** Refer to "Detail of Adjustments to Recorded" page for line item adjustments *Note: Totals may include rounding differences.*

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|---|
| Witness: | Denita A. Willoughby |
| Category: | B. INVENTORY MANAGEMENT |
| Category-Sub: | 1. INVENTORY MANAGEMENT |
| Workpaper: | 1SS001.000 - Logistics Shops South - Pool Warehousing |

Summary of Adjustments to Recorded:

| In Nominal \$ (000) Incurred Costs | | | | | | | | | | |
|------------------------------------|-------|--------------------------------|-----|-----|-----|-----|--|--|--|--|
| | Years | Years 2012 2013 2014 2015 2016 | | | | | | | | |
| Labor | | 0 | 0 | 0 | 0 | 0 | | | | |
| Non-Labor | | 0 | 0 | 0 | 0 | 0 | | | | |
| NSE | | 0 | 0 | 0 | 0 | 0 | | | | |
| | Total | 0 | 0 | 0 | 0 | 0 | | | | |
| FTE | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | | | |

| Year | <u>Adj Group</u> | <u>Labor</u> | <u>NLbr</u> | <u>NSE</u> <u>FTE</u> | <u>Adj Type</u> | RefID |
|------|------------------|--------------|-------------|-----------------------|-----------------|-------|

Beginning of Workpaper 1SS004.000 - Logistics Shops South - Pool Purchasing

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:B. INVENTORY MANAGEMENTCategory-Sub1. INVENTORY MANAGEMENTWorkpaper:1SS004.000 - Logistics Shops South - Pool Purchasing

Activity Description:

Forecast Explanations:

Labor - 5-YR Average

Non-Labor - 5-YR Average

NSE - 5-YR Average

Summary of Results:

| [| In 2016\$ (000) Incurred Costs | | | | | | | | |
|-----------|--------------------------------|------|-------------|------|------|------|-------------------|------|--|
| | | Adju | isted-Recor | ded | | Ad | Adjusted-Forecast | | |
| Years | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | |
| Labor | 744 | 809 | 808 | 778 | 884 | 901 | 901 | 901 | |
| Non-Labor | 17 | 20 | 13 | 18 | 25 | 18 | 18 | 18 | |
| NSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Total | 761 | 829 | 820 | 796 | 909 | 919 | 919 | 919 | |
| FTE | 8.8 | 9.2 | 9.0 | 8.3 | 9.7 | 10.0 | 10.0 | 10.0 | |

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | B. INVENTORY MANAGEMENT |
| Category-Sub: | 1. INVENTORY MANAGEMENT |
| Workpaper: | 1SS004.000 - Logistics Shops South - Pool Purchasing |

Summary of Adjustments to Forecast:

| | | | In 201 | 6 \$(000) Ir | ncurred Co | sts | | | | | |
|-----------|--------------|------|---------------|--------------|------------|----------------------|------|------|-------------------|------|--|
| Forecast | t Method | Ba | Base Forecast | | | Forecast Adjustments | | | Adjusted-Forecast | | |
| Years | s | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 | |
| Labor | 5-YR Average | 805 | 805 | 805 | 97 | 97 | 97 | 902 | 902 | 902 | |
| Non-Labor | 5-YR Average | 19 | 19 | 19 | 0 | 0 | 0 | 19 | 19 | 19 | |
| NSE | 5-YR Average | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Tota | ıl | 823 | 823 | 823 | 97 | 97 | 97 | 920 | 920 | 920 | |
| FTE | 5-YR Average | 9.0 | 9.0 | 9.0 | 1.0 | 1.0 | 1.0 | 10.0 | 10.0 | 10.0 | |

Forecast Adjustment Details:

| · · · · · · · · · | | | | | | | | |
|---------------------------|-------------|--------------|-------------|------------|--------------|------------|-----------------|-------------------------|
| <u>Year</u> <u>Adj Gr</u> | oup | <u>Labor</u> | <u>NLbr</u> | <u>NSE</u> | <u>Total</u> | <u>FTE</u> | <u>Adj Type</u> | RefID |
| 2017 Other | | 97 | 0 | 0 | 97 | 1.0 | 1-Sided Adj | JKLONG20170310153556593 |
| Explanation: | Additiona | al superviso | r position | needed | to met the | increasing | g demands in in | ventory management |
| 2017 Total | | 97 | 0 | 0 | 97 | 1.0 | | |
| | | | | | | | | |
| 2018 Other | | 97 | 0 | 0 | 97 | 1.0 | 1-Sided Adj | JKLONG20170310153607437 |
| Explanation: | Additiona | al superviso | r position | needed | to met the | increasing | g demands in in | ventory management |
| 2018 Total | | 97 | 0 | 0 | 97 | 1.0 | | |
| | | | | | | | | |
| 2019 Other | | 97 | 0 | 0 | 97 | 1.0 | 1-Sided Adj | JKLONG20170310153618740 |
| Explanation: | Additiona | al superviso | r nosition | needed | to met the | increasing | n demands in in | ventory management |
| | , taantione | | poolition | necaca | | noredonie | | vontory management |
| 2019 Total | | 97 | 0 | 0 | 97 | 1.0 | | |

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | B. INVENTORY MANAGEMENT |
| Category-Sub: | 1. INVENTORY MANAGEMENT |
| Workpaper: | 1SS004.000 - Logistics Shops South - Pool Purchasing |

Determination of Adjusted-Recorded (Incurred Costs):

| | 2012 (\$000) | 2013 (\$000) | 2014 (\$000) | 2015 (\$000) | 2016 (\$000) |
|---------------------------|--------------|--------------|--------------|--------------|--------------|
| ecorded (Nominal \$)* | | | | | |
| Labor | 594 | 653 | 665 | 659 | 758 |
| Non-Labor | 17 | 20 | 13 | 18 | 25 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 611 | 673 | 678 | 677 | 783 |
| FTE | 7.6 | 7.8 | 7.6 | 7.1 | 8.2 |
| djustments (Nominal \$) * | * | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| ecorded-Adjusted (Nomir | nal \$) | | | | |
| Labor | 594 | 653 | 665 | 659 | 758 |
| Non-Labor | 17 | 20 | 13 | 18 | 25 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 611 | 673 | 678 | 677 | 783 |
| FTE | 7.6 | 7.8 | 7.6 | 7.1 | 8.2 |
| acation & Sick (Nominal S | \$) | | | | |
| Labor | 86 | 104 | 106 | 102 | 126 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 86 | 104 | 106 | 102 | 126 |
| FTE | 1.2 | 1.4 | 1.4 | 1.2 | 1.5 |
| scalation to 2016\$ | | | | | |
| Labor | 63 | 53 | 36 | 18 | 0 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 64 | 53 | 36 | 18 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| ecorded-Adjusted (Const | tant 2016\$) | | | | |
| Labor | 744 | 809 | 808 | 778 | 884 |
| Non-Labor | 17 | 20 | 13 | 18 | 25 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 761 | 829 | 820 | 796 | 909 |
| FTE | 8.8 | 9.2 | 9.0 | 8.3 | 9.7 |

* After company-wide exclusions of Non-GRC costs

** Refer to "Detail of Adjustments to Recorded" page for line item adjustments *Note: Totals may include rounding differences.*

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | B. INVENTORY MANAGEMENT |
| Category-Sub: | 1. INVENTORY MANAGEMENT |
| Workpaper: | 1SS004.000 - Logistics Shops South - Pool Purchasing |

Summary of Adjustments to Recorded:

| | In Nominal \$ (000) Incurred Costs | | | | | | |
|-----------|------------------------------------|------|------|------|------|------|--|
| | Years | 2012 | 2013 | 2014 | 2015 | 2016 | |
| Labor | | 0 | 0 | 0 | 0 | 0 | |
| Non-Labor | | 0 | 0 | 0 | 0 | 0 | |
| NSE | | 0 | 0 | 0 | 0 | 0 | |
| | Total | 0 | 0 | 0 | 0 | 0 | |
| FTE | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | |

| Year | <u>Adj Group</u> | <u>Labor</u> | <u>NLbr</u> | <u>NSE</u> <u>FTE</u> | <u>Adj Type</u> | RefID |
|------|------------------|--------------|-------------|-----------------------|-----------------|-------|

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:C. SUPPLIER DIVERSITYWorkpaper:1SS005.000

Summary for Category: C. SUPPLIER DIVERSITY

| | | In 2016\$ (000) Inc. | urred Costs | | | |
|-----------|-------------------|----------------------|-------------|-------|--|--|
| | Adjusted-Recorded | Adjusted-Forecast | | | | |
| | 2016 | 2017 | 2018 | 2019 | | |
| Labor | 517 | 614 | 614 | 614 | | |
| Non-Labor | 337 | 428 | 528 | 528 | | |
| NSE | 0 | 0 | 0 | 0 | | |
| Total | 854 | 1,042 | 1,142 | 1,142 | | |
| FTE | 5.1 | 6.2 | 6.2 | 6.2 | | |

Workpapers belonging to this Category:

| 1SS005.000 | Supplier Diversity | |
|------------|---------------------------|--|
| 100000.000 | ouppilor bivoroity | |

| | 2 | | | |
|-----------|-----|-------|-------|-------|
| Labor | 517 | 614 | 614 | 614 |
| Non-Labor | 337 | 428 | 528 | 528 |
| NSE | 0 | 0 | 0 | 0 |
| Total | 854 | 1,042 | 1,142 | 1,142 |
| FTE | 5.1 | 6.2 | 6.2 | 6.2 |
| | | | | |

Beginning of Workpaper 1SS005.000 - Supplier Diversity

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:C. SUPPLIER DIVERSITYCategory-Sub1. SUPPLIER DIVERSITYWorkpaper:1SS005.000 - Supplier Diversity

Activity Description:

Forecast Explanations:

Labor - 5-YR Average

Non-Labor - 5-YR Average

NSE - 5-YR Average

Summary of Results:

| | In 2016\$ (000) Incurred Costs | | | | | | | |
|-----------|--------------------------------|-------|-------------|------|------|-------|-------------|-------|
| | | Adju | isted-Recor | ded | | Ad | justed-Fore | cast |
| Years | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| Labor | 573 | 572 | 812 | 596 | 517 | 614 | 614 | 614 |
| Non-Labor | 592 | 521 | 360 | 328 | 337 | 428 | 528 | 528 |
| NSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1,165 | 1,093 | 1,172 | 923 | 854 | 1,042 | 1,142 | 1,142 |
| FTE | 5.8 | 6.0 | 8.3 | 6.0 | 5.1 | 6.2 | 6.2 | 6.2 |

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | C. SUPPLIER DIVERSITY |
| Category-Sub: | 1. SUPPLIER DIVERSITY |
| Workpaper: | 1SS005.000 - Supplier Diversity |

Summary of Adjustments to Forecast:

| | In 2016 \$(000) Incurred Costs | | | | | | | | | | |
|-----------|--------------------------------|-------|-----------|-------|----------------------|------|------|-------------------|-------|-------|--|
| Forecas | t Method | Bas | se Foreca | st | Forecast Adjustments | | | Adjusted-Forecast | | | |
| Years | | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 | |
| Labor | 5-YR Average | 614 | 614 | 614 | 0 | 0 | 0 | 614 | 614 | 614 | |
| Non-Labor | 5-YR Average | 428 | 428 | 428 | 0 | 100 | 100 | 428 | 528 | 528 | |
| NSE | 5-YR Average | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Total | | 1,042 | 1,042 | 1,042 | 0 | 100 | 100 | 1,042 | 1,142 | 1,142 | |
| FTE | 5-YR Average | 6.2 | 6.2 | 6.2 | 0.0 | 0.0 | 0.0 | 6.2 | 6.2 | 6.2 | |
| | J- IT Average | 6.2 | 6.2 | 6.2 | 0.0 | 0.0 | 0.0 | 6.2 | 6.2 | Ċ | |

Forecast Adjustment Details:

| Year Adj Gro | oup | <u>Labor</u> | <u>NLbr</u> | <u>NSE</u> | <u>Total</u> | <u>FTE</u> | Adj Type | RefID |
|--------------|------------|--------------|--------------|------------|--------------|------------|-------------|-------------------------|
| 2017 Total | | 0 | 0 | 0 | 0 | 0.0 | | |
| | | | | | | | | |
| 2018 Other | | 0 | 100 | 0 | 100 | 0.0 | 1-Sided Adj | JKLONG20170310153707407 |
| Explanation: | Supplier D | iversity Jo | oint Utility | National | Diversity (| Coalition | | |
| 2018 Total | | 0 | 100 | 0 | 100 | 0.0 | | |
| | | | | | | | | |
| 2019 Other | | 0 | 100 | 0 | 100 | 0.0 | 1-Sided Adj | JKLONG20170310153720690 |
| Explanation: | Supplier D | iversity Jo | oint Utility | National | Diversity (| Coalition | | |
| 2019 Total | | 0 | 100 | 0 | 100 | 0.0 | | |

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:C. SUPPLIER DIVERSITYCategory-Sub:1. SUPPLIER DIVERSITYWorkpaper:1SS005.000 - Supplier Diversity

Determination of Adjusted-Recorded (Incurred Costs):

| ······ | 2012 (\$000) | 2013 (\$000) | 2014 (\$000) | 2015 (\$000) | 2016 (\$000) |
|---------------------------|--------------|--------------|--------------|--------------|--------------|
| ecorded (Nominal \$)* | | | | | |
| Labor | 458 | 462 | 669 | 504 | 443 |
| Non-Labor | 577 | 514 | 360 | 327 | 337 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 1,035 | 976 | 1,028 | 831 | 780 |
| FTE | 5.0 | 5.1 | 7.0 | 5.1 | 4.3 |
| djustments (Nominal \$) * | * | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| ecorded-Adjusted (Nomir | nal \$) | | | | |
| Labor | 458 | 462 | 669 | 504 | 443 |
| Non-Labor | 577 | 514 | 360 | 327 | 337 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 1,035 | 976 | 1,028 | 831 | 780 |
| FTE | 5.0 | 5.1 | 7.0 | 5.1 | 4.3 |
| acation & Sick (Nominal S | \$) | | | | |
| Labor | 66 | 73 | 107 | 78 | 74 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 66 | 73 | 107 | 78 | 74 |
| FTE | 0.8 | 0.9 | 1.3 | 0.9 | 0.8 |
| scalation to 2016\$ | | | | | |
| Labor | 49 | 37 | 36 | 14 | 0 |
| Non-Labor | 16 | 7 | 1 | 1 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 64 | 44 | 37 | 15 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| ecorded-Adjusted (Const | tant 2016\$) | | | | |
| Labor | 573 | 572 | 812 | 596 | 517 |
| Non-Labor | 592 | 521 | 360 | 328 | 337 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 1,165 | 1,093 | 1,172 | 923 | 854 |
| FTE | 5.8 | 6.0 | 8.3 | 6.0 | 5.1 |

* After company-wide exclusions of Non-GRC costs

** Refer to "Detail of Adjustments to Recorded" page for line item adjustments *Note: Totals may include rounding differences.*

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | C. SUPPLIER DIVERSITY |
| Category-Sub: | 1. SUPPLIER DIVERSITY |
| Workpaper: | 1SS005.000 - Supplier Diversity |

Summary of Adjustments to Recorded:

| In Nominal \$ (000) Incurred Costs | | | | | | | | |
|------------------------------------|-------|------|------|------|------|------|--|--|
| | Years | 2012 | 2013 | 2014 | 2015 | 2016 | | |
| Labor | | 0 | 0 | 0 | 0 | 0 | | |
| Non-Labor | | 0 | 0 | 0 | 0 | 0 | | |
| NSE | | 0 | 0 | 0 | 0 | 0 | | |
| | Total | 0 | 0 | 0 | 0 | 0 | | |
| FTE | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | |

| Year | <u>Adj Group</u> | <u>Labor</u> | <u>NLbr</u> | <u>NSE FTE</u> | <u>Adj Type</u> | RefID |
|------|------------------|--------------|-------------|----------------|-----------------|-------|

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:D. OFFICE SERVICESWorkpaper:1SS003.000

Summary for Category: D. OFFICE SERVICES

| | In 2016\$ (000) Incurred Costs | | | | | | |
|-----------|--------------------------------|-------|-------------------|-------|--|--|--|
| | Adjusted-Recorded | | Adjusted-Forecast | | | | |
| | 2016 | 2017 | 2018 | 2019 | | | |
| Labor | 0 | 0 | 0 | 0 | | | |
| Non-Labor | 2,185 | 2,229 | 2,229 | 2,229 | | | |
| NSE | 0 | 0 | 0 | 0 | | | |
| Total | 2,185 | 2,229 | 2,229 | 2,229 | | | |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | | | |

Workpapers belonging to this Category:

1SS003.000 Office Services

| Labor | 0 | 0 | 0 | 0 |
|-----------|-------|-------|-------|-------|
| Non-Labor | 2,185 | 2,229 | 2,229 | 2,229 |
| NSE | 0 | 0 | 0 | 0 |
| Total | 2,185 | 2,229 | 2,229 | 2,229 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 |

Beginning of Workpaper 1SS003.000 - Office Services

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:D. OFFICE SERVICESCategory-Sub1. OFFICE SERVICESWorkpaper:1SS003.000 - Office Services

Activity Description:

Forecast Explanations:

Labor - 5-YR Average

Non-Labor - 5-YR Average

NSE - 5-YR Average

Summary of Results:

| | In 2016\$ (000) Incurred Costs | | | | | | | | |
|-----------|--------------------------------|-------|------------|-------|--------------|-------|-------|-------|--|
| | | Adju | sted-Recor | Ad | justed-Fored | cast | | | |
| Years | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | |
| Labor | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Non-Labor | 2,614 | 2,150 | 2,193 | 2,003 | 2,185 | 2,229 | 2,229 | 2,229 | |
| NSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Total | 2,614 | 2,150 | 2,193 | 2,003 | 2,185 | 2,229 | 2,229 | 2,229 | |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | |

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:D. OFFICE SERVICESCategory-Sub:1. OFFICE SERVICESWorkpaper:1SS003.000 - Office Services

Summary of Adjustments to Forecast:

| | In 2016 \$(000) Incurred Co | | | | | | | | | |
|-----------------|-----------------------------|-------|-----------|-------|-------|------------|-------|-------------------|-------|-------|
| Forecast Method | | Bas | se Foreca | st | Forec | ast Adjust | ments | Adjusted-Forecast | | |
| Years | | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 |
| Labor | 5-YR Average | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 5-YR Average | 2,229 | 2,229 | 2,229 | 0 | 0 | 0 | 2,229 | 2,229 | 2,229 |
| NSE | 5-YR Average | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | | 2,229 | 2,229 | 2,229 | 0 | 0 | 0 | 2,229 | 2,229 | 2,229 |
| FTE | 5-YR Average | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |

| <u>Year Adj Group Labor NLbr NSE Total FTE Adj Type RefID</u> | <u>Year</u> | <u>Adj Group</u> | <u>Labor</u> | <u>NLbr</u> | NSE T | otal <u>FTE</u> | <u>Adj Type</u> | RefID |
|---|-------------|------------------|--------------|-------------|-------|-----------------|-----------------|-------|
|---|-------------|------------------|--------------|-------------|-------|-----------------|-----------------|-------|

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:D. OFFICE SERVICESCategory-Sub:1. OFFICE SERVICESWorkpaper:1SS003.000 - Office Services

Determination of Adjusted-Recorded (Incurred Costs):

| ······ | 2012 (\$000) | 2013 (\$000) | 2014 (\$000) | 2015 (\$000) | 2016 (\$000) |
|----------------------------|--------------|--------------|--------------|--------------|--------------|
| ecorded (Nominal \$)* | | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 2,544 | 2,120 | 2,189 | 1,999 | 2,244 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 2,544 | 2,120 | 2,189 | 1,999 | 2,244 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| djustments (Nominal \$) ** | | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 0 | 0 | 0 | 0 | -59 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | -59 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| ecorded-Adjusted (Nomin | al \$) | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 2,544 | 2,120 | 2,189 | 1,999 | 2,185 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 2,544 | 2,120 | 2,189 | 1,999 | 2,185 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| acation & Sick (Nominal \$ | 6) | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| scalation to 2016\$ | | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 70 | 29 | 4 | 4 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 70 | 29 | 4 | 4 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| ecorded-Adjusted (Consta | ant 2016\$) | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 2,614 | 2,150 | 2,193 | 2,003 | 2,185 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 2,614 | 2,150 | 2,193 | 2,003 | 2,185 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |

* After company-wide exclusions of Non-GRC costs

** Refer to "Detail of Adjustments to Recorded" page for line item adjustments *Note: Totals may include rounding differences.*

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | D. OFFICE SERVICES |
| Category-Sub: | 1. OFFICE SERVICES |
| Workpaper: | 1SS003.000 - Office Services |

Summary of Adjustments to Recorded:

| In Nominal \$ (000) Incurred Costs | | | | | | | | |
|------------------------------------|-------|------|------|------|------|------|--|--|
| | Years | 2012 | 2013 | 2014 | 2015 | 2016 | | |
| Labor | | 0 | 0 | 0 | 0 | 0 | | |
| Non-Labor | | 0 | 0 | 0 | 0 | -59 | | |
| NSE | | 0 | 0 | 0 | 0 | 0 | | |
| | Total | 0 | 0 | 0 | 0 | -59 | | |
| FTE | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | |

Detail of Adjustments to Recorded:

| Year | <u>Adj Group</u> | <u>Labor</u> | <u>NLbr</u> | <u>NSE</u> | <u>FTE</u> | <u>Adj Type</u> | RefID |
|-----------|------------------|--------------|-------------|------------|------------|-----------------------------|-------------------------|
| 2012 Tota | al | 0 | 0 | 0 | 0.0 | | |
| | | | | | | | |
| 2013 Tota | al | 0 | 0 | 0 | 0.0 | | |
| | | | | | | | |
| 2014 Tota | al | 0 | 0 | 0 | 0.0 | | |
| | | | | | | | |
| 2015 Tota | al | 0 | 0 | 0 | 0.0 | | |
| | | | | | | | |
| 2016 | Aliso | 0 | -59 | 0 | 0.0 | 1-Sided Adj | JKLONG20170224135258797 |
| Explanat | ion: Aliso Ca | nyon Adju | stment: 7 | Гетр La | abor o | f \$58813. Travel of \$163. | |
| 2016 Tota | al | 0 | -59 | 0 | 0.0 | | |

Area: SUPPLY MANAGEMENT & SUPPLIER DIVERSITY

Witness: Denita A. Willoughby

Summary of Shared Services Workpapers:

| | In 2016 \$ (000) Incurred Costs | | | | | | | |
|--------------------------------------|---------------------------------|-------------------|-------|-------|--|--|--|--|
| | Adjusted- Recorded | Adjusted-Forecast | | | | | | |
| Description | 2016 | 2017 | 2018 | 2019 | | | | |
| A. CATEGORY MANAGEMENT | 2,253 | 1,978 | 2,301 | 2,668 | | | | |
| B. OFFICE SERVICES | 1,288 | 1,300 | 1,300 | 1,300 | | | | |
| C. SUPPLY CHAIN POLICY & INTEGRATION | 716 | 720 | 720 | 720 | | | | |
| Total | 4,257 | 3,998 | 4,321 | 4,688 | | | | |

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:A. CATEGORY MANAGEMENTCost Center:VARIOUS

Summary for Category: A. CATEGORY MANAGEMENT

| | In 2016\$ (000) Incu | Irred Costs | |
|-------------------|-------------------------------|---|--|
| Adjusted-Recorded | | | |
| 2016 | 2017 | 2018 | 2019 |
| 1,863 | 1,848 | 2,171 | 2,171 |
| 391 | 131 | 131 | 498 |
| 0 | 0 | 0 | 0 |
| 2,254 | 1,979 | 2,302 | 2,669 |
| 19.1 | 19.5 | 22.7 | 22.7 |
| | 2016 1,863 391 0 2,254 | Adjusted-Recorded 2016 2017 1,863 1,848 391 131 0 0 2,254 1,979 | Adjusted-Recorded Adjusted-Forecast 2016 2017 2018 1,863 1,848 2,171 391 131 131 0 0 0 2,254 1,979 2,302 |

Cost Centers belonging to this Category:

| | | _ | | |
|------------------------|--------------------|-----|-----|-------|
| 2100-3013.000 SUPPLY I | MANAGEMENT DIRECTO | R | | |
| Labor | 232 | 298 | 621 | 621 |
| Non-Labor | 319 | 122 | 122 | 489 |
| NSE | 0 | 0 | 0 | 0 |
| Total | 551 | 420 | 743 | 1,110 |
| FTE | 1.5 | 2.4 | 5.6 | 5.6 |
| 2100-3331.000 SUPPLY | MANAGEMENT DIRECTO | R | | |
| Labor | 831 | 803 | 803 | 803 |
| Non-Labor | 62 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 |
| Total | 893 | 803 | 803 | 803 |
| FTE | 9.6 | 9.4 | 9.4 | 9.4 |
| 2100-3332.000 SUPPLY | MANAGEMENT DIRECTO | R | | |
| Labor | 800 | 747 | 747 | 747 |
| Non-Labor | 10 | 9 | 9 | 9 |
| NSE | 0 | 0 | 0 | 0 |
| Total | 810 | 756 | 756 | 756 |
| FTE | 8.0 | 7.7 | 7.7 | 7.7 |

Beginning of Workpaper 2100-3013.000 - SUPPLY MANAGEMENT DIRECTOR

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:A. CATEGORY MANAGEMENTCategory-Sub1. CATEGORY MANAGEMENTCost Center:2100-3013.000 - SUPPLY MANAGEMENT DIRECTOR

Activity Description:

Forecast Explanations:

Labor - 5-YR Average

Non-Labor - 5-YR Average

NSE - 5-YR Average

Summary of Results:

| | | In 2016\$ (000) Incurred Costs | | | | | | | | |
|-----------|-------------------|--------------------------------|------|------|------|-------------------|------|-------|--|--|
| | Adjusted-Recorded | | | | | Adjusted-Forecast | | | | |
| Years | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | | |
| Labor | 257 | 257 | 263 | 316 | 232 | 298 | 621 | 621 | | |
| Non-Labor | 82 | 64 | 58 | 89 | 319 | 122 | 122 | 489 | | |
| NSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Total | 339 | 321 | 321 | 404 | 551 | 420 | 743 | 1,110 | | |
| FTE | 2.1 | 2.1 | 2.1 | 2.4 | 1.5 | 2.4 | 5.6 | 5.6 | | |

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | A. CATEGORY MANAGEMENT |
| Category-Sub: | 1. CATEGORY MANAGEMENT |
| Cost Center: | 2100-3013.000 - SUPPLY MANAGEMENT DIRECTOR |

Cost Center Allocations (Incurred Costs):

| | | 2016 Adju | sted-Reco | rded | | 2017 Adjusted-Forecast | | | | |
|--------------------|--------|-----------|-----------|-------|-----|------------------------|-----------|-----|-------|-----|
| | Labor | Non-Labor | NSE | Total | FTE | Labor | Non-Labor | NSE | Total | FTE |
| Directly Retained | 0 | 1 | 0 | 1 | 0.0 | 0 | 2 | 0 | 2 | 0.0 |
| Directly Allocated | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 |
| Subj. To % Alloc. | 232 | 317 | 0 | 549 | 1.5 | 298 | 120 | 0 | 418 | 2.3 |
| Total Incurred | 232 | 318 | 0 | 550 | 1.6 | 298 | 122 | 0 | 420 | 2.4 |
| % Allocation | | | | | | | | | | |
| Retained | 82.79% | 82.79% | | | | 50.00% | 50.00% | | | |
| SEU | 12.34% | 12.34% | | | | 50.00% | 50.00% | | | |
| CORP | 2.71% | 2.71% | | | | 0.00% | 0.00% | | | |
| Unreg | 2.16% | 2.16% | | | | 0.00% | 0.00% | | | |

| | | 2018 Adju | sted-Fore | cast | | 2019 Adjusted-Forecast | | | | |
|--------------------|--------|-----------|-----------|-------|-----|------------------------|-----------|-----|-------|-----|
| | Labor | Non-Labor | NSE | Total | FTE | Labor | Non-Labor | NSE | Total | FTE |
| Directly Retained | 0 | 2 | 0 | 2 | 0.0 | 0 | 2 | 0 | 2 | 0.0 |
| Directly Allocated | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 |
| Subj. To % Alloc. | 621 | 120 | 0 | 741 | 5.5 | 621 | 487 | 0 | 1,108 | 5.5 |
| Total Incurred | 621 | 122 | 0 | 743 | 5.6 | 621 | 489 | 0 | 1,110 | 5.6 |
| % Allocation | | | | | | | | | | |
| Retained | 50.00% | 50.00% | | | | 50.00% | 50.00% | | | |
| SEU | 50.00% | 50.00% | | | | 50.00% | 50.00% | | | |
| CORP | 0.00% | 0.00% | | | | 0.00% | 0.00% | | | |
| Unreg | 0.00% | 0.00% | | | | 0.00% | 0.00% | | | |

Cost Center Allocation Percentage Drivers/Methodology:

Cost Center Allocation Percentage for 2016

Weighted average of the shared service allocations of all SDG&E Supply Management cost centers.

Cost Center Allocation Percentage for 2017

A 50-50 split is being applied as an allocation basis because the Supply Management Director equally supports the Supply Management function at both utilities.

Cost Center Allocation Percentage for 2018

A 50-50 split is being applied as an allocation basis because the Supply Management Director equally supports the Supply Management function at both utilities.

Cost Center Allocation Percentage for 2019

A 50-50 split is being applied as an allocation basis because the Supply Management Director equally supports the Supply Management function at both utilities.

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | A. CATEGORY MANAGEMENT |
| Category-Sub: | 1. CATEGORY MANAGEMENT |
| Cost Center: | 2100-3013.000 - SUPPLY MANAGEMENT DIRECTOR |

Summary of Adjustments to Forecast:

| In 2016 \$(000) Incurred Costs | | | | | | | | | | | | |
|---|---------------|----------------|------------|-------------|------------|--------------|-------------|----------------|-----------|-----------|--------------|-------|
| Fo | orecast I | Method | | Base | Forecas | t | Forec | ast Adjust | ments | Adjus | ted-Forec | ast |
| | Years | | 20 | 17 | 2018 | 2019 | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 |
| Labor | | 5-YR Average | | 265 | 265 | 265 | 33 | 356 | 356 | 298 | 621 | 621 |
| Non-La | abor | 5-YR Average | | 122 | 122 | 122 | 0 | 0 | 367 | 122 | 122 | 489 |
| NSE | | 5-YR Average | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | Total | | | 387 | 387 | 387 | 33 | 356 | 723 | 420 | 743 | 1,110 |
| FTE | | 5-YR Average | | 2.1 | 2.1 | 2.1 | 0.3 | 3.5 | 3.5 | 2.4 | 5.6 | 5.6 |
| Forecas | st Adjus | tment Details: | | | | | | | | | | |
| <u>Year</u> | <u>Adj Gr</u> | oup La | <u>bor</u> | <u>NLbr</u> | <u>NSE</u> | <u>Total</u> | <u>FTE</u> | <u>Adj Typ</u> | <u>)e</u> | | <u>RefID</u> | |
| 2017 OI | ther | : | 33 | 0 | 0 | 33 | 0.3 | 1-Sided | Adj JKI | _ONG20170 | 31015321 | 3250 |
| Explanation: Resumption of routine workload from temporary assignment | | | | | | | | | | | | |
| 2017 To | tal | : | 33 | 0 | 0 | 33 | 0.3 | | | | | |
| 2018 Oi | ther | : | 33 | 0 | 0 | 33 | 0.3 | 1-Sided | Adj JKI | _ONG20170 | 31015322 | 4983 |
| Explana | ation: | Resumption of | routin | ne workl | oad from | tempora | ry assignme | nt | | | | |
| 2018 01 | ther | 32 | 23 | 0 | 0 | 323 | 3.2 | 1-Sided | Adj JKI | _ONG20170 | 31015340 | 8050 |
| Explana | tion: | Compensation | adjus | tment fo | or expand | led roles | in procurem | ent to Cate | egory Man | agement | | |
| 2018 To | tal | 3 | 56 | 0 | 0 | 356 | 3.5 | | | | | |
| 2019 OI | ther | | 0 | 367 | 0 | 367 | 0.0 | 1-Sided | Adj JKI | _ONG20170 | 31015314 | 7903 |
| Explana | tion: | On-going costs | s in su | pport of | f Transac | tion Enat | olement | | | | | |
| 2019 OI | | | 33 | 0 | 0 | 33 | 0.3 | 1-Sided | Adj JKI | _ONG20170 | 31015323 | 9570 |
| Explana | ation: | Resumption of | routin | ne workl | oad from | tempora | ry assignme | nt | | | | |
| 2019 OI | ther | 32 | 23 | 0 | 0 | 323 | 3.2 | 1-Sided | Adj JKI | _ONG20170 | 31015342 | 6093 |
| Explana | ation: | Compensation | adjus | tment fo | or expand | ded roles | in procurem | ent to Cate | egory Man | agement | | |
| 2019 То | tal | 3 | 56 | 367 | 0 | 723 | 3.5 | | | | | |

Note: Totals may include rounding differences. SDG&E/SUPPLY MANAGEMENT & SUPPLIER DIVERSITY/Exh No:SDG&E-20-WP/Witness: D. Willoughby Page 43 of 84

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | A. CATEGORY MANAGEMENT |
| Category-Sub: | 1. CATEGORY MANAGEMENT |
| Cost Center: | 2100-3013.000 - SUPPLY MANAGEMENT DIRECTOR |

Determination of Adjusted-Recorded (Incurred Costs):

| | 2012 (\$000) | 2013 (\$000) | 2014 (\$000) | 2015 (\$000) | 2016 (\$000) |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|
| Recorded (Nominal \$)* | | | | | |
| Labor | 210 | 211 | 219 | 269 | 237 |
| Non-Labor | 76 | 61 | 56 | 87 | 319 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 286 | 272 | 276 | 356 | 556 |
| FTE | 1.8 | 1.8 | 1.8 | 2.0 | 1.5 |
| djustments (Nominal \$) ** | | | | | |
| Labor | 0 | 0 | 0 | 0 | -38 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | -38 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | -0.2 |
| Recorded-Adjusted (Nomina | al \$) | | | | |
| Labor | 210 | 211 | 219 | 269 | 199 |
| Non-Labor | 76 | 61 | 56 | 87 | 319 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 286 | 272 | 276 | 356 | 518 |
| FTE | 1.8 | 1.8 | 1.8 | 2.0 | 1.3 |
| acation & Sick (Nominal \$) |) | | | | |
| Labor | 30 | 33 | 35 | 42 | 33 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 30 | 33 | 35 | 42 | 33 |
| FTE | 0.3 | 0.3 | 0.3 | 0.4 | 0.2 |
| scalation to 2016\$ | | | | | |
| Labor | 17 | 13 | 9 | 5 | 0 |
| Non-Labor | 5 | 3 | 2 | 1 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 22 | 16 | 11 | 7 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| ecorded-Adjusted (Consta | ant 2016\$) | | | | |
| Labor | 257 | 257 | 263 | 316 | 232 |
| Non-Labor | 82 | 64 | 58 | 89 | 319 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 339 | 321 | 321 | 404 | 551 |
| FTE | 2.1 | 2.1 | 2.1 | 2.4 | 1.5 |

* After company-wide exclusions of Non-GRC costs

** Refer to "Detail of Adjustments to Recorded" page for line item adjustments *Note: Totals may include rounding differences.*

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | A. CATEGORY MANAGEMENT |
| Category-Sub: | 1. CATEGORY MANAGEMENT |
| Cost Center: | 2100-3013.000 - SUPPLY MANAGEMENT DIRECTOR |

Summary of Adjustments to Recorded:

| In Nominal \$ (000) Incurred Costs | | | | | | | | | | |
|------------------------------------|-------|-----|-----|-----|-----|------|--|--|--|--|
| Years 2012 2013 2014 2015 2016 | | | | | | | | | | |
| Labor | | 0 | 0 | 0 | 0 | -38 | | | | |
| Non-Labor | | 0 | 0 | 0 | 0 | 0 | | | | |
| NSE | | 0 | 0 | 0 | 0 | 0 | | | | |
| | Total | 0 | 0 | 0 | 0 | -38 | | | | |
| FTE | | 0.0 | 0.0 | 0.0 | 0.0 | -0.2 | | | | |

Detail of Adjustments to Recorded:

| Year | <u>Adj Group</u> | <u>Labor</u> | <u>NLbr</u> | NSE | FTE A | Adj Type | RefID |
|-----------|------------------|--------------|-------------|---------|---------------------|----------|-------------------------|
| 2012 Tota | al | 0 | 0 | 0 | 0.0 | | |
| | | | | | | | |
| 2013 Tota | al | 0 | 0 | 0 | 0.0 | | |
| | | | | | | | |
| 2014 Tota | al | 0 | 0 | 0 | 0.0 | | |
| | | | | | | | |
| 2015 Tota | al | 0 | 0 | 0 | 0.0 | | |
| | | | | | | | |
| 2016 | Aliso | -38 | 0 | 0 | -0.2 1-Sided Adj | | JKLONG20170224133021883 |
| Explanati | ion: Aliso Car | nyon Adju | stment: L | abor of | \$38251 and 504 hou | Irs. | |
| 2016 Tota | al | -38 | 0 | 0 | -0.2 | | |

Beginning of Workpaper 2100-3331.000 - SUPPLY MANAGEMENT DIRECTOR

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:A. CATEGORY MANAGEMENTCategory-Sub1. CATEGORY MANAGEMENTCost Center:2100-3331.000 - SUPPLY MANAGEMENT DIRECTOR

Activity Description:

Forecast Explanations:

Labor - 5-YR Average

Non-Labor - 5-YR Average

NSE - 5-YR Average

Summary of Results:

| [| In 2016\$ (000) Incurred Costs | | | | | | | | | | | |
|-----------|--------------------------------|------|------------|------|-------------------|------|------|------|--|--|--|--|
| | | Adju | sted-Recor | Ad | Adjusted-Forecast | | | | | | | |
| Years | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | | | | |
| Labor | 836 | 775 | 803 | 770 | 831 | 803 | 803 | 803 | | | | |
| Non-Labor | 36 | -144 | 17 | 29 | 62 | 0 | 0 | 0 | | | | |
| NSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| Total | 871 | 631 | 820 | 799 | 893 | 803 | 803 | 803 | | | | |
| FTE | 10.0 | 9.2 | 9.5 | 8.9 | 9.6 | 9.4 | 9.4 | 9.4 | | | | |

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | A. CATEGORY MANAGEMENT |
| Category-Sub: | 1. CATEGORY MANAGEMENT |
| Cost Center: | 2100-3331.000 - SUPPLY MANAGEMENT DIRECTOR |

Cost Center Allocations (Incurred Costs):

| | | 2016 Adju | sted-Reco | rded | | 2017 Adjusted-Forecast | | | | |
|--------------------|--------|-----------|-----------|-------|-----|------------------------|-----------|-----|-------|-----|
| | Labor | Non-Labor | NSE | Total | FTE | Labor | Non-Labor | NSE | Total | FTE |
| Directly Retained | 3 | -5 | 0 | -2 | 0.0 | 1 | -35 | 0 | -34 | 0.0 |
| Directly Allocated | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 |
| Subj. To % Alloc. | 827 | 67 | 0 | 894 | 9.6 | 802 | 35 | 0 | 837 | 9.4 |
| Total Incurred | 830 | 62 | 0 | 892 | 9.6 | 803 | 0 | 0 | 803 | 9.4 |
| % Allocation | | | | | | | | | | |
| Retained | 86.08% | 86.08% | | | | 91.08% | 91.08% | | | |
| SEU | 0.00% | 0.00% | | | | 2.76% | 2.76% | | | |
| CORP | 13.92% | 13.92% | | | | 6.16% | 6.16% | | | |
| Unreg | 0.00% | 0.00% | | | | 0.00% | 0.00% | | | |

| | | 2018 Adju | sted-Fore | cast | | 2019 Adjusted-Forecast | | | | |
|--------------------|--------|-----------|-----------|-------|-----|------------------------|-----------|-----|-------|-----|
| | Labor | Non-Labor | NSE | Total | FTE | Labor | Non-Labor | NSE | Total | FTE |
| Directly Retained | 1 | -35 | 0 | -34 | 0.0 | 1 | -35 | 0 | -34 | 0.0 |
| Directly Allocated | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 |
| Subj. To % Alloc. | 802 | 35 | 0 | 837 | 9.4 | 802 | 35 | 0 | 837 | 9.4 |
| Total Incurred | 803 | 0 | 0 | 803 | 9.4 | 803 | 0 | 0 | 803 | 9.4 |
| % Allocation | | | | | | | | | | |
| Retained | 91.08% | 91.08% | | | | 91.08% | 91.08% | | | |
| SEU | 2.76% | 2.76% | | | | 2.76% | 2.76% | | | |
| CORP | 6.16% | 6.16% | | | | 6.16% | 6.16% | | | |
| Unreg | 0.00% | 0.00% | | | | 0.00% | 0.00% | | | |

Cost Center Allocation Percentage Drivers/Methodology:

Cost Center Allocation Percentage for 2016

Allocation is based off of the number of contracts supported by this cost center for each company.

Cost Center Allocation Percentage for 2017

Allocation is based off of the number of contracts supported by this cost center for each company.

Cost Center Allocation Percentage for 2018

Allocation is based off of the number of contracts supported by this cost center for each company.

Cost Center Allocation Percentage for 2019

Allocation is based off of the number of contracts supported by this cost center for each company.

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | A. CATEGORY MANAGEMENT |
| Category-Sub: | 1. CATEGORY MANAGEMENT |
| Cost Center: | 2100-3331.000 - SUPPLY MANAGEMENT DIRECTOR |

Summary of Adjustments to Forecast:

| | In 2016 \$(000) Incurred Costs | | | | | | | | | | | | |
|-----------|--------------------------------|---------------|------|------|-------|------------|--------|-------------------|-----|-----|--|--|--|
| Forecast | t Method | Base Forecast | | | Forec | ast Adjust | tments | Adjusted-Forecast | | | | | |
| Years | 6 | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 | 19 2017 2018 2019 | | | | | |
| Labor | 5-YR Average | 803 | 803 | 803 | 0 | 0 | 0 | 803 | 803 | 803 | | | |
| Non-Labor | 5-YR Average | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| NSE | 5-YR Average | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| Total | | 803 | 803 | 803 | 0 | 0 | 0 | 803 | 803 | 803 | | | |
| FTE | 5-YR Average | 9.4 | 9.4 | 9.4 | 0.0 | 0.0 | 0.0 | 9.4 | 9.4 | 9.4 | | | |

| Year | <u>Adj Group</u> | <u>Labor</u> | <u>NLbr</u> | NSE | <u>Total</u> | <u>FTE</u> | <u>Adj Type</u> | RefID |
|------|------------------|--------------|-------------|-----|--------------|------------|-----------------|-------|
| | | | | NOL | | <u> </u> | | |

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | A. CATEGORY MANAGEMENT |
| Category-Sub: | 1. CATEGORY MANAGEMENT |
| Cost Center: | 2100-3331.000 - SUPPLY MANAGEMENT DIRECTOR |

Determination of Adjusted-Recorded (Incurred Costs):

| | a-Recorded (Incurred Cos 2012 (\$000) | 2013 (\$000) | 2014 (\$000) | 2015 (\$000) | 2016 (\$000) |
|----------------------------|--|--------------|--------------|--------------|--------------|
| ecorded (Nominal \$)* | | · · · | | | |
| Labor | 682 | 636 | 669 | 656 | 783 |
| Non-Labor | 33 | -137 | 17 | 28 | 62 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 715 | 499 | 686 | 685 | 844 |
| FTE | 8.6 | 7.8 | 8.1 | 7.6 | 8.6 |
| djustments (Nominal \$) *' | * | | | | |
| Labor | 0 | 0 | 0 | 0 | -70 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | -70 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | -0.5 |
| ecorded-Adjusted (Nomir | nal \$) | | | | |
| Labor | 682 | 636 | 669 | 656 | 713 |
| Non-Labor | 33 | -137 | 17 | 28 | 62 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 715 | 499 | 686 | 685 | 775 |
| FTE | 8.6 | 7.8 | 8.1 | 7.6 | 8.1 |
| acation & Sick (Nominal S | \$) | | | | |
| Labor | 99 | 101 | 107 | 101 | 118 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 99 | 101 | 107 | 101 | 118 |
| FTE | 1.4 | 1.4 | 1.4 | 1.3 | 1.5 |
| scalation to 2016\$ | | | | | |
| Labor | 55 | 38 | 26 | 12 | 0 |
| Non-Labor | 2 | -7 | 1 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 58 | 31 | 27 | 13 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| ecorded-Adjusted (Const | ant 2016\$) | | | | |
| Labor | 836 | 775 | 803 | 770 | 831 |
| Non-Labor | 36 | -144 | 17 | 29 | 62 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 871 | 631 | 820 | 799 | 893 |
| FTE | 10.0 | 9.2 | 9.5 | 8.9 | 9.6 |

* After company-wide exclusions of Non-GRC costs

** Refer to "Detail of Adjustments to Recorded" page for line item adjustments *Note: Totals may include rounding differences.*

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | A. CATEGORY MANAGEMENT |
| Category-Sub: | 1. CATEGORY MANAGEMENT |
| Cost Center: | 2100-3331.000 - SUPPLY MANAGEMENT DIRECTOR |

Summary of Adjustments to Recorded:

| In Nominal \$ (000) Incurred Costs | | | | | | | | | |
|------------------------------------|-------|------|------|------|------|------|--|--|--|
| | Years | 2012 | 2013 | 2014 | 2015 | 2016 | | | |
| Labor | | 0 | 0 | 0 | 0 | -70 | | | |
| Non-Labor | | 0 | 0 | 0 | 0 | 0 | | | |
| NSE | | 0 | 0 | 0 | 0 | 0 | | | |
| | Total | 0 | 0 | 0 | 0 | -70 | | | |
| FTE | | 0.0 | 0.0 | 0.0 | 0.0 | -0.5 | | | |

Detail of Adjustments to Recorded:

| <u>Year Adj Group</u> | <u>Labor</u> | <u>NLbr</u> | <u>NSE</u> <u>FTE</u> | <u>Adj Type</u> | <u>ReflD</u> |
|-----------------------|--------------|-------------|-----------------------|-----------------|-------------------------|
| 2012 Total | 0 | 0 | 0 0.0 | | |
| | | | | | |
| 2013 Total | 0 | 0 | 0 0.0 | | |
| | | | | | |
| 2014 Total | 0 | 0 | 0 0.0 | | |
| | | | | | |
| 2015 Total | 0 | 0 | 0 0.0 | | |
| | | | | | |
| 2016 Aliso | -70 | 0 | 0 -0.5 1-S | ided Adj | JKLONG20170224133319943 |
| Explanation: Aliso Ca | anyon Adju | stment: L | _abor of \$69949 a | and 1100 hours. | |
| 2016 Total | -70 | 0 | 0 -0.5 | | |

Beginning of Workpaper 2100-3332.000 - SUPPLY MANAGEMENT DIRECTOR

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:A. CATEGORY MANAGEMENTCategory-Sub1. CATEGORY MANAGEMENTCost Center:2100-3332.000 - SUPPLY MANAGEMENT DIRECTOR

Activity Description:

Forecast Explanations:

Labor - 5-YR Average

Non-Labor - 5-YR Average

NSE - 5-YR Average

Summary of Results:

| | | In 2016\$ (000) Incurred Costs | | | | | | | | | | |
|-----------|------------------------------------|--------------------------------|-------------|-----|-----|-----|--------------|------|--|--|--|--|
| | | Adju | isted-Recor | ded | | Ad | justed-Fored | cast | | | | |
| Years | 2012 2013 2014 2015 2016 2017 2018 | | | | | | 2018 | 2019 | | | | |
| Labor | 741 | 768 | 723 | 701 | 800 | 746 | 746 | 746 | | | | |
| Non-Labor | 15 | 7 | 4 | 7 | 10 | 9 | 9 | 9 | | | | |
| NSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| Total | 757 | 775 | 727 | 707 | 810 | 755 | 755 | 755 | | | | |
| FTE | 7.8 | 7.9 | 7.4 | 7.2 | 8.0 | 7.7 | 7.7 | 7.7 | | | | |

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | A. CATEGORY MANAGEMENT |
| Category-Sub: | 1. CATEGORY MANAGEMENT |
| Cost Center: | 2100-3332.000 - SUPPLY MANAGEMENT DIRECTOR |

Cost Center Allocations (Incurred Costs):

| | | 2016 Adjusted-Recorded | | | | | 2017 Adjusted-Forecast | | | | |
|--------------------|--------|------------------------|-----|-------|-----|--------|------------------------|-----|-------|-----|--|
| | Labor | Non-Labor | NSE | Total | FTE | Labor | Non-Labor | NSE | Total | FTE | |
| Directly Retained | 6 | 4 | 0 | 10 | 0.0 | 2 | 1 | 0 | 3 | 0.0 | |
| Directly Allocated | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 | |
| Subj. To % Alloc. | 794 | 6 | 0 | 800 | 8.0 | 744 | 8 | 0 | 752 | 7.7 | |
| Total Incurred | 800 | 10 | 0 | 810 | 8.0 | 746 | 9 | 0 | 755 | 7.7 | |
| % Allocation | | | | | | | | | | | |
| Retained | 34.50% | 34.50% | | | | 36.42% | 36.42% | | | | |
| SEU | 61.91% | 61.91% | | | | 59.94% | 59.94% | | | | |
| CORP | 3.59% | 3.59% | | | | 3.64% | 3.64% | | | | |
| Unreg | 0.00% | 0.00% | | | | 0.00% | 0.00% | | | | |

| | | 2018 Adju | sted-Fore | cast | | 2019 Adjusted-Forecast | | | | |
|--------------------|--------|-----------|-----------|-------|-----|------------------------|-----------|-----|-------|-----|
| | Labor | Non-Labor | NSE | Total | FTE | Labor | Non-Labor | NSE | Total | FTE |
| Directly Retained | 2 | 1 | 0 | 3 | 0.0 | 2 | 1 | 0 | 3 | 0.0 |
| Directly Allocated | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 |
| Subj. To % Alloc. | 744 | 8 | 0 | 752 | 7.7 | 744 | 8 | 0 | 752 | 7.7 |
| Total Incurred | 746 | 9 | 0 | 755 | 7.7 | 746 | 9 | 0 | 755 | 7.7 |
| % Allocation | | | | | | | | | | |
| Retained | 36.42% | 36.42% | | | | 36.42% | 36.42% | | | |
| SEU | 59.94% | 59.94% | | | | 59.94% | 59.94% | | | |
| CORP | 3.64% | 3.64% | | | | 3.64% | 3.64% | | | |
| Unreg | 0.00% | 0.00% | | | | 0.00% | 0.00% | | | |

Cost Center Allocation Percentage Drivers/Methodology:

Cost Center Allocation Percentage for 2016

The use of LAN ID count is appropriate as it accurately represents the allocation of time and resources between affiliates for this cost center.

Cost Center Allocation Percentage for 2017

The use of LAN ID count is appropriate as it accurately represents the allocation of time and resources between affiliates for this cost center.

Cost Center Allocation Percentage for 2018

The use of LAN ID count is appropriate as it accurately represents the allocation of time and resources between affiliates for this cost center.

Cost Center Allocation Percentage for 2019

The use of LAN ID count is appropriate as it accurately represents the allocation of time and resources between affiliates for this cost center.

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | A. CATEGORY MANAGEMENT |
| Category-Sub: | 1. CATEGORY MANAGEMENT |
| Cost Center: | 2100-3332.000 - SUPPLY MANAGEMENT DIRECTOR |

Summary of Adjustments to Forecast:

| | In 2016 \$(000) Incurred Costs | | | | | | | | | |
|-----------|--------------------------------|------|------|-------|------------|--------|-------------------|------|------|------|
| Forecast | Forecast Method Base Forecast | | | Forec | ast Adjust | tments | Adjusted-Forecast | | | |
| Years | 6 | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 |
| Labor | 5-YR Average | 747 | 747 | 747 | 0 | 0 | 0 | 747 | 747 | 747 |
| Non-Labor | 5-YR Average | 9 | 9 | 9 | 0 | 0 | 0 | 9 | 9 | 9 |
| NSE | 5-YR Average | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Tota | I | 755 | 755 | 755 | 0 | 0 | 0 | 755 | 755 | 755 |
| FTE | 5-YR Average | 7.7 | 7.7 | 7.7 | 0.0 | 0.0 | 0.0 | 7.7 | 7.7 | 7.7 |

| Year Adj Group Labor NLbr NSE Total FTE Adj Type ReflD | <u>Year</u> | <u>Adj Group</u> | <u>Labor</u> | <u>NLbr</u> | NSE | <u>Total</u> | <u>FTE</u> | <u>Adj Type</u> | RefID |
|--|-------------|------------------|--------------|-------------|-----|--------------|------------|-----------------|-------|
|--|-------------|------------------|--------------|-------------|-----|--------------|------------|-----------------|-------|

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | A. CATEGORY MANAGEMENT |
| Category-Sub: | 1. CATEGORY MANAGEMENT |
| Cost Center: | 2100-3332.000 - SUPPLY MANAGEMENT DIRECTOR |

Determination of Adjusted-Recorded (Incurred Costs):

| | 2012 (\$000) | 2013 (\$000) | 2014 (\$000) | 2015 (\$000) | 2016 (\$000) |
|---------------------------|--------------|--------------|--------------|--------------|--------------|
| Recorded (Nominal \$)* | | | | | |
| Labor | 605 | 630 | 603 | 597 | 686 |
| Non-Labor | 14 | 7 | 4 | 7 | 10 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 619 | 637 | 607 | 604 | 696 |
| FTE | 6.7 | 6.7 | 6.3 | 6.1 | 6.8 |
| djustments (Nominal \$) * | * | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Recorded-Adjusted (Nomir | nal \$) | | | | |
| Labor | 605 | 630 | 603 | 597 | 686 |
| Non-Labor | 14 | 7 | 4 | 7 | 10 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 619 | 637 | 607 | 604 | 696 |
| FTE | 6.7 | 6.7 | 6.3 | 6.1 | 6.8 |
| acation & Sick (Nominal S | \$) | | | | |
| Labor | 88 | 100 | 96 | 92 | 114 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 88 | 100 | 96 | 92 | 114 |
| FTE | 1.1 | 1.2 | 1.1 | 1.1 | 1.2 |
| scalation to 2016\$ | | | | | |
| Labor | 49 | 38 | 24 | 11 | 0 |
| Non-Labor | 1 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 50 | 38 | 24 | 11 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| ecorded-Adjusted (Const | ant 2016\$) | | | | |
| Labor | 741 | 768 | 723 | 701 | 800 |
| Non-Labor | 15 | 7 | 4 | 7 | 10 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 757 | 775 | 727 | 707 | 810 |
| FTE | 7.8 | 7.9 | 7.4 | 7.2 | 8.0 |

* After company-wide exclusions of Non-GRC costs

** Refer to "Detail of Adjustments to Recorded" page for line item adjustments *Note: Totals may include rounding differences.*

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | A. CATEGORY MANAGEMENT |
| Category-Sub: | 1. CATEGORY MANAGEMENT |
| Cost Center: | 2100-3332.000 - SUPPLY MANAGEMENT DIRECTOR |

Summary of Adjustments to Recorded:

| In Nominal \$ (000) Incurred Costs | | | | | | |
|------------------------------------|-------|------|------|------|------|------|
| | Years | 2012 | 2013 | 2014 | 2015 | 2016 |
| Labor | | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | | 0 | 0 | 0 | 0 | 0 |
| NSE | | 0 | 0 | 0 | 0 | 0 |
| | Total | 0 | 0 | 0 | 0 | 0 |
| FTE | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |

| Year | Adj Group | Labor | <u>NLbr</u> | NSE FTE | Adj Type | <u>RefID</u> |
|------|-----------|-------|-------------|---------|----------|--------------|
| | | | | | | |

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:B. OFFICE SERVICESCost Center:VARIOUS

Summary for Category: B. OFFICE SERVICES

| | | In 2016\$ (000) Inc | urred Costs | |
|-----------|-------------------|---------------------|-------------------|-------|
| | Adjusted-Recorded | | Adjusted-Forecast | |
| | 2016 | 2017 | 2018 | 2019 |
| Labor | 238 | 292 | 292 | 292 |
| Non-Labor | 1,051 | 1,008 | 1,008 | 1,008 |
| NSE | 0 | 0 | 0 | 0 |
| Total | 1,289 | 1,300 | 1,300 | 1,300 |
| FTE | 2.6 | 3.7 | 3.7 | 3.7 |

Cost Centers belonging to this Category:

| ••• | | | | |
|------------------------|--------------------|-----|-----|-----|
| 2100-3018.000 SUPPLY M | IANAGEMENT DIRECTO | R | | |
| Labor | 0 | 0 | 0 | 0 |
| Non-Labor | 273 | 226 | 226 | 226 |
| NSE | 0 | 0 | 0 | 0 |
| Total | 273 | 226 | 226 | 226 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 |
| 2100-3266.000 SUPPLY M | IANAGEMENT DIRECTO | R | | |
| Labor | 0 | 0 | 0 | 0 |
| Non-Labor | 739 | 735 | 735 | 735 |
| NSE | 0 | 0 | 0 | 0 |
| Total | 739 | 735 | 735 | 735 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 |
| 2100-3407.000 SUPPLY M | IANAGEMENT DIRECTO | R | | |
| Labor | 238 | 292 | 292 | 292 |
| Non-Labor | 39 | 47 | 47 | 47 |
| NSE | 0 | 0 | 0 | 0 |
| Total | 277 | 339 | 339 | 339 |
| FTE | 2.6 | 3.7 | 3.7 | 3.7 |

Beginning of Workpaper 2100-3018.000 - SUPPLY MANAGEMENT DIRECTOR

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:B. OFFICE SERVICESCategory-Sub1. OFFICE SERVICESCost Center:2100-3018.000 - SUPPLY MANAGEMENT DIRECTOR

Activity Description:

Forecast Explanations:

Labor - 5-YR Average

Non-Labor - 5-YR Average

NSE - 5-YR Average

Summary of Results:

| | | In 2016\$ (000) Incurred Costs | | | | | | |
|-----------|------|--------------------------------|------------|------|-------------------|------|------|------|
| | | Adju | sted-Recor | Ad | Adjusted-Forecast | | | |
| Years | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| Labor | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 183 | 235 | 277 | 161 | 273 | 226 | 226 | 226 |
| NSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 183 | 235 | 277 | 161 | 273 | 226 | 226 | 226 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | B. OFFICE SERVICES |
| Category-Sub: | 1. OFFICE SERVICES |
| Cost Center: | 2100-3018.000 - SUPPLY MANAGEMENT DIRECTOR |

Cost Center Allocations (Incurred Costs):

| | | 2016 Adju | rded | 2017 Adjusted-Forecast | | | | | | |
|--------------------|---------|-----------|------|------------------------|-----|---------|-----------|-----|-------|-----|
| | Labor | Non-Labor | NSE | Total | FTE | Labor | Non-Labor | NSE | Total | FTE |
| Directly Retained | 0 | 273 | 0 | 273 | 0.0 | 0 | 146 | 0 | 146 | 0.0 |
| Directly Allocated | 0 | 0 | 0 | 0 | 0.0 | 0 | 27 | 0 | 27 | 0.0 |
| Subj. To % Alloc. | 0 | 0 | 0 | 0 | 0.0 | 0 | 53 | 0 | 53 | 0.0 |
| Total Incurred | 0 | 273 | 0 | 273 | 0.0 | 0 | 226 | 0 | 226 | 0.0 |
| % Allocation | | | | | | | | | | |
| Retained | 0.00% | 0.00% | | | | 0.00% | 0.00% | | | |
| SEU | 0.00% | 0.00% | | | | 0.00% | 0.00% | | | |
| CORP | 0.00% | 0.00% | | | | 0.00% | 0.00% | | | |
| Unreg | 100.00% | 100.00% | | | | 100.00% | 100.00% | | | |

| | 2018 Adjusted-Forecast | | | | | | 2019 Adjusted-Forecast | | | | |
|--------------------|------------------------|-----------|-----|-------|-----|---------|------------------------|-----|-------|-----|--|
| | Labor | Non-Labor | NSE | Total | FTE | Labor | Non-Labor | NSE | Total | FTE | |
| Directly Retained | 0 | 146 | 0 | 146 | 0.0 | 0 | 146 | 0 | 146 | 0.0 | |
| Directly Allocated | 0 | 27 | 0 | 27 | 0.0 | 0 | 27 | 0 | 27 | 0.0 | |
| Subj. To % Alloc. | 0 | 53 | 0 | 53 | 0.0 | 0 | 53 | 0 | 53 | 0.0 | |
| Total Incurred | 0 | 226 | 0 | 226 | 0.0 | 0 | 226 | 0 | 226 | 0.0 | |
| % Allocation | | | | | | | | | | | |
| Retained | 0.00% | 0.00% | | | | 0.00% | 0.00% | | | | |
| SEU | 0.00% | 0.00% | | | | 0.00% | 0.00% | | | | |
| CORP | 0.00% | 0.00% | | | | 0.00% | 0.00% | | | | |
| Unreg | 100.00% | 100.00% | | | | 100.00% | 100.00% | | | | |

Cost Center Allocation Percentage Drivers/Methodology:

Cost Center Allocation Percentage for 2016

This cost center provides non-labor services of postage catering, travel, records management services and copy center services solely on behalf of the unregulated affiliates.

Cost Center Allocation Percentage for 2017

This cost center provides non-labor services of postage catering, travel, records management services and copy center services solely on behalf of the unregulated affiliates.

Cost Center Allocation Percentage for 2018

This cost center provides non-labor services of postage catering, travel, records management services and copy center services solely on behalf of the unregulated affiliates.

Cost Center Allocation Percentage for 2019

This cost center provides non-labor services of postage catering, travel, records management services and copy center services solely on behalf of the unregulated affiliates.

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | B. OFFICE SERVICES |
| Category-Sub: | 1. OFFICE SERVICES |
| Cost Center: | 2100-3018.000 - SUPPLY MANAGEMENT DIRECTOR |

Summary of Adjustments to Forecast:

| | In 2016 \$(000) Incurred Costs | | | | | | | | | | |
|-----------|--------------------------------|------|-----------|------|-------|------------|--------|-------|-------------------|------|--|
| Forecast | t Method | Bas | se Foreca | st | Forec | ast Adjust | tments | Adjus | Adjusted-Forecast | | |
| Years | | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 | |
| Labor | 5-YR Average | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Non-Labor | 5-YR Average | 226 | 226 | 226 | 0 | 0 | 0 | 226 | 226 | 226 | |
| NSE | 5-YR Average | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Total | | 226 | 226 | 226 | 0 | 0 | 0 | 226 | 226 | 226 | |
| FTE | 5-YR Average | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | |

| <u>Year Adj Group Labor NLbr NSE Total FTE Adj Type ReflD</u> | Year | Adj Group | <u>Labor</u> | <u>NLbr</u> | NSE | <u>Total</u> | <u>FTE</u> | <u>Adj Type</u> | RefID |
|---|------|-----------|--------------|-------------|-----|--------------|------------|-----------------|-------|
|---|------|-----------|--------------|-------------|-----|--------------|------------|-----------------|-------|

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | B. OFFICE SERVICES |
| Category-Sub: | 1. OFFICE SERVICES |
| Cost Center: | 2100-3018.000 - SUPPLY MANAGEMENT DIRECTOR |

Determination of Adjusted-Recorded (Incurred Costs):

| etermination of Adjusted-r | 2012 (\$000) | 2013 (\$000) | 2014 (\$000) | 2015 (\$000) | 2016 (\$000) |
|------------------------------|--------------|--------------|--------------|--------------|--------------|
| Recorded (Nominal \$)* | | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 171 | 224 | 268 | 158 | 273 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 171 | 224 | 268 | 158 | 273 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Adjustments (Nominal \$) ** | | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Recorded-Adjusted (Nominal | l \$) | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 171 | 224 | 268 | 158 | 273 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 171 | 224 | 268 | 158 | 273 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| /acation & Sick (Nominal \$) | | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| scalation to 2016\$ | | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 12 | 12 | 9 | 3 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 12 | 12 | 9 | 3 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Recorded-Adjusted (Constar | nt 2016\$) | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 183 | 235 | 277 | 161 | 273 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 183 | 235 | 277 | 161 | 273 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |

* After company-wide exclusions of Non-GRC costs

** Refer to "Detail of Adjustments to Recorded" page for line item adjustments *Note: Totals may include rounding differences.*

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | B. OFFICE SERVICES |
| Category-Sub: | 1. OFFICE SERVICES |
| Cost Center: | 2100-3018.000 - SUPPLY MANAGEMENT DIRECTOR |

Summary of Adjustments to Recorded:

| In Nominal \$ (000) Incurred Costs | | | | | | | | |
|------------------------------------|-------|------|------|------|------|------|--|--|
| | Years | 2012 | 2013 | 2014 | 2015 | 2016 | | |
| Labor | | 0 | 0 | 0 | 0 | 0 | | |
| Non-Labor | | 0 | 0 | 0 | 0 | 0 | | |
| NSE | | 0 | 0 | 0 | 0 | 0 | | |
| | Total | 0 | 0 | 0 | 0 | 0 | | |
| FTE | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | |

Detail of Adjustments to Recorded:

| Year | <u>Adj Group</u> | <u>Labor</u> | <u>NLbr</u> | <u>NSE</u> | <u>FTE</u> | Adj Type | RefID |
|-----------|------------------|--------------|-------------|------------|------------|------------------------------|-------------------------|
| 2012 Tota | al | 0 | 0 | 0 | 0.0 | | |
| | | | | | | | |
| 2013 | Other | 0 | -224 | 0 | 0.0 | CCTR Transf To 2200-2159.000 | JKLONG20161117112044460 |
| Explanat | ion: DELETE | THIS | | | | | |
| 2013 | Other | 0 | 224 | 0 | 0.0 | CCTR Transf To 2200-2159.000 | JKLONG20161201104825410 |
| Explanat | ion: DELETE | THIS | | | | | |
| 2013 Tota | al | 0 | 0 | 0 | 0.0 | | |
| | | | | | | | |
| 2014 Tota | al | 0 | 0 | 0 | 0.0 | | |
| | | | | | | | |
| 2015 Tota | al | 0 | 0 | 0 | 0.0 | | |
| | | | | | | | |
| 2016 Tota | al | 0 | 0 | 0 | 0.0 | | |

Beginning of Workpaper 2100-3266.000 - SUPPLY MANAGEMENT DIRECTOR

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:B. OFFICE SERVICESCategory-Sub1. OFFICE SERVICESCost Center:2100-3266.000 - SUPPLY MANAGEMENT DIRECTOR

Activity Description:

Forecast Explanations:

Labor - 5-YR Average

Non-Labor - 5-YR Average

NSE - 5-YR Average

Summary of Results:

| [| | In 2016\$ (000) Incurred Costs | | | | | | | | | | |
|-----------|------|--------------------------------|------------|------|-------------------|------|------|------|--|--|--|--|
| | | Adju | sted-Recor | Ad | Adjusted-Forecast | | | | | | | |
| Years | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| Non-Labor | 685 | 716 | 753 | 784 | 739 | 735 | 735 | 735 | | | | |
| NSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| Total | 685 | 716 | 753 | 784 | 739 | 735 | 735 | 735 | | | | |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | | | |

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | B. OFFICE SERVICES |
| Category-Sub: | 1. OFFICE SERVICES |
| Cost Center: | 2100-3266.000 - SUPPLY MANAGEMENT DIRECTOR |

Cost Center Allocations (Incurred Costs):

| | 2016 Adjusted-Recorded | | | | | | 2017 Adjusted-Forecast | | | |
|--------------------|------------------------|-----------|-----|-------|-----|---------|------------------------|-----|-------|-----|
| | Labor | Non-Labor | NSE | Total | FTE | Labor | Non-Labor | NSE | Total | FTE |
| Directly Retained | 0 | 739 | 0 | 739 | 0.0 | 0 | 285 | 0 | 285 | 0.0 |
| Directly Allocated | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 |
| Subj. To % Alloc. | 0 | 0 | 0 | 0 | 0.0 | 0 | 450 | 0 | 450 | 0.0 |
| Total Incurred | 0 | 739 | 0 | 739 | 0.0 | 0 | 735 | 0 | 735 | 0.0 |
| % Allocation | | | | | | | | | | |
| Retained | 0.00% | 0.00% | | | | 0.00% | 0.00% | | | |
| SEU | 0.00% | 0.00% | | | | 0.00% | 0.00% | | | |
| CORP | 100.00% | 100.00% | | | | 100.00% | 100.00% | | | |
| Unreg | 0.00% | 0.00% | | | | 0.00% | 0.00% | | | |

| | 2018 Adjusted-Forecast | | | | | | 2019 Adjusted-Forecast | | | |
|--------------------|------------------------|-----------|-----|-------|-----|---------|------------------------|-----|-------|-----|
| | Labor | Non-Labor | NSE | Total | FTE | Labor | Non-Labor | NSE | Total | FTE |
| Directly Retained | 0 | 285 | 0 | 285 | 0.0 | 0 | 285 | 0 | 285 | 0.0 |
| Directly Allocated | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 |
| Subj. To % Alloc. | 0 | 450 | 0 | 450 | 0.0 | 0 | 450 | 0 | 450 | 0.0 |
| Total Incurred | 0 | 735 | 0 | 735 | 0.0 | 0 | 735 | 0 | 735 | 0.0 |
| % Allocation | | | | | | | | | | |
| Retained | 0.00% | 0.00% | | | | 0.00% | 0.00% | | | |
| SEU | 0.00% | 0.00% | | | | 0.00% | 0.00% | | | |
| CORP | 100.00% | 100.00% | | | | 100.00% | 100.00% | | | |
| Unreg | 0.00% | 0.00% | | | | 0.00% | 0.00% | | | |

Cost Center Allocation Percentage Drivers/Methodology:

Cost Center Allocation Percentage for 2016

This cost center provides non-labor services of postage catering, travel, records management services and copy center services solely on behalf of corporate center.

Cost Center Allocation Percentage for 2017

This cost center provides non-labor services of postage catering, travel, records management services and copy center services solely on behalf of corporate center.

Cost Center Allocation Percentage for 2018

This cost center provides non-labor services of postage catering, travel, records management services and copy center services solely on behalf of corporate center.

Cost Center Allocation Percentage for 2019

This cost center provides non-labor services of postage catering, travel, records management services and copy center services solely on behalf of corporate center.

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | B. OFFICE SERVICES |
| Category-Sub: | 1. OFFICE SERVICES |
| Cost Center: | 2100-3266.000 - SUPPLY MANAGEMENT DIRECTOR |

Summary of Adjustments to Forecast:

| | In 2016 \$(000) Incurred Costs | | | | | | | | | | | |
|--------------------------|--------------------------------|------|-----------|---------------------------------|------|------|------|-------------------|------|------|--|--|
| Forecast Method Base For | | | se Foreca | e Forecast Forecast Adjustments | | | | Adjusted-Forecast | | | | |
| Years | | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 | | |
| Labor | 5-YR Average | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Non-Labor | 5-YR Average | 735 | 735 | 735 | 0 | 0 | 0 | 735 | 735 | 735 | | |
| NSE | 5-YR Average | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Total | | 735 | 735 | 735 | 0 | 0 | 0 | 735 | 735 | 735 | | |
| FTE | 5-YR Average | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | |

| Year | <u>Adj Group</u> | <u>Labor</u> | <u>NLbr</u> | NSE | <u>Total</u> | <u>FTE</u> | <u>Adj Type</u> | <u>RefID</u> |
|--------------|------------------|--------------|-------------|-----|--------------|------------|-----------------|--------------|
| <u>I cai</u> | Aujoioup | Labor | | NSE | Total | | AUTIPE | Itend |

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | B. OFFICE SERVICES |
| Category-Sub: | 1. OFFICE SERVICES |
| Cost Center: | 2100-3266.000 - SUPPLY MANAGEMENT DIRECTOR |

Determination of Adjusted-Recorded (Incurred Costs):

| etermination of Aujusted | 2012 (\$000) | 2013 (\$000) | 2014 (\$000) | 2015 (\$000) | 2016 (\$000) |
|----------------------------|--------------|--------------|--------------|--------------|--------------|
| Recorded (Nominal \$)* | | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 640 | 680 | 728 | 771 | 739 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 640 | 680 | 728 | 771 | 739 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| djustments (Nominal \$) ** | | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Recorded-Adjusted (Nomina | al \$) | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 640 | 680 | 728 | 771 | 739 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 640 | 680 | 728 | 771 | 739 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| acation & Sick (Nominal \$ | i) | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Escalation to 2016\$ | | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 45 | 35 | 25 | 13 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 45 | 35 | 25 | 13 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Recorded-Adjusted (Consta | ant 2016\$) | | | | |
| Labor | 0 | 0 | 0 | 0 | 0 |
| Non-Labor | 685 | 716 | 753 | 784 | 739 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 685 | 716 | 753 | 784 | 739 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |

* After company-wide exclusions of Non-GRC costs

** Refer to "Detail of Adjustments to Recorded" page for line item adjustments *Note: Totals may include rounding differences.*

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | B. OFFICE SERVICES |
| Category-Sub: | 1. OFFICE SERVICES |
| Cost Center: | 2100-3266.000 - SUPPLY MANAGEMENT DIRECTOR |

Summary of Adjustments to Recorded:

| In Nominal \$ (000) Incurred Costs | | | | | | | | | |
|------------------------------------|-------|------|------|------|------|------|--|--|--|
| | Years | 2012 | 2013 | 2014 | 2015 | 2016 | | | |
| Labor | | 0 | 0 | 0 | 0 | 0 | | | |
| Non-Labor | | 0 | 0 | 0 | 0 | 0 | | | |
| NSE | | 0 | 0 | 0 | 0 | 0 | | | |
| | Total | 0 | 0 | 0 | 0 | 0 | | | |
| FTE | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | | |

| Year | Adj Group | <u>Labor</u> | <u>NLbr</u> | NSE FTE | Adj_Type | RefID |
|------|-----------|--------------|-------------|---------|----------|-------|
| | | | | | | |

Beginning of Workpaper 2100-3407.000 - SUPPLY MANAGEMENT DIRECTOR

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:B. OFFICE SERVICESCategory-Sub1. OFFICE SERVICESCost Center:2100-3407.000 - SUPPLY MANAGEMENT DIRECTOR

Activity Description:

Forecast Explanations:

Labor - 5-YR Average

Non-Labor - 5-YR Average

NSE - 5-YR Average

Summary of Results:

| [| In 2016\$ (000) Incurred Costs | | | | | | | | | |
|-----------|--------------------------------|------|------------|------|--------------|------|------|------|--|--|
| | | Adju | sted-Recor | Ad | justed-Fored | cast | | | | |
| Years | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | | |
| Labor | 297 | 300 | 311 | 312 | 238 | 292 | 292 | 292 | | |
| Non-Labor | 34 | 39 | 59 | 65 | 39 | 48 | 48 | 48 | | |
| NSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Total | 331 | 339 | 370 | 378 | 276 | 340 | 340 | 340 | | |
| FTE | 4.1 | 4.0 | 4.0 | 4.0 | 2.6 | 3.7 | 3.7 | 3.7 | | |

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | B. OFFICE SERVICES |
| Category-Sub: | 1. OFFICE SERVICES |
| Cost Center: | 2100-3407.000 - SUPPLY MANAGEMENT DIRECTOR |

Cost Center Allocations (Incurred Costs):

| [| 2016 Adjusted-Recorded | | | | | | 2017 Adjusted-Forecast | | | |
|--------------------|------------------------|-----------|-----|-------|-----|--------|------------------------|-----|-------|-----|
| | Labor | Non-Labor | NSE | Total | FTE | Labor | Non-Labor | NSE | Total | FTE |
| Directly Retained | 0 | 1 | 0 | 1 | 0.0 | 0 | 1 | 0 | 1 | 0.0 |
| Directly Allocated | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 |
| Subj. To % Alloc. | 238 | 38 | 0 | 276 | 2.6 | 292 | 47 | 0 | 339 | 3.7 |
| Total Incurred | 238 | 39 | 0 | 277 | 2.6 | 292 | 48 | 0 | 340 | 3.7 |
| % Allocation | | | | | | | | | | |
| Retained | 46.35% | 46.35% | | | | 41.71% | 41.71% | | | |
| SEU | 47.99% | 47.99% | | | | 40.38% | 40.38% | | | |
| CORP | 4.16% | 4.16% | | | | 13.37% | 13.37% | | | |
| Unreg | 1.50% | 1.50% | | | | 4.54% | 4.54% | | | |

| | 2018 Adjusted-Forecast | | | | | 2019 Adjusted-Forecast | | | | |
|--------------------------|------------------------|-----------|-----|-------|-----|------------------------|-----------|-----|-------|-----|
| | Labor | Non-Labor | NSE | Total | FTE | Labor | Non-Labor | NSE | Total | FTE |
| Directly Retained | 0 | 1 | 0 | 1 | 0.0 | 0 | 1 | 0 | 1 | 0.0 |
| Directly Allocated | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 |
| Subj. To % Alloc. | 292 | 47 | 0 | 339 | 3.7 | 292 | 47 | 0 | 339 | 3.7 |
| Total Incurred | 292 | 48 | 0 | 340 | 3.7 | 292 | 48 | 0 | 340 | 3.7 |
| % Allocation | | | | | | | | | | |
| Retained | 41.71% | 41.71% | | | | 41.71% | 41.71% | | | |
| SEU | 40.38% | 40.38% | | | | 40.38% | 40.38% | | | |
| CORP | 13.37% | 13.37% | | | | 13.37% | 13.37% | | | |
| Unreg | 4.54% | 4.54% | | | | 4.54% | 4.54% | | | |

Cost Center Allocation Percentage Drivers/Methodology:

Cost Center Allocation Percentage for 2016

Shared service allocaiton is based on all Office Services spend on behalf of each company.

Cost Center Allocation Percentage for 2017

Shared service allocaiton is based on all Office Services spend on behalf of each company.

Cost Center Allocation Percentage for 2018

Shared service allocaiton is based on all Office Services spend on behalf of each company.

Cost Center Allocation Percentage for 2019

Shared service allocaiton is based on all Office Services spend on behalf of each company.

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | B. OFFICE SERVICES |
| Category-Sub: | 1. OFFICE SERVICES |
| Cost Center: | 2100-3407.000 - SUPPLY MANAGEMENT DIRECTOR |

Summary of Adjustments to Forecast:

| | In 2016 \$(000) Incurred Costs | | | | | | | | | | | |
|-----------|--------------------------------|---------------|------|------|----------------------|------|------|-------------------|------|------|--|--|
| Forecast | t Method | Base Forecast | | | Forecast Adjustments | | | Adjusted-Forecast | | | | |
| Years | | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 | | |
| Labor | 5-YR Average | 292 | 292 | 292 | 0 | 0 | 0 | 292 | 292 | 292 | | |
| Non-Labor | 5-YR Average | 47 | 47 | 47 | 0 | 0 | 0 | 47 | 47 | 47 | | |
| NSE | 5-YR Average | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Tota | Total | | 339 | 339 | 0 | 0 | 0 | 339 | 339 | 339 | | |
| FTE | 5-YR Average | 3.7 | 3.7 | 3.7 | 0.0 | 0.0 | 0.0 | 3.7 | 3.7 | 3.7 | | |

| Year Adj Group Labor NLbr NSE Total FTE Adj Type RefID | |
|--|--|
|--|--|

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | B. OFFICE SERVICES |
| Category-Sub: | 1. OFFICE SERVICES |
| Cost Center: | 2100-3407.000 - SUPPLY MANAGEMENT DIRECTOR |

Determination of Adjusted-Recorded (Incurred Costs):

| ·····,···· | a-Recorded (Incurred Cos 2012 (\$000) | 2013 (\$000) | 2014 (\$000) | 2015 (\$000) | 2016 (\$000) |
|---------------------------|--|--------------|--------------|--------------|--------------|
| ecorded (Nominal \$)* | | | | | |
| Labor | 242 | 246 | 259 | 266 | 261 |
| Non-Labor | 31 | 38 | 57 | 64 | 40 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 274 | 284 | 316 | 330 | 301 |
| FTE | 3.5 | 3.4 | 3.4 | 3.4 | 3.0 |
| djustments (Nominal \$) * | * | | | | |
| Labor | 0 | 0 | 0 | 0 | -58 |
| Non-Labor | 0 | 0 | 0 | 0 | -1 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | -59 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | -0.8 |
| Recorded-Adjusted (Nomir | nal \$) | | | | |
| Labor | 242 | 246 | 259 | 266 | 204 |
| Non-Labor | 31 | 38 | 57 | 64 | 39 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 274 | 284 | 316 | 330 | 243 |
| FTE | 3.5 | 3.4 | 3.4 | 3.4 | 2.2 |
| acation & Sick (Nominal S | \$) | | | | |
| Labor | 35 | 39 | 41 | 41 | 34 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 35 | 39 | 41 | 41 | 34 |
| FTE | 0.6 | 0.6 | 0.6 | 0.6 | 0.4 |
| scalation to 2016\$ | | | | | |
| Labor | 20 | 15 | 10 | 5 | 0 |
| Non-Labor | 2 | 2 | 2 | 1 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 22 | 17 | 12 | 6 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| ecorded-Adjusted (Const | tant 2016\$) | | | | |
| Labor | 297 | 300 | 311 | 312 | 238 |
| Non-Labor | 34 | 39 | 59 | 65 | 39 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 331 | 339 | 370 | 378 | 276 |
| FTE | 4.1 | 4.0 | 4.0 | 4.0 | 2.6 |

* After company-wide exclusions of Non-GRC costs

** Refer to "Detail of Adjustments to Recorded" page for line item adjustments *Note: Totals may include rounding differences.*

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | B. OFFICE SERVICES |
| Category-Sub: | 1. OFFICE SERVICES |
| Cost Center: | 2100-3407.000 - SUPPLY MANAGEMENT DIRECTOR |

Summary of Adjustments to Recorded:

| In Nominal \$ (000) Incurred Costs | | | | | | | | | |
|------------------------------------|-------|------|------|------|------|--------|--|--|--|
| | Years | 2012 | 2013 | 2014 | 2015 | 2016 | | | |
| Labor | | 0 | 0 | 0 | 0 | -58 | | | |
| Non-Labor | | 0 | 0 | 0 | 0 | -0.992 | | | |
| NSE | | 0 | 0 | 0 | 0 | 0 | | | |
| | Total | 0 | 0 | 0 | 0 | -59 | | | |
| FTE | | 0.0 | 0.0 | 0.0 | 0.0 | -0.8 | | | |

Detail of Adjustments to Recorded:

| Year | <u>Adj Group</u> | <u>Labor</u> | <u>NLbr</u> | <u>NSE</u> <u>F</u> | r <u>E Adi Type</u> | <u>RefID</u> |
|-----------|------------------|--------------|-------------|---------------------|--|-------------------------|
| 2012 Tota | ıl | 0 | 0 | 0 | .0 | |
| | | | | | | |
| 2013 Tota | al | 0 | 0 | 0 | .0 | |
| | | | | | | |
| 2014 Tota | al | 0 | 0 | 0 | .0 | |
| | | | | | | |
| 2015 Tota | l | 0 | 0 | 0 | .0 | |
| | | | | | | |
| 2016 | Aliso | -58 | -1 | 0 - | .8 1-Sided Adj | JKLONG20170224133651367 |
| Explanati | on: Aliso Car | iyon Adju | stment: L | abor of \$ | 57691 and 1656 hours. Temp Labor of \$992. | |
| 2016 Tota | ıl | -58 | -1 | 0 - | .8 | |

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:C. SUPPLY CHAIN POLICY & INTEGRATIONCost Center:2100-3016.000

Summary for Category: C. SUPPLY CHAIN POLICY & INTEGRATION

| | | In 2016\$ (000) Incurred Costs | | | | | | |
|-----------|-------------------|--------------------------------|-------------------|------|--|--|--|--|
| | Adjusted-Recorded | | Adjusted-Forecast | | | | | |
| | 2016 | 2017 | 2018 | 2019 | | | | |
| Labor | 541 | 703 | 703 | 703 | | | | |
| Non-Labor | 175 | 16 | 16 | 16 | | | | |
| NSE | 0 | 0 | 0 | 0 | | | | |
| Total | 716 | 719 | 719 | 719 | | | | |
| FTE | 6.6 | 8.7 | 8.7 | 8.7 | | | | |

Cost Centers belonging to this Category:

2100-3016.000 SUPPLY MANAGEMENT DIRECTOR

| Labor | 541 | 703 | 703 | 703 |
|-----------|-----|-----|-----|-----|
| Non-Labor | 175 | 16 | 16 | 16 |
| NSE | 0 | 0 | 0 | 0 |
| Total | 716 | 719 | 719 | 719 |
| FTE | 6.6 | 8.7 | 8.7 | 8.7 |

Beginning of Workpaper 2100-3016.000 - SUPPLY MANAGEMENT DIRECTOR

Area:SUPPLY MANAGEMENT & SUPPLIER DIVERSITYWitness:Denita A. WilloughbyCategory:C. SUPPLY CHAIN POLICY & INTEGRATIONCategory-Sub1. SUPPLY CHAIN POLICY & INTEGRATIONCost Center:2100-3016.000 - SUPPLY MANAGEMENT DIRECTOR

Activity Description:

Forecast Explanations:

Labor - 5-YR Average

Non-Labor - 5-YR Average

NSE - 5-YR Average

Summary of Results:

| [| | In 2016\$ (000) Incurred Costs | | | | | | | |
|-----------|------|--------------------------------|------------|------|--------------|------|------|------|--|
| | | Adju | sted-Recor | Ad | justed-Fored | cast | | | |
| Years | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | |
| Labor | 710 | 777 | 779 | 711 | 541 | 703 | 703 | 703 | |
| Non-Labor | 124 | -36 | -133 | -49 | 175 | 16 | 16 | 16 | |
| NSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Total | 833 | 741 | 647 | 662 | 716 | 719 | 719 | 719 | |
| FTE | 8.9 | 9.9 | 9.6 | 8.7 | 6.5 | 8.7 | 8.7 | 8.7 | |

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | C. SUPPLY CHAIN POLICY & INTEGRATION |
| Category-Sub: | 1. SUPPLY CHAIN POLICY & INTEGRATION |
| Cost Center: | 2100-3016.000 - SUPPLY MANAGEMENT DIRECTOR |

Cost Center Allocations (Incurred Costs):

| | | 2016 Adju | | 2017 Adjı | usted-Fore | cast | | | | |
|--------------------|--------|-----------|-----|-----------|------------|--------|-----------|-----|-------|-----|
| | Labor | Non-Labor | NSE | Total | FTE | Labor | Non-Labor | NSE | Total | FTE |
| Directly Retained | 0 | 84 | 0 | 84 | 0.0 | 0 | 17 | 0 | 17 | 0.0 |
| Directly Allocated | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 |
| Subj. To % Alloc. | 541 | 91 | 0 | 632 | 6.5 | 703 | -1 | 0 | 702 | 8.7 |
| Total Incurred | 541 | 175 | 0 | 716 | 6.5 | 703 | 16 | 0 | 719 | 8.7 |
| % Allocation | | | | | | | | | | |
| Retained | 53.15% | 53.15% | | | | 52.58% | 52.58% | | | |
| SEU | 41.21% | 41.21% | | | | 45.19% | 45.19% | | | |
| CORP | 5.64% | 5.64% | | | | 2.23% | 2.23% | | | |
| Unreg | 0.00% | 0.00% | | | | 0.00% | 0.00% | | | |

| | | 2018 Adju | sted-Fore | cast | | | 2019 Adju | sted-Fore | cast | |
|--------------------|--------|-----------|-----------|-------|-----|--------|-----------|-----------|-------|-----|
| | Labor | Non-Labor | NSE | Total | FTE | Labor | Non-Labor | NSE | Total | FTE |
| Directly Retained | 0 | 17 | 0 | 17 | 0.0 | 0 | 17 | 0 | 17 | 0.0 |
| Directly Allocated | 0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0 | 0.0 |
| Subj. To % Alloc. | 703 | -1 | 0 | 702 | 8.7 | 703 | -1 | 0 | 702 | 8.7 |
| Total Incurred | 703 | 16 | 0 | 719 | 8.7 | 703 | 16 | 0 | 719 | 8.7 |
| % Allocation | | | | | | | | | | |
| Retained | 52.58% | 52.58% | | | | 52.58% | 52.58% | | | |
| SEU | 45.19% | 45.19% | | | | 45.19% | 45.19% | | | |
| CORP | 2.23% | 2.23% | | | | 2.23% | 2.23% | | | |
| Unreg | 0.00% | 0.00% | | | | 0.00% | 0.00% | | | |

Cost Center Allocation Percentage Drivers/Methodology:

Cost Center Allocation Percentage for 2016

Percentage of contracts by company is an appropriate allocation as this cost center supports the portfolio groups.

Cost Center Allocation Percentage for 2017

Percentage of contracts by company is an appropriate allocation as this cost center supports the portfolio groups.

Cost Center Allocation Percentage for 2018

Percentage of contracts by company is an appropriate allocation as this cost center supports the portfolio groups.

Cost Center Allocation Percentage for 2019

Percentage of contracts by company is an appropriate allocation as this cost center supports the portfolio groups.

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | C. SUPPLY CHAIN POLICY & INTEGRATION |
| Category-Sub: | 1. SUPPLY CHAIN POLICY & INTEGRATION |
| Cost Center: | 2100-3016.000 - SUPPLY MANAGEMENT DIRECTOR |

Summary of Adjustments to Forecast:

| | | | In 201 | 6 \$(000) lı | ncurred Co | sts | | | | |
|-----------|--------------|------|---------------|--------------|------------|------------|-------|-------------------|------|------|
| Forecast | t Method | Bas | Base Forecast | | | ast Adjust | ments | Adjusted-Forecast | | |
| Years | 8 | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 |
| Labor | 5-YR Average | 703 | 703 | 703 | 0 | 0 | 0 | 703 | 703 | 703 |
| Non-Labor | 5-YR Average | 16 | 16 | 16 | 0 | 0 | 0 | 16 | 16 | 16 |
| NSE | 5-YR Average | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Tota | ıl | 720 | 720 | 720 | 0 | 0 | 0 | 720 | 720 | 720 |
| FTE | 5-YR Average | 8.7 | 8.7 | 8.7 | 0.0 | 0.0 | 0.0 | 8.7 | 8.7 | 8.7 |

| <u>Year Adj Group Labor NLbr NSE Total FTE Adj Type RefID</u> | <u>Year</u> | <u>Adj Group</u> | <u>Labor</u> | <u>NLbr</u> | NSE | <u>Total</u> | <u>FTE</u> | <u>Adj Type</u> | <u>RefID</u> |
|---|-------------|------------------|--------------|-------------|-----|--------------|------------|-----------------|--------------|
|---|-------------|------------------|--------------|-------------|-----|--------------|------------|-----------------|--------------|

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | C. SUPPLY CHAIN POLICY & INTEGRATION |
| Category-Sub: | 1. SUPPLY CHAIN POLICY & INTEGRATION |
| Cost Center: | 2100-3016.000 - SUPPLY MANAGEMENT DIRECTOR |

Determination of Adjusted-Recorded (Incurred Costs):

| | 2012 (\$000) | 2013 (\$000) | 2014 (\$000) | 2015 (\$000) | 2016 (\$000) |
|----------------------------|--------------|--------------|--------------|--------------|--------------|
| Recorded (Nominal \$)* | | | | | |
| Labor | 579 | 637 | 650 | 606 | 494 |
| Non-Labor | 116 | -34 | -128 | -48 | 200 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 694 | 603 | 521 | 557 | 695 |
| FTE | 7.7 | 8.4 | 8.1 | 7.4 | 5.9 |
| djustments (Nominal \$) ** | • | | | | |
| Labor | 0 | 0 | 0 | 0 | -31 |
| Non-Labor | 0 | 0 | 0 | 0 | -25 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | -56 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | -0.3 |
| Recorded-Adjusted (Nomin | nal \$) | | | | |
| Labor | 579 | 637 | 650 | 606 | 464 |
| Non-Labor | 116 | -34 | -128 | -48 | 175 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 694 | 603 | 521 | 557 | 639 |
| FTE | 7.7 | 8.4 | 8.1 | 7.4 | 5.6 |
| acation & Sick (Nominal \$ | 5) | | | | |
| Labor | 84 | 101 | 104 | 94 | 77 |
| Non-Labor | 0 | 0 | 0 | 0 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 84 | 101 | 104 | 94 | 77 |
| FTE | 1.2 | 1.5 | 1.5 | 1.3 | 1.0 |
| scalation to 2016\$ | | | | | |
| Labor | 47 | 38 | 26 | 12 | 0 |
| Non-Labor | 8 | -2 | -4 | -1 | 0 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 55 | 37 | 21 | 11 | 0 |
| FTE | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| ecorded-Adjusted (Consta | ant 2016\$) | | | | |
| Labor | 710 | 777 | 779 | 711 | 541 |
| Non-Labor | 124 | -36 | -133 | -49 | 175 |
| NSE | 0 | 0 | 0 | 0 | 0 |
| Total | 833 | 741 | 647 | 662 | 716 |
| FTE | 8.9 | 9.9 | 9.6 | 8.7 | 6.6 |

* After company-wide exclusions of Non-GRC costs

** Refer to "Detail of Adjustments to Recorded" page for line item adjustments *Note: Totals may include rounding differences.*

| Area: | SUPPLY MANAGEMENT & SUPPLIER DIVERSITY |
|---------------|--|
| Witness: | Denita A. Willoughby |
| Category: | C. SUPPLY CHAIN POLICY & INTEGRATION |
| Category-Sub: | 1. SUPPLY CHAIN POLICY & INTEGRATION |
| Cost Center: | 2100-3016.000 - SUPPLY MANAGEMENT DIRECTOR |

Summary of Adjustments to Recorded:

| In Nominal \$ (000) Incurred Costs | | | | | | | | |
|------------------------------------|-------|------|------|------|------|------|--|--|
| | Years | 2012 | 2013 | 2014 | 2015 | 2016 | | |
| Labor | | 0 | 0 | 0 | 0 | -31 | | |
| Non-Labor | | 0 | 0 | 0 | 0 | -25 | | |
| NSE | | 0 | 0 | 0 | 0 | 0 | | |
| | Total | 0 | 0 | 0 | 0 | -56 | | |
| FTE | | 0.0 | 0.0 | 0.0 | 0.0 | -0.3 | | |

Detail of Adjustments to Recorded:

| <u>Year Adj G</u> | iroup <u>Labor</u> | <u>NLbr</u> | <u>NSE</u> FT | <u>Adi Type</u> | <u>ReflD</u> |
|--|--------------------|-------------|---------------|-----------------|-------------------------|
| 2012 Total | 0 | 0 | 0 0. | 0 | |
| | | | | | |
| 2013 Total | 0 | 0 | 00. | 0 | |
| | | | | | |
| 2014 Total | 0 | 0 | 00. | D | |
| | | | | | |
| 2015 Total | 0 | 0 | 00. | 0 | |
| | | | | | |
| 2016 Aliso | o -31 | -25 | 0 -0. | 3 1-Sided Adj | JKLONG20170224131750457 |
| Explanation: Aliso Canyon Adjustment: Labor of \$30615 and 714 hours. Temp Labor of \$24963. Travel of \$350. | | | | | |
| 2016 Total | -31 | -25 | 0 -0. | 3 | |

Area: SUPPLY MANAGEMENT & SUPPLIER DIVERSITY

Witness: Denita A. Willoughby

Appendix A: List of Non-Shared Cost Centers

| Cost Center | Sub | Description |
|-------------|-----|---------------------------------------|
| 2100-0208 | 000 | LOGISTICS & WAREHOUSING SOUTH MANAGER |
| 2100-0209 | 000 | REGIONAL STORES - METRO LOGISTICS |
| 2100-0210 | 000 | REGIONAL STORES - NORTHERN LOGISTICS |
| 2100-0411 | 000 | DOCUMENT MANAGEMENT - SDGE |
| 2100-0638 | 000 | LOGISTICS & INVENTORY TEAM |
| 2100-3014 | 000 | SUPPLIER DIVERSITY - SDGE |
| 2100-3329 | 000 | ELECTRIC PORTFOLIO |
| 2100-3537 | 000 | REGIONAL LOGISTICS ANALYSTS |
| 2100-3822 | 000 | STRATEGY & SUSTAINABILITY |
| | | |