Application of SAN DIEGO GAS & ELECTRIC							
COMPANY for authority to update its gas and	)						
electric revenue requirement and base rates	)						
effective January 1, 2019 (U 902-M)	)						
Application No. 17-10							
Exhibit No · (SDG&E-18-WP)							

# WORKPAPERS TO PREPARED DIRECT TESTIMONY OF JERRY D. STEWART ON BEHALF OF SAN DIEGO GAS & ELECTRIC COMPANY

# BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

OCTOBER 2017



# 2019 General Rate Case - APP INDEX OF WORKPAPERS

# **Exhibit SDG&E-18-WP - CS - OFFICE OPERATIONS**

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# Overall Summary For Exhibit No. SDG&E-18-WP

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Description
Non-Shared Services
Shared Services
Total

In 2016 \$ (000) Incurred Costs							
Adjusted-Recorded Adjusted-Forecast							
2016	2017	2018	2019				
36,818	39,000	40,282	44,319				
0	0	0	0				
36,818	39,000	40.282	44.319				

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

# **Summary of Non-Shared Services Workpapers:**

Description

A. Customer Service Office Operations

Total

In 2016 \$ (000) Incurred Costs						
Adjusted- Recorded	Adjusted-Forecast					
2016	2017	2018	2019			
36,818	39,000	40,282	44,319			
36,818	39,000	40,282	44,319			

In 2016\$ (000) Incurred Costs

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Workpaper: VARIOUS

### Summary for Category: A. Customer Service Office Operations

F		In 2016\$ (000) Incurred Costs					
	Adjusted-Recorded		Adjusted-Forecast	_			
_	2016	2017	2018	2019			
Labor	27,987	28,407	28,733	30,232			
Non-Labor	4,670	6,547	7,596	10,230			
NSE	4,160	4,045	3,952	3,856			
Total	36,817	38,999	40,281	44,318			
FTE	397.2	398.5	399.2	416.4			
Workpapers belonging	to this Category:						
100001.000 Advance	d Metering Ops						
Labor	7,451	7,622	7,579	8,301			
Non-Labor	706	747	882	1,733			
NSE	0	0	0	0			
Total	8,157	8,369	8,461	10,034			
FTE	83.7	85.9	84.7	94.7			
100002.000 Billing							
Labor	3,580	3,575	3,766	3,799			
Non-Labor	683	2,523	3,421	4,224			
NSE	0	0	0	0			
Total	4,263	6,098	7,187	8,023			
FTE	49.2	49.1	51.1	50.6			
100003.000 Credit &	Collections						
Labor	2,083	1,992	2,010	2,234			
Non-Labor	544	682	794	839			
NSE	0	0	0	0			
Total	2,627	2,674	2,804	3,073			
FTE	30.3	29.6	30.0	32.3			
100004.000 Remittan	ce Processing						
Labor	0	0	0	0			
Non-Labor	785	772	758	745			
NSE	0	0	0	0			
Total	785	772	758	745			
FTE	0.0	0.0	0.0	0.0			
100004.001 Postage							
Labor	0	0	0	0			
Non-Labor	0	0	0	0			
NSE	4,160	4,045	3,952	3,856			
Total	4,160	4,045	3,952	3,856			
FTE	0.0	0.0	0.0	0.0			

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Workpaper: VARIOUS

	In 2016\$ (000) Incurred Costs						
	Adjusted-Recorded		Adjusted-Forecast				
	2016	2017	2018	2019			
100005.000 Branch	Offices						
Labor	1,460	1,504	1,414	1,293			
Non-Labor	519	474	552	916			
NSE	0	0	0	0			
Total	1,979	1,978	1,966	2,209			
FTE	23.7	23.7	21.7	16.7			
100006.000 CCC Op	erations						
Labor	8,896	9,088	9,112	9,804			
Non-Labor	41	-14	-242	292			
NSE	0	0	0	0			
Total	8,937	9,074	8,870	10,096			
FTE	158.8	157.1	156.9	168.3			
100007.000 CCC Suj	pport						
Labor	1,512	1,479	1,417	1,366			
Non-Labor	1,278	1,229	1,263	1,313			
NSE	0	0	0	0			
Total	2,790	2,708	2,680	2,679			
FTE	20.1	19.7	18.6	17.6			
100008.000 Custome	er Operations Support & Pro	jects					
Labor	3,005	3,147	3,435	3,435			
Non-Labor	114	134	168	168			
NSE	0	0	0	0			
Total	3,119	3,281	3,603	3,603			
FTE	31.4	33.4	36.2	36.2			

Beginning of Workpaper
100001.000 - Advanced Metering Ops

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub 1. Advanced Metering Operations
Workpaper: 100001.000 - Advanced Metering Ops

### **Activity Description:**

Advanced Metering Operations (AMO) supports the delivery of customer services on premises, responds to customer inquiries, resolves customer problems, and supports providing accurate and timely bills for all of SDG&E's 2.26 million

meters, covering all of San Diego County and South Orange County. There are six distinct areas in the organization including Electric Metering Operations (EMO), Smart Meter Data Operations (SMDO), Quality Assurance & Training, Smart Meter Technical Support (SMTS), Electric Meter Engineering (EME), and Network Operations and Engineering (NOE).

### **Forecast Explanations:**

#### Labor - Base YR Rec

A base year forecast method was used because the business has changed significantly due to the transition of all commercial customers to time-of-use rates. Starting in late 2015 small commercial customers were defaulted to time-of-use event-based rates and then in early 2016, medium commercial customers defaulted to time-of-use event based rates. As a result, AMO business processes related to interval data validation, editing, and field work take significantly more time to complete. Therefore, the base year provides a reasonable starting point for future expenditures.

#### Non-Labor - Base YR Rec

See above.

### **NSE - Base YR Rec**

N/A

### **Summary of Results:**

	In 2016\$ (000) Incurred Costs								
		Adjι	ısted-Recor	ded		Ad	cast		
Years	2012	2013	2014	2015	2016	2017	2018	2019	
Labor	7,824	8,091	8,023	7,464	7,451	7,622	7,579	8,301	
Non-Labor	857	614	545	635	706	747	882	1,733	
NSE	0	0	0	0	0	0	0	0	
Total	8,682	8,705	8,568	8,099	8,157	8,369	8,461	10,034	
FTE	91.0	95.0	93.9	85.8	83.6	85.9	84.7	94.7	

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 1. Advanced Metering Operations

Workpaper: 100001.000 - Advanced Metering Ops

### **Summary of Adjustments to Forecast:**

	In 2016 \$(000) Incurred Costs										
Forecast	t Method	Base Forecast			Forec	ast Adjust	tments	Adjusted-Forecast			
Years	5	2017	2017 2018 2019			2018	2019	2017	2018	2019	
Labor	Base YR Rec	7,451	7,451	7,451	171	128	850	7,622	7,579	8,301	
Non-Labor	Base YR Rec	706	706	706	41	176	1,027	747	882	1,733	
NSE	Base YR Rec	0	0	0	0	0	0	0	0	0	
Tota	I	8,157	8,157	8,157	212	304	1,877	8,369	8,461	10,034	
FTE	Base YR Rec	83.7	83.7	83.7	2.2	1.0	11.0	85.9	84.7	94.7	

### **Forecast Adjustment Details:**

Year Adj Group	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	Adj Type	<u>RefID</u>
2017 Other	90	0	0	90	1.0	1-Sided Adj	CSCHRAMM20170309132256110

**Explanation:** 

Work Order Volume Increase: Estimated increase of 4,000 work orders over 2016 base year. These orders would be worked at an average annual order of 1,000 per FTE at an annual salary of \$90.3K per year. Approximately 3,000 of the increase in orders will be worked by the Electric Meter Tester Apprentices (EMTA's). See AMO 100001.000 Supplemental Workpaper 1 - Work Order Volume Forecast Calculations. (Reference cells C-17 and C-21)

2017 Other

224 0 <sup>0</sup> 224 2.9 1-Sided Adj CSCHRAMM20170309132843383

0.6

**Explanation:** 

Electric Meter Tester Apprentice (EMTA): Full year impact of 5 EMTA's who started in August 2016 (5 EMTA's x 7/12 year = 2.9 FTE x \$71k annual = \$205K) and associated EMTA's step-up labor increase every 6 months during 3-year training period of \$19K. Of the forecasted work order volume increase of 4,000 the EMTA's will work 3,000 orders. See AMO 100001.000 Supplemental Workpaper 1 - Work Order Volume Forecast Calculations. (Reference cell C-18)

(\$205K + \$19K = \$224K)

2017 RAMP Incremental

46

. . . . .

46

1-Sided Adj

CSCHRAMM20170511172612397

**Explanation:** 

RAMP: RAMP Incremental; RAMP SDG&E Chapter 17 Workforce Planning

Mitigation: Knowledge transfer tools and processes are available; Workforce planning tools and templates available to identify labor force gaps and develop staffing and employee development

solutions.

Mitigation Program: 3 Yr Apprentice Electric Meter Tester Program

Full year impact of 1 Apprentice Electric Meter Tester (AMT) of \$42K. AMT started in August 2016 (\$42K = 1 apprentice x 7/12 year = .6 FTE at \$71K annual) and associated Apprentice Meter Tester

-1.3

step-up labor increase of \$4K (\$42K + 4K = \$46K)

2016 embedded costs \$30K

2017 Other

-114 0 0 -114

1-Sided Adj

CSCHRAMM20170309132940773

### Non-Shared Service Workpapers

Area:	CS - OFFICE OPERATIONS

Witness:	Jerry D. Stewart
----------	------------------

**Adj Group** 

Year

Category: A. Customer Service Office Operations
Category-Sub: 1. Advanced Metering Operations
Workpaper: 100001.000 - Advanced Metering Ops

Labor NLbr

NSE

	<del></del>							
Explanation:	VREP and Full Year Labor Impact: Full year labor impact of 2016 vacancies and maternity leave of \$80k and .4 FTE offset by VREP (retirements) Business Advisor (\$96K and .8 FTE); Project Mgr. II (\$99K and .9 FTE). The Business Advisor and Project Mgr. II positions to be absorbed by current staffing.  (\$80K - \$96K - \$99K) = (\$114K) (.489) = (1.3) FTE							
2017 Other		0	41	0	41	0.0	1-Sided Adj	CSCHRAMM20170309133104457
Explanation:	Non-labor Adjustment: 2016 full year impact of contracted resources needed due to delays in Enhanced Network Analytics implementation of \$41K.							
2017 FOF-Ongo	oing	-75	0	0	-75	-1.0	1-Sided Adj	CSCHRAMM20170309133200833
Explanation:	Business Optimization (FOF): Labor benefits such as developing automated solutions to detect and fix smart meter issues, leveraging Advanced Metering Infrastructure (AMI) technology to reduce need							

Total

FTE

Adj\_Type

RefID

2017 Total	171	41	0	212	2.2		
2042 011							
2018 Other	۵n	Λ	0	۵n	1 0	1 Cidod Adi	CSCHD \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \

for manual meter reads, and digitizing intake process and work orders for contract crews.

Work Order Volume Increase: Estimated increase of 4,500 work orders over 2016 base year. These orders would be worked at an average annual order of 1,000 per FTE at an annual salary of \$90.3K per year. Approximately 3,500 of the work orders will be worked by the EMTA's. See AMO 100001.000 Supplemental Workpaper 1 - Work Order Volume Forecast Calculations. (Reference cells D-17 and D-21)

2018 Other 268 0 0 268 2.9 1-Sided Adj CSCHRAMM20170309135035333

Electric Meter Tester Apprentice (EMTA): Full year impact of 5 EMTA's who started in August 2016 (5 EMTA's x 7/12 year = 2.9 FTE's x \$71K annual = \$205K) and associated EMTA's step-up labor increase every 6 months during 3-year training period of \$63K. Of the forecasted work order volume increase of 4,500 the EMTA's will work 3,500 orders. See AMO 100001.000 Supplemental Workpaper 1 - Work Order Volume Forecast Calculations. (Reference cells D-18 and D-19) (\$205K + \$63K = \$268K)

2018 RAMP Incremental 55 0 0 55 0.6 1-Sided Adj CSCHRAMM20170512104342520

### Non-Shared Service Workpapers

**CS - OFFICE OPERATIONS** Area: Witness: Jerry D. Stewart A. Customer Service Office Operations Category: 1. Advanced Metering Operations Category-Sub: 100001.000 - Advanced Metering Ops Workpaper: **Adj Group** Labor NLbr **NSE** FTE Adj\_Type RefID <u>Year</u> **Total** RAMP: RAMP Incremental; RAMP SDG&E Chapter 17 Workforce Planning **Explanation:** Mitigation: Knowledge transfer tools and processes are available; Workforce planning tools and templates available to identify labor force gaps and develop staffing and employee development solutions. Mitigation Program: 3 Yr Apprentice Electric Meter Tester Program Full year impact of 1 Apprentice Electric Meter Tester (AMT) of \$42K. AMT started in August 2016 (\$42K = 1 apprentice x 7/12 year = .6 FTE at \$71K annual) and associated AMT step-up labor increase of \$13K. (\$42K + \$13K = \$55K)2016 embedded costs \$30K 2018 RAMP Incremental 0 0 10 10 CSCHRAMM20170512124555140 0.0 1-Sided Adj **Explanation:** RAMP: RAMP Incremental; RAMP SDG&E Chapter 17 Workforce Planning Mitigation: Knowledge transfer tools and processes are available; Workforce planning tools and templates available to identify labor force gaps and develop staffing and employee development solutions. Mitigation Program: Engineer (Prin. & Sr.) Electric Metering; knowledge transfer, job shadowing and hands on experience, and metering school (proposed) Proposed Electric Meter School \$10K non-labor 2016 embedded costs \$8K 2018 Other -114 0 -114 -1.3 1-Sided Adj CSCHRAMM20170309135208860 **Explanation:** VREP and Full Year Labor Impact: Full year labor impact of 2016 vacancies and maternity leave of \$80k and .4 FTE offset by VREP (retirements) Business Advisor (\$96K and .8 FTE); Project Mgr. II (\$99K and .9 FTE). The Business Advisor and Project Mgr. II positions to be absorbed by current staffing. (\$80K - \$96K - \$99K) = (\$114K)(.4 - .8 - .9) = (1.3) FTE 2018 FOF-Ongoing 0 -171 -171 -2.2 1-Sided Adj CSCHRAMM20170309135609870 **Explanation:** Business Optimization (FOF): Labor benefits such as developing automated solutions to detect and fix smart meter issues, leveraging AMI technology to reduce need for manual meter reads and digitizing intake process and work orders for contract crews. 2018 Other 0 41 0.0 1-Sided Adj CSCHRAMM20170309135358173 Non-labor Adjustment: 2016 full year impact of contracted resources needed due to delays in **Explanation:** Enhanced Network Analytics implementation of \$41K. 2018 Other 0 125 125 0.0 1-Sided Adj CSCHRAMM20170309135529277 **Explanation:** Capital Project Impacts - Enhanced Network Analytics - Third party hosting fees for network management system. Reference Capital Project ID # T-19036.

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 1. Advanced Metering Operations

Workpaper: 100001.000 - Advanced Metering Ops

Workpaper:	100	001.000 <i>- A</i>	Advanced	Meterin	g Ops					
Year Adj G	<u>roup</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	Adj_Type	RefID		
2018 Total		128	176	0	304	1.0				
2019 Other		90	0	0	90	1.0	1-Sided Adj	CSCHRAMM20170309140705233		
Explanation:	ver 2016 base year. These n annual salary of \$90.3K per EMTA's. See AMO Calculations. (Reference									
2019 Other		304	0	0	304	2.9	1-Sided Adj	CSCHRAMM20170309140806690		
Explanation: Electric Meter Tester Apprentice (EMTA): Full year impact of 5 EMTA's who started in August 2016 (5 EMTA's x 7/12 year = 2.9 FTE x \$71K annual = \$205K) and associated EMTA's step-up labor increase every 6 months during 3-year training period of \$98K. Of the forecasted work order volume increase of 5,300 the EMTA's will work 4,300 orders. See AMO 100001.000 Supplemental Workpaper 1 - Work Order Volume Forecast Calculations. (Reference cells E-18 and E-19) (\$205K + \$99K = \$304K)										
2019 RAMP In	cremental	61	0	0	61	0.6	1-Sided Adj	CSCHRAMM20170512105829427		
Explanation:	Mitigation templates solutions. Mitigation Full year	: Knowled s available n Program: impact of 1 l apprentice	ge transfe to identify 3 Yr App Apprenti	er tools a labor fo rentice I ce Elect	and process rce gaps a Electric Met ric Meter To	ses are avend developter Tester (AM)	o staffing and e Program T) of \$42K. AM	ng rce planning tools and mployee development MT started in August 2016 d AMT step-up labor		

increase of \$19K. (\$42K + \$19K = \$61K) 2016 embedded costs \$30K

2019 RAMP Incremental 0 10 0 10 0.0 1-Sided Adj CSCHRAMM20170512124617973

**Explanation:** RAMP: RAMP Incremental; RAMP SDG&E Chapter 17 Workforce Planning

Mitigation: Knowledge transfer tools and processes are available; Workforce planning tools and templates available to identify labor force gaps and develop staffing and employee development solutions.

Mitigation Program: Engineer (Prin. & Sr.) Electric Metering; knowledge transfer, job shadowing and

hands on experience, and metering school (proposed)
Proposed Electric Meter School \$10K non-labor

2016 embedded costs \$8K (training)

2019 Other -114 0 0 -114 -1.3 1-Sided Adj CSCHRAMM20170309140845380

### Non-Shared Service Workpapers

**CS - OFFICE OPERATIONS** Area:

Witness: Jerry D. Stewart

A. Customer Service Office Operations Category: 1. Advanced Metering Operations Category-Sub:

100001.000 - Advanced Metering Ops Workpaper:

**Adj Group** Labor NLbr **NSE** FTE Adj\_Type RefID <u>Year</u> **Total** 

**Explanation:** VREP and Full Year Labor Impact: Full year labor impact of 2016 vacancies and maternity leave of

\$80K and .4 FTE offset by VREP (retirements) for Business Advisor (\$96K and .8 FTE); Project Mgr. II (\$99K and .9 FTE). The Business Advisor and Project Mgr. II positions to be absorbed by current

staffing.

(\$80k - \$96k - \$99k) = (\$114k)(.4 - .8 - .9) = (1.3) FTE (\$80k - \$96k - \$99k) = (\$114k)

(.4 - .8 - .9) = (1.3) FTE

2019 Other 680 993 1,673 10.0 1-Sided Adj CSCHRAMM20170627172432997

Residential TOU Mass Default: Labor for 10 Single-Phase Meter Testers (SPT) and non-Labor for 10 **Explanation:** 

back office support contractor analysts and tools for SPT's. See Advanced Metering Ops

100001.000 Supplemental Workpaper 1 - TOU Mass Default Forecast Calculations for additional

detail. (Reference cell B-7 for labor and cell I-23 for non-labor)

Calculation:

Labor: \$68k x 10 = \$680k

Non-labor:

2019 FOF-Ongoing

**Explanation:** 

Contracted non-labor: \$92.3k x 10 = \$923k

Tools:  $$7k \times 10 = $70k$ 

2019 Other 0 0 -101 -101 0.0 1-Sided Adj CSCHRAMM20170309140913973

**Explanation:** Non-labor Adjustment: Reduction in non-labor of (\$101K) for contractor resource that is no longer

needed due to implementation of Enhanced Network Analytics.

2019 Other 125 125 0.0 1-Sided Adj CSCHRAMM20170309140939090

Capital Project Impacts - Enhanced Network Analytics - Third party hosting fees for network **Explanation:** 

management system. Refernce Capital Project ID # T-19036.

0

0

-171

Business Optimization (FOF): Labor benefits such as developing automated solutions to detect and

-2.2

1-Sided Adj

CSCHRAMM20170309141011120

fix smart meter issues, leveraging AMI technology to reduce need for manual meter reads, and

digitizing intake process and work orders for contract crews.

2019 Total 850 1.027 0 1.877 11.0

-171

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 1. Advanced Metering Operations
Workpaper: 100001.000 - Advanced Metering Ops

### **Determination of Adjusted-Recorded (Incurred Costs):**

Determination of Aujusteu-	2012 (\$000)	2013 (\$000)	2014 (\$000)	2015 (\$000)	2016 (\$000)
Recorded (Nominal \$)*					
Labor	6,450	6,645	6,608	6,378	6,411
Non-Labor	860	612	548	642	712
NSE	0	0	0	0	0
Total	7,310	7,257	7,156	7,020	7,123
FTE	80.4	82.2	79.6	72.8	71.0
Adjustments (Nominal \$) **					
Labor	-195	-115	0	-62	-20
Non-Labor	-25	-6	-4	-7	-6
NSE	0	0	0	0	0
Total	-220	-121	-4	-70	-26
FTE	-2.1	-1.4	0.0	0.2	-0.2
Recorded-Adjusted (Nomina	I \$)				
Labor	6,255	6,530	6,608	6,316	6,391
Non-Labor	836	606	544	634	706
NSE	0	0	0	0	0
Total	7,090	7,136	7,152	6,950	7,097
FTE	78.3	80.8	79.6	73.0	70.8
acation & Sick (Nominal \$)					
Labor	906	1,036	1,055	975	1,060
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	906	1,036	1,055	975	1,060
FTE	12.6	14.2	14.3	12.8	12.9
scalation to 2016\$					
Labor	664	525	360	173	0
Non-Labor	21	8	1	1	0
NSE	0	0	0	0	0
Total	685	533	361	174	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Constar	nt 2016\$)				
Labor	7,824	8,091	8,023	7,464	7,451
Non-Labor	857	614	545	635	706
NSE	0	0	0	0	0
Total	8,682	8,705	8,568	8,099	8,157
FTE	90.9	95.0	93.9	85.8	83.7

<sup>\*</sup> After company-wide exclusions of Non-GRC costs

<sup>\*\*</sup> Refer to "Detail of Adjustments to Recorded" page for line item adjustments

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 1. Advanced Metering Operations

Workpaper: 100001.000 - Advanced Metering Ops

### Summary of Adjustments to Recorded:

	In Nominal \$ (000) Incurred Costs													
Years 2012 2013 2014 2015														
Labor		-195	-115	0	-62	-20								
Non-Labor		-25	-6	-4	-7	-6								
NSE		0	0	0	0	0								
	Total	-220	-121	-4	-70	-26								
FTE		-2.1	-1.4	0.0	0.2	-0.2								

### **Detail of Adjustments to Recorded:**

	otali oi Adjastinisiio to Neesi ada.												
				NOT			D-SID						
<u>Year</u>	Adj Group	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>FIE</u>	<u>Adj Type</u>	<u>ReflD</u>						
2012	Other	-82	0	0	-1.3	CCTR Transf To 2100-3753.000	CSCHRAMM20161004145624107						
Explanation	100001	Advanced	d Meterin	g Oper	ations	Meter Access positions from 2100-3547 to cost center 2100-3753 in work paper ction resides.							
2012	Other	-113	0	0	-0.8	CCTR Transf To 2100-0040.000	CSCHRAMM20161004150957830						
Explanation	100001		d Meterin	g Oper	ations	ager position from cost center 2100-3780 s to cost center 2100-0040 in work paper esides.							
2012	Other	0	-19	0	0.0	1-Sided Adj	CSCHRAMM20161004161159660						
Explanation	on: Remove	one-time	costs ass	ociated	d with	contract Labor.							
2012	Other	0	-5	0	0.0	CCTR Transf To 2100-3576.000	CSCHRAMM20161004163050040						
Explanation	cost cen		8576 in w			3574 in work paper group 1OO001 Adva oup 1OO008 Customer Operations Supp							

2012 Total	-195	-25	0 -2.1		

2013 Other -54 0 0 -0.8 CCTR Transf To 2100-3753.000 CSCHRAMM20161004145939057

Transfer labor and FTE associated with Meter Access positions from cost center 2100-3547 in work paper group 100001 Advanced Metering Operations to cost center 2100-3753 in work group 1FC004.000 CSF

Office Support to align historical costs where activity/function resides.

2013 Other -30 0 0 0.0 1-Sided Adj CSCHRAMM20161004154138957

**Explanation:** Remove one-time costs associated with severance payment.

Note: Totals may include rounding differences.

**Explanation:** 

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 1. Advanced Metering Operations

Workpaper: 100001.000 - Advanced Metering Ops

<u>Year</u>	<u>Adj</u>	Group	<u>Labor</u>	<u>NLbr</u>	NSE	<u>FT</u>	E Adj Type	<u>ReflD</u>
2013	Oth	ner	0	-6	0	0.0	CCTR Transf To 2100-3576.000	CSCHRAMM20161004163235597
Explana	tion:	Operatio		enter 21	00-357	'6 in	enter 2100-3574 in work paper group 10 work paper group 100008 Customer Op ides.	
2013	Oth	ner	-31	0	0	-0.6	CCTR Transf To 2100-0129.000	CSCHRAMM20170206124648153
Explana	ition:	paper gro	oup 10000	1 Advan	ced Me	eterin	Relief District Crew Dispatcher from cosing Operations to cost center 2100-0129 align costs where activity/function reside	in work paper group
2013 To	tal		-115	-6	0	-1.4		
2014 Oth		ner	0	-4	0	0.0	CCTR Transf To 2100-3576.000	CSCHRAMM20161004163354897
Explana	tion:	Metering		s to cost	center	2100	cost center 2100-3574 in work paper gro 0-3576 in work paper group 100008 Cus ides.	
2014 To	tal		0	-4	0	0.0		
2015	Oth	ner	-83	0	0	0.0	1-Sided Adj	CSCHRAMM20161004154312897
Explana	tion:	Remove	one-time c	osts asso	ociated	with	severance payment.	
2015	Oth	ner	0	-7	0	0.0	CCTR Transf To 2100-3576.000	CSCHRAMM20161004163517240
Explana	tion:	Metering		s to cost	center	2100	cost center 2100-3574 in work paper gro 0-3576 in workpaper group 100008 Cus ides.	•
2015	Oth	ner	20	0	0	0.2	1-Sided Adj	CSCHRAMM20161021165512533
Explana	ition:		-			-	of missing union labor in 2015 that shous accrued at a high level - SDG&E corpo	
2015 To	tal		-62	-7	0	0.2		
2016	Oth	ner	-20	0	0	-0.2	1-Sided Adj	CSCHRAMM20170206135143280
Explana	ition:		-			-	of missing union labor accrual reveral th	•

Note: Totals may include rounding differences.

2016. This adjustment is the corresponding reversal of the adjustment to 2015 for the missing 9 days of

union labor accrual that should have posted in 2015 to cctr 2100-0035 (Dec. 2015).

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

2016 Total

Category: A. Customer Service Office Operations
Category-Sub: 1. Advanced Metering Operations
Workpaper: 100001.000 - Advanced Metering Ops

-20

-6

0 -0.2

<u>Year</u>	Adj Group	<u>Labor</u>	<u>NLbr</u>	NSE	<u>FTE</u>	Adj Type	<u>RefID</u>
2016	Other	0	-6	0	0.0 CCTR Tr	nsf To 2100-3576.000	CSCHRAMM20170206135546753
Explanati	10000		nter 2100-			3574 in work group Advance 00008 Customer Operations	ed Metering Operations s Support & Projects to align

Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 1. Advanced Metering Operations

Workpaper: 100001.000 - Advanced Metering Ops

RAMP Item # 1 Ref ID: CSCHRAMM20170309133238087

RAMP Chapter: SDG&E-3

Program Name: Behavior Based Safety (BBS) and Customer Service Field (CSF) Observations Outside of BBS

Program Description: A proactive approach to safety and health management focusing on principles that recognize at-risk as a frequent cause of both minor and serious injuries. The purpose is to reduce the occurrence of at-risk behaviors by modifying individuals actions and/or behaviors through observation, feedback, and positive interventions aimed at developing safe work habits, and Field observations performed by Supervisors.

### Risk/Mitigation:

Risk: Employee, Contractor, and Public Safety

Mitigation: Field observations of employee and contractors activities and safety behaviors.

### Forecast CPUC Cost Estimates (\$000)

	<u>2017</u>	<u>2018</u>	<u>2019</u>
Low	892	892	892
Hiah	1,070	1,070	1,070

Funding Source: CPUC-GRC Forecast Method: Other

Work Type: Non-Mandated

Work Type Citation:

### **Historical Embedded Cost Estimates (\$000)**

Embedded Costs: 37

Explanation: 2016 BBS Spend \$31K; Field Obs \$6K Ramp ranges included are for BBS and CSF Observations outside of BBS. The areas covered by these two programs are AMO and Customer Service Field (CSF).

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 1. Advanced Metering Operations

Workpaper: 100001.000 - Advanced Metering Ops

RAMP Item # 2 Ref ID: CSCHRAMM20170511172612397

RAMP Chapter: SDG&E-17

Program Name: Electric Meter Tester/Meter Test Electrician

Program Description: 3 year Apprentice Electric Meter Tester program

### Risk/Mitigation:

Risk: Workforce Planning

Mitigation: Knowledge transfer tools and processes are available; Workforce planning tools and templates

available to identify labor force gaps and develop staffing and employee development solutions.

### Forecast CPUC Cost Estimates (\$000)

	<u>2017</u>	<u>2018</u>	<u>2019</u>
Low	348	361	477
Hiah	739	756	900

Funding Source: CPUC-GRC
Forecast Method: Average
Work Type: Non-Mandated
Work Type Citation: n/a

### **Historical Embedded Cost Estimates (\$000)**

Embedded Costs: 30

Explanation: 2016 embedded costs of \$30K (\$30K = 1 apprentice x 5/12 year = .4 FTE at \$71K annual) 8 EMTs

eligible to retire in 2019 - forecast 13% will retire.8 x 13% = 1

Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 1. Advanced Metering Operations
Workpaper: 100001.000 - Advanced Metering Ops

**RAMP Item # 3** Ref ID: CSCHRAMM20170512115543637

RAMP Chapter: SDG&E-17

Program Name: Engineer (Prin & Sr)
Program Description: Metering School

### Risk/Mitigation:

Risk: Workforce Planning

Mitigation: Knowledge transfer tools and processes are available; Workforce planning tools and templates

available to identify labor force gaps and develop staffing and employee development solutions.

### Forecast CPUC Cost Estimates (\$000)

	<u>2017</u>	<u>2018</u>	<u>2019</u>
Low	0	0	0
High	0	0	0

Funding Source: CPUC-GRC Forecast Method: Base Year Work Type: Non-Mandated

Work Type Citation: N/A

### **Historical Embedded Cost Estimates (\$000)**

Embedded Costs: 8

Explanation: 130 hours for training Engineer (Prin & Sr) Calculation: \$62 avg hrly rate x 130 hrs = \$8K Ramp

ranges shown in Mitigation program: 3 yr Apprentice Meter Tester.

**Supplemental Workpapers for Workpaper 100001.000** 

# AMO 100001.000 Supplemental Workpaper 1 - Work Order Volume forecast Calculations

	A	В	C	D	E	F	G	Н	1	J	Κ	L	М	N	0	
1		Electri	Electric Meter Tester (EMT) / Meter Test Electrician/Workload Plan					Single Phase Meter Technician (SPT) / Workload Plan					Combined Totals			
3	Description	2016 YE Actual	2017 YE Plan	2018 YE Plan	2019 YE Plan		2016 YE Actual	2017 YE Plan	2018 YE Plan	2019 YE Plan		combined orders 2016	combined orders 2017	combined orders 2018	combined orders 2019	
4	Change - Electric Meter changes for various reasons	2,560	4,640	4,698	4,813	1	509	530	530	615	Ī	3,069	5,170	5,228	5,428	
5	Compliance Test - Sample Testing Electric Meters to verify accuracy and to stay compliant with regulations	4,435	4,400	4,500	4,600		29	100	150	200		4,464	4,500	4,650	4,800	
6	Miscellaneous Electric Work - miscellaneous work performed on the electric meter, i.e.; Troubleshooting, Apprentice work and Dual Socket sets	5,484	6.820	6,868	6,918		2,270	2,247	2.247	2,247		7,754	9,067	9,115	9,165	
7	Primary Assist - includes maintenance and compliance for Primary me		681	681	681	1	-	-	-	-	-	723	681	681	681	
8	Read Verify - Reads due to non-communicating / known mitigation issues and verify reads for billing purposes	4,150	4,010	4,200	4,500		11,211	12,000	12,000	12,000	•	15,361	16,010	16,200	16,500	
9	Testing - Customer requested tests for accuracy concerns and installation tests on CT meters	1,552	1,550	1,600	1,700		-	-	-	-		1,552	1,550	1,600	1,700	
10	Turn On & Shut Off - Turning on and shutting off electric meters	42	32	32	32		-	-	-	-		42	32	32	32	
11																
12	Total	18,946	22,133	22,579	23,244	1	14,019	14,877	14,927	15,062	L	32,965	37,010	37,506	38,306	
13 14																
		2016 Actual	2017 Forecasted	2018 Forecasted	2019 Forecasted											
15		Orders	Orders	Orders	Orders											
16	TOTAL work orders	32,965	37,010	37,506	38,306	]										
17	Change compared to BY 2016	-	4,045	4,541	5,341											

			2017	2018	2019
		2016 Actual	Forecasted	Forecasted	Forecasted
15		Orders	Orders	Orders	Orders
16	TOTAL work orders	32,965	37,010	37,506	38,306
17	Change compared to BY 2016	-	4,045	4,541	5,343
	Orders worked by existing Electric Meter Tester Apprentice				
18	(EMTA's) <sup>1</sup>	-	(3,000)	(3,000)	(3,000
19	Efficiencies by EMTA's as gain field experience <sup>2</sup>	-	-	(500)	(1,300
20	Incremental SPT/EMT's forecasted <sup>3</sup>	-	1.0	1.0	1.0
21	Incremental SPT/EMT labor forecasted <sup>4</sup>	-	\$ 90,300	\$ 90,300	\$ 90,300

22

Assumptions

San Diego Gas & Electric Company 2019 GRC - APP Non-Shared Service Workpapers

<sup>24</sup> Approximately 3 FTE's / 3,000 orders will be assigned to existing EMTA's beginning in 2017, were in classroom training in 2016.

<sup>25 | 2</sup> Cumulative year-over-year slight increase will be absorbed by existing EMTA's as become more experienced in the field

<sup>26 &</sup>lt;sup>3</sup> Each SPT/EMT is able to work 1,064 orders/year

<sup>&</sup>lt;sup>4</sup> Each SPT/EMT labor rate is \$90.3K/year

	I A	В	С	D	Е	F	G	Н	l ı
1	LABOR:	_		<del></del>	_				
	Assumptions:								
	> 1 Single Phase Meter Tech (SPT) is able to field and colle	ect interval data							
	from approximately 19 meters/orders per day.								
	> SPT Union Position (Job Dode 03903, ADP Grade 376, \$	32.56/hour per							
2	7 7 7	1							
3	*Additional monthly orders due to TOU Mass Default	4,035							
4	Number of orders worked per day per SPT	19							
5	Workdays per month	21							
6	Incremental FTE's required for TOU Mass Default	10							
7	Incremental Labor expenses for TOU Mass Default	679,853							
8									
9	*Additional monthly orders due to TOU Mass Default	Number of Meters Requiring Interval Data	**Exception Rate (0.5% in 2016)						
10	As of 12/31/16	190,354	960						
11	Res TOU Mass Default	800,000	4,035						
12									
13									
14	**Exception Rate	2015	2016						
15	Total Meters Requiring Interval Data	68,370	190,354						
16	Meter Exceptions	504	960						
17	Exception Rate	0.74%	0.50%						
18									
19	NON-LABOR:								

San Diego Gas & Electric Company

2019 GRC - APP Non-Shared Service Workpapers

### Assumptions:

- ---> 1 Analyst is able to work 50 exceptions/per day (current state as of 12/31/16)
- ---> Starting 2019 with the implementation the Enhanced Network Analytics (ENA) capital project an analyst will be able to work 95.5 exceptions/day and the exception rate will decrease by .01%.
- ---> Incremental TOU Mass Default resources will be filled as contract labor @ \$92.3K/resource
- 20 ---> Tools are \$7K/SPT

							Contractor		
		Number of			# Exceptions		Analyst		Total
		Interval Billed	Total Daily	Exception	Worked Per	Total #	Resource	Tools for SPT	Incremental
21		Meters	Exceptions	Rate	employee	Analysts	Expense	resources	Expense
22	As of 12/31/16	190,354	250	0.13%	50	5			
23	Incremental Analysts required for TOU Mass Default	800,000	955	0.12%	95.5	10	\$ 922,685	\$ 70,000	\$ 992,685

Beginning of Workpaper 100002.000 - Billing

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub 2. Billing

Workpaper: 100002.000 - Billing

### **Activity Description:**

Customer billing operations expenses cover the cost of calculating customer bills, maintaining accurate customer account information, issuing special bills that require manual calculations, resolving billing exceptions, addressing customer bill inquiries, and ensuring bills are prepared in accordance with applicable tariffs, statutes, customer contracts and other agreements.

### **Forecast Explanations:**

### Labor - Base YR Rec

A Base Year Forecast Method is used because the business has changed significantly due to Small and Medium Business Time-of-Use (TOU) Default and Net Energy Metering 2.0. Furthermore, 2016 non-labor costs are more reflective of the costs needed to support increasingly complex billing activities. Therefore, the base year provides a reasonable starting point for future expenditures.

#### Non-Labor - Base YR Rec

See explanation above.

### **NSE - Base YR Rec**

N/A

### **Summary of Results:**

				In 2016\$ (00	0) Incurred (	Costs		
		Adju	ısted-Recor		Ad	justed-Fore	cast	
Years	2012	2013	2014	2015	2016	2017	2018	2019
Labor	3,822	3,990	3,561	3,278	3,580	3,575	3,766	3,799
Non-Labor	300	295	365	609	683	2,523	3,421	4,224
NSE	0	0	0	0	0	0	0	0
Total	4,121	4,285	3,926	3,887	4,263	6,098	7,187	8,023
FTE	57.5	58.2	51.6	46.8	49.2	49.1	51.1	50.6

### Non-Shared Service Workpapers

CS - OFFICE OPERATIONS Area:

Witness: Jerry D. Stewart

A. Customer Service Office Operations Category:

Category-Sub: 2. Billing

Workpaper: 100002.000 - Billing

### **Summary of Adjustments to Forecast:**

	In 2016 \$(000) Incurred Costs												
Forecas	t Method	Bas	se Foreca	st	Forec	ast Adjust	tments	Adjus	Adjusted-Forecast				
Years		2017	2018	2019	2017	2018	2019	2017	2018	2019			
Labor	Base YR Rec	3,580	3,580	3,580	-5	186	219	3,575	3,766	3,799			
Non-Labor	Base YR Rec	683	683	683	1,840	2,738	3,541	2,523	3,421	4,224			
NSE	Base YR Rec	0	0	0	0	0	0	0	0	0			
Tota	al	4,263	4,263	4,263	1,835	2,924	3,760	6,098	7,187	8,023			
FTE	Base YR Rec	49.2	49.2	49.2	-0.1	1.9	1.4	49.1	51.1	50.6			

Forecas	Forecast Adjustment Details:											
<u>Year</u>	Adj Gro	<u>up</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	Adj Type	<u>RefID</u>			
2017 O	ther		0	1,729	0	1,729	0.0	1-Sided Adj	CAMIRKHI20170309142231307			
Explana	ation:	has becor resources Billing 10	me more care being	omplex duused to a Suppleme	ie to inte ugment	erval data a the gap in	ind has res resources	sulted in delaye needed for time	of-use rates customer billing d bills. Contracted ely bill processing. See Forecast for additional detail			
2017 O	ther		0	111	0	111	0.0	1-Sided Adj	CSCHRAMM20170627231120120			
Explana	ation:	See Billing	•	.000 Supp					nalytics for interval billing. Forecast for additional detail			
2017 F	OF-Ongo	ing	-5	0	0	-5	-0.1	1-Sided Adj	CAMIRKHI20170309045928757			
Explana	ation:	Business contract c	•	on (FOF):	Labor b	oenefits suc	ch as digit	izing intake pro	cess and work orders for			
2017 To	otal		-5	1,840	0	1,835	-0.1					
2018 O	ther		0	1,366	0	1,366	0.0	1-Sided Adj	CAMIRKHI20170309050328097			
Growth in Interval Billed Accounts: As more customers transition to time-of-use rates customer billing has become more complex due to interval data. Contracted resources are being used to augment the gap in resources needed for timely bill processing. See Billing 100002.000 Supplemental Workpaper 1 - Growth in Interval Data Forecast for additional detail. (Reference cell F-16)									e being used to augment the 00 Supplemental Workpaper			
2018 O	ther		0	1,366	0	1,366	0.0	1-Sided Adj	CSCHRAMM20170627233344823			

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 2. Billing

Workpaper: 100002.000 - Billing

Workpaper:	100002.000						
Year Adj Gro	oup Labo	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	Adj_Type	<u>ReflD</u>
Explanation:	The Billing and Co E-4848 and denie	ustomer Ope d in the Drat 02.000 Supp	erations S ft Resolu	Support costion for SD	ts were r G&E's TO	equested in SD OU Default Pilot	Residential TOU Default Pilot.  G&E Advice letter filing  (Draft Resolution E-4848).  Forecast for additional detail.
2018 Other	102	3	0	105	1.0	1-Sided Adj	CSCHRAMM201706272333092
Explanation:	Complex Billing D 100002.000 Sup (Reference cell F-	plemental W	orkpape	r 2 - Compl	ex Analy		interval billing. See Billing radditional detail.
2018 Other	89	3	0	92	1.0	1-Sided Adj	CAMIRKHI20170309050139497
Explanation:	changes, test bill,	project and plemental W	production Orkpape	on support, r 4 - Impact	and \$3k of Regu	in associated in atory Decisions	SA5) \$89K, to support rate non-labor. See Billing Forecast for additiona
2018 FOF-Ongo	oing -5	0	0	-5	-0.1	1-Sided Adj	CAMIRKHI2017030905002987
Explanation:	Business Optimiz contract crews.	ation (FOF):	Labor b	enefits suc	h as digit	izing intake pro	cess and work orders for
2018 Total	186	2,738	0	2,924	1.9		
2019 Other			0	4 077			CAMIRKHI20170309050840450
	0	1,277	0	1,277	0.0	1-Sided Adj	CAMINN 1120 17 0309030040430
Explanation:	Growth in Interval	Billed Accor complex duneeded for ti	unts: As le to inte mely bill	more custorval data. (	omers tra Contracte . See Bil	nsition to time-od d resources are ling 100002.00	of-use rates customer billing be being used to augment the OO Supplemental Workpaper
Explanation: 2019 Other	Growth in Interval has become more gap in resources	Billed Accor complex duneeded for ti	unts: As le to inte mely bill	more custorval data. (	omers tra Contracte . See Bil	nsition to time-od d resources are ling 100002.00	of-use rates customer billing be being used to augment the OO Supplemental Workpaper
	Growth in Interval has become more gap in resources 1 - Growth in Inte 0 Residential TOU	Billed Accordance complex duneeded for tirval Data For 2,255  Mass Defaulte Billing 100	unts: As unts: As unts: onte mely bill recast fo 0 t: Contra 0002.000	more custorval data. (processing radditional 2,255	omers tra Contracte . See Bil detail. (I 0.0 g resource ental Wor	nsition to time-od d resources are ling 100002.00 Reference cell ( 1-Sided Adj	of-use rates customer billing be being used to augment the 00 Supplemental Workpaper G-16)
2019 Other	Growth in Interval has become more gap in resources 1 - Growth in Inte 0 Residential TOU Mass Default. Se	Billed Accordance complex duneeded for tirval Data For 2,255  Mass Defaulte Billing 100	unts: As unts: As unts: onte mely bill recast fo 0 t: Contra 0002.000	more custorval data. (processing radditional 2,255	omers tra Contracte . See Bil detail. (I 0.0 g resource ental Wor	nsition to time-od d resources are ling 100002.00 Reference cell ( 1-Sided Adj	of-use rates customer billing be being used to augment the O Supplemental Workpaper G-16) CSCHRAMM201706272341578  upport Residential TOU

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

219

3,541

Category-Sub: 2. Billing

2019 Total

Workpaper: 100002.000 - Billing

	•											
<u>Year</u>	Adj Gro	<u>up</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	Adj_Type	<u>RefID</u>			
2019 O	ther		89	3	0	92	1.0	1-Sided Adj	CAMIRKHI20170309050753990			
c 1		changes, t 100002.0	est bill, p 00 Suppl	roject and emental \	d producti Vorkpape	on support,	and \$3K of Regul	in associated ratory Decisions	SA5) \$89K to support rate non-labor. See Billing Forecast for additional			
2019 FOF-Ongo		ng	-74	0	0	-74	-1.6	1-Sided Adj	CAMIRKHI20170309050644567			
Explana	ation:	Business Optimization (FOF): Labor benefits such as implementing Case Management System for complaint resolution and digitizing intake process and work orders for contract crews										

3,760

1.4

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 2. Billing

Workpaper: 100002.000 - Billing

### **Determination of Adjusted-Recorded (Incurred Costs):**

Determination of Adjusted	2012 (\$000)	2013 (\$000)	2014 (\$000)	2015 (\$000)	2016 (\$000)
Recorded (Nominal \$)*					
Labor	3,189	2,796	2,512	2,821	3,078
Non-Labor	292	289	359	941	786
NSE	0	0	0	0	0
Total	3,481	3,085	2,871	3,761	3,864
FTE	51.1	42.2	37.0	40.3	41.7
Adjustments (Nominal \$) **					
Labor	-134	425	421	-47	-7
Non-Labor	0	2	5	-332	-103
NSE	0	0	0	0	0
Total	-134	426	426	-379	-110
FTE	-1.6	7.3	6.7	-0.4	-0.1
Recorded-Adjusted (Nomina	al \$)				
Labor	3,055	3,221	2,933	2,774	3,071
Non-Labor	292	291	365	608	683
NSE	0	0	0	0	0
Total	3,347	3,512	3,298	3,382	3,754
FTE	49.5	49.5	43.7	39.9	41.6
/acation & Sick (Nominal \$)	)				
Labor	443	511	468	428	509
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	443	511	468	428	509
FTE	8.0	8.7	7.8	7.0	7.6
scalation to 2016\$					
Labor	324	259	160	76	0
Non-Labor	7	4	0	1	0
NSE	0	0	0	0	0
Total	332	263	160	77	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Consta	int 2016\$)				
Labor	3,822	3,990	3,561	3,278	3,580
Non-Labor	300	295	365	609	683
NSE	0	0	0	0	0
Total	4,121	4,285	3,926	3,887	4,263
FTE	57.5	58.2	51.5	46.9	49.2

<sup>\*</sup> After company-wide exclusions of Non-GRC costs

<sup>\*\*</sup> Refer to "Detail of Adjustments to Recorded" page for line item adjustments

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 2. Billing

Workpaper: 100002.000 - Billing

### Summary of Adjustments to Recorded:

In Nominal \$ (000) Incurred Costs												
	Years 2012 2013 2014 2015											
Labor	-	-134	425	421	-47	-7						
Non-Labor		0	2	5	-332	-103						
NSE		0	0	0	0	0						
	Total	-134	426	426	-379	-110						
FTE		-1.6	7.3	6.7	-0.4	-0.1						

### **Detail of Adjustments to Recorded:**

2013

2013

**Explanation:** 

Other

Other

<u>Year</u>	Adj Group	<u>Labor</u>	<u>NLbr</u>	NSE	<u>FTE</u>	Adj Type	<u>ReflD</u>
2012	Other	-53	0	0	-0.8	CCTR Transf To 2100-0244.000	CSCHRAMM20161016142927080

Explanation: Transfer labor and FTE associated with Billing Analyst role that moved between organizations in late 2012 from cost center 2100-0008 in work paper group 100002 Billing to cost center 2100-0244 in work paper

group 1EP003 Mid and Back Office to align historical costs with current organization structure.

2012 Other -81 0 0 -0.8 CCTR Transf To 2100-0712.000 CSCHRAMM20161016144140917

**Explanation:** Transfer labor and FTE associated with Business Planner role from cost center 2100-3480 in work paper

group 1OO002 Billing to cost center 2100-0712 in work paper group1AG001 Controller - Plng & Reg Accts.

to align costs where Business Planning functions reside.

0

2012 Total -134 0 0 -1.6

Transfer labor and FTE associated with Business Planner role from cost center 2100-3480 in work paper group 1OO002 Billing to cost center 2100-0712 in work paper group 1AG001 Controller - Plng & Reg Accts.

0 7.6 CCTR Transf From 2100-3477.000

-0.6 CCTR Transf To 2100-0712.000

CSCHRAMM20161016144225793

CSCHRAMM20161018170329940

to align costs where Business Planning functions reside.

**Explanation:** Transfer labor, FTE, and non-labor costs associated with Customer Account Verification (CAV) Billing functions from cost center 2100-3477 in work paper group 100008 Customer Operations Support & Projects

to cost center 2100-0009 in work paper group 100002 Billing to align costs where activity/function resides.

2013 Other 39 0 0 0.3 CCTR Transf From 2100-0040.000 CSCHRAMM20161011153819513

Explanation: Transfer Billing Project Manager labor and FTE from cost center 2100-0040 in work paper group 1IN001

Residential Servies to cost center 2100-3480 in work paper group 100002 Billing to align costs where

function/activity resides.

-58

444

2013 Total 425 2 0 7.3

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 2. Billing

Workpaper: 100002.000 - Billing

<u>Year</u>	<u>Adj</u>	Group	<u>Labor</u>	<u>NLbr</u>	NSE	<u>FT</u>	E Adj Type	<u>RefID</u>
2014	Oth	ier	421	5	0	6.7	CCTR Transf From 2100-3477.000	CSCHRAMM20161018170501967
Explanat	tion:	function	ns from cost	t center 21	00-347	77 in	s associated with Customer Account Ve work paper group1OO008 Customer O group1OO002 Billing to align costs whe	perations Support & Projects
2014 Tot	tal		421	5	0	6.7		
2015	Oth	ier	-47	0	0	-0.4	CCTR Transf To 2100-3576.000	CSCHRAMM20161016144407983
Explanat	tion:	center 2	•	in work pa			n cost center 2100-3480 in work paper g OO008 Customer Operations Support a	
2015	Oth	er	0	-340	0	0.0	1-Sided Adj	CSCHRAMM20161016144515530
Explanation:		Remov	e one-time	vendor co	sts rela	ited t	o CIS Strategy Development	
2015	Oth	ier	0	8	0	0.0	CCTR Transf From 2100-3477.000	CSCHRAMM20161018170806407
Explanat	tion:	2100-3	477 in work	paper gro	up100	8000	omer Account Verification (CAV) Billing Customer Operations Support & Projec gn costs where activity/function resides	cts to cost center 2100-0009
2015 Tot	tal		-47	-332	0	-0.4		
2016	Oth	ier	0	-103	0	0.0	CCTR Transf To 2100-0058.000	CSCHRAMM20170223133653817
Explanat	tion:	2100-3	480 in work	paper gro	up 10	0002	n Rate Reform Education (personalized 2 Billing to cost center 2100-0058 in wor n function/activity where it resides.	•
2016	Oth	ier	-7	0	0	-0.1	CCTR Transf To 2100-3576.000	CSCHRAMM20170223134435707
Explanat	xplanation:			ng to cost	center	2100	project manager role from cost center 2 0-3576 in work paper group 100008 Cu t resides.	
2016 Tot	tal		-7	-103	0	-0.1		

**Supplemental Workpapers for Workpaper 100002.000** 

### Billing 100002.000 Supplemental Workpaper 1 - Growth in Interval Data Forecast

	А	В	С	D	E	F	G	
1	Year End Totals	2014	<u>2015</u>	2016	2017	2018	2019	
2	Interval Data Billed Accounts	29,250	33,076	177,985	177,985	177,985	177,985	
3	Percent Growth <sup>1,2</sup>		13%	438%	0%	0%	0%	
4	Average Number of New Interval Data Billed Accounts Per Month <sup>1</sup>		319	12,076	0	0	0	
5								
6	Required Interval Billing Tasks <sup>3</sup>							
7	- Supervision			5.0	6.5	6.5	6.5	
8	- New Setups			8.0	8.0	8.0	8.0	
9	- Monthly Exception Handling and Maintenance			24.0	34.0	34.0	34.0	
10	Total Resource Requirement			37.0	48.5	48.5	48.5	
11								
12	Proposed TY2019 GRC Incremental Increase							
_	(Required to support continued growth rate)			Resources	11.5	11.5	11.5	
14								
	Forecast Adjustment Assumptions			No. 1 de la constante	ć4 720 420	Ć4 265 000	64 277 200	
_	Contract Labor			Non-Labor	\$1,728,438	\$1,365,988	\$1,277,300	
17 18								
_	Assumptions:							
13	Assumptions.							
20	<sup>1</sup> 2016 increases compared to historical years are related to the SMB	(Small and Med	dium Business)	time-of-use defa	ult, NEM 2.0, ar	nd virtual net me	etering.	
	<sup>2</sup> Does not include growth from RES-TOU Pilot and Mass Default in co	mpliance with	D.15-07-001. S	ee Billing 10000	2.000 Supplem	ental Workpape	r 3 -	
21	Residential TOU Mass Default Forecast	pa.ree tricir	5.15 07 001. 0	cc 2g 2000		спи попрарс		
	3							
l	<sup>3</sup> In 2016 there was growth in TOU billed customers due to the SMB rollout. Without the necessary additional staffing it caused the backlog to							
22	2 grow. This backlog continued to grow so resources are forecasted being brought in beginning with 2017 to eliminate the delayed billing backlog.							

San Diego Gas & Electric Company

2019 GRC - APP Non-Shared Service Workpapers

# Billing 100002.000 Supplemental Workpaper 2 - Complex Analytics Forecast

	A	В	С	D	Е	F	G
1	Year End Totals	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>
2	Total Work Items Generated <sup>1</sup>	293,384	306,038	1,202,106	1,202,106	1,322,317	1,652,896
3							
4	Required Interval Billing Tasks						
5	- Data Analytics				1.0	1.0	2.0
6	Total Resource Requirement				1.0	1.0	2.0
7							
8	Proposed TY2019 GRC Incremental Increase						
9	(Required to support continued growth rate)			Resources	1.0	1.0	2.0
10							
11	Forecast Adjustment Assumptions						
12	Contract Labor			Non-Labor	\$111,258		
13	Billing Advisor (AD2) = Labor \$102,000			Labor		\$102,000	\$204,000
14	Billing Advisor (AD2) = Non-Labor \$3,000			Non-Labor		\$3,000	\$6,000
15				Total	\$111,258	\$105,000	\$210,000
16							
17	Assumptions:						
18	<sup>1</sup> Total work items will increase 10% in 2018 and 25% in 2019						

San Diego Gas & Electric Company 2019 GRC - APP

Non-Shared Service Workpapers

# Billing 100002.000 Supplemental Workpaper 3 - Residential TOU Mass Default Forecast

	А	В	С	D	Е	F	G
1	Year End Totals	2014	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>
2	Residential TOU Pilot/Default Customers					100,000	900,000
3							
4	Required Interval Billing Tasks						
5	- Supervision					1.5	2.5
6	- New Setups					0.0	2.0
7	- Monthly Exception Handling and Maintenance					10.0	11.0
8	Total Resource Requirement					11.5	15.5
9							
10	Proposed TY2019 GRC Incremental Increase						
11	(Required to support RES-TOU Pilot and Mass Default)			Resources		11.5	15.5
12							
13	Forecast Adjustment Assumptions <sup>1</sup>						
14	Contract Labor			Non-Labor		\$1,365,988	\$2,255,150
15							
16							
17	<sup>1</sup> Incremental contract labor to support Residential TOU Pilot and Mass Default as per D.15-07-001						·

San Diego Gas & Electric Company 2019 GRC - APP

Non-Shared Service Workpapers

# Billing 100002.000 Supplemental Workpaper 4 - Impact of Regulatory Decisions Forecast

	A	В	С	D	Е	F	G
1	Year End Totals	2014	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	2019
2	# of Rate Entries Per Year 1,2	38,600	30,100	38,600	38,600	42,600	42,600
3	Percent Growth		-22%	28%	0%	10%	0%
4							
5	Required Rate Entry Team Tasks						
6	- Rate Entry & Rate Entry Audit <sup>3</sup>		2.0	2.0	2.0	3.0	3.0
7	- Test Bill / Project Support / Production Support		1.0	1.0	1.0	1.0	1.0
8	Total Resource Requirement		3.0	3.0	3.0	4.0	4.0
9							
10	Proposed TY2016 GRC Incremental Increase						
11	(Required to support additional regulatory projects)		Resources		0.0	1.0	1.0
12							
13	Forecast Adjustment Assumptions						
14	Business Systems Analyst (SA5) = Labor \$88,650			Labor	\$0	\$88,650	\$88,650
15	Business Systems Analyst (SA5) = Non-Labor \$3,000			Non-Labor	\$0	\$3,000	\$3,000
16				Total	\$0	\$91,650	\$91,650
17							
18	Assumptions:						
	<sup>1</sup> 2016 increases compared to historical years are related t	o Residential Rat	e Reform, NEM	2.0, Production	Support for Agi	ng Billing Systen	າ, and New
19	Rate Options not supported by Test Bill.						
20	$^2$ 2018 and 2019 increase due to GRC Phase 2 implemental	tion.					
	<sup>3</sup> In addition to support for rate entries, incremental FTE w	ould be reasonal	ole for test bill ca	alculations, proje	ect support, and	production sup	port as
21	indicated in the testimony.			, ,		·	

San Diego Gas & Electric Company 2019 GRC - APP

Non-Shared Service Workpapers

Beginning of Workpaper 100003.000 - Credit & Collections

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub 3. Credit & Collections

Workpaper: 100003.000 - Credit & Collections

#### **Activity Description:**

The Credit and Collections expenses cover the costs to collect final bill payment from customers, perform skip tracing (research to locate a customer after a service termination and the final bill reaches delinquent status), investigate energy theft, bankruptcy processing, activities supporting remittance processing, and developing policy and procedures to reduce bad debt exposure.

#### **Forecast Explanations:**

#### Labor - Base YR Rec

A base year forecast method was used for TY 2019 for Credit and Collections because the last recorded year accurately reflects the expense level associated with current departmental activity. Efficiencies have been gained in both Customer Payment and Collections Services as manual data entry processes have been automated (i.e. the Un-postable Payment Process, Escheatment Process, turn on investigation process, and NEM Strategies). Therefore, the base year provides a reasonable starting point for future expenditures.

#### Non-Labor - Base YR Rec

See above.

#### **NSE - Base YR Rec**

N/A

#### Summary of Results:

		In 2016\$ (000) Incurred Costs												
		Adjι	ısted-Recor	Adjusted-Forecast										
Years	2012	2013	2014	2015	2016	2017	2018	2019						
Labor	2,216	2,351	2,269	2,002	2,083	1,992	2,010	2,234						
Non-Labor	451	487	438	443	544	682	794	839						
NSE	0	0	0	0	0	0	0	0						
Total	2,667	2,837	2,707	2,445	2,627	2,674	2,804	3,073						
FTE	35.1	36.4	33.9	29.8	30.3	29.6	30.0	32.3						

### Non-Shared Service Workpapers

CS - OFFICE OPERATIONS Area:

Witness: Jerry D. Stewart

A. Customer Service Office Operations Category:

Category-Sub: 3. Credit & Collections

Workpaper: 100003.000 - Credit & Collections

### **Summary of Adjustments to Forecast:**

	In 2016 \$(000) Incurred Costs													
Forecast	t Method	Bas	se Forecast					ted-Forec	orecast					
Years		2017	2018	2019	2017	2018	2019	2017	2018	2019				
Labor	Base YR Rec	2,083	2,083	2,083	-91	-73	151	1,992	2,010	2,234				
Non-Labor	Base YR Rec	544	544	544	138	250	295	682	794	839				
NSE	Base YR Rec	0	0	0	0	0	0	0	0	0				
Tota	ıl	2,627	2,627	2,627	47	177	446	2,674	2,804	3,073				
FTE	Base YR Rec	30.3	30.3	30.3	-0.7	-0.3	2.0	29.6	30.0	32.3				

Forecast Adju	Forecast Adjustment Details:												
Year Adj C	<u>Group</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	Adj Type	<u>RefID</u>					
2017 Other		0	64	0	64	0.0	1-Sided Adj	CAMIRKHI20170309051233227					
Explanation:	Collection	n Agency C	ommissio	n: \$64K	non-labor	increase i	in commission t	o collection agencies.					
2017 Other		15	5	0	20	0.2	1-Sided Adj	CAMIRKHI20170309051305133					
Explanation:	activities	resulting fro er 1 - Custo	om custon	ner grow	th. See Cr	edit & Co	llections 10000	due to increased credit 03.000 Supplemental nce cell C-5 for labor and cell					
2017 Other		-212	0	0	-212	-2.8	1-Sided Adj	CAMIRKHI20170309051335883					
Explanation:					•	-	(\$66.5K and .9 l Specialist (\$73l	FTE), Customer Payments <and .9="" fte)<="" td=""></and>					
2017 FOF-On	going	106	69	0	175	1.9	1-Sided Adj	CAMIRKHI20170309051054100					
Explanation:		•					and costs such orders for contra	as reducing energy theft, act crews.					
2017 Total		-91	138	0	47	-0.7							
2018 Other		0	104	0	104	0.0	1-Sided Adj	CAMIRKHI20170309051522870					
Explanation:	Collection	n Agency C	ommissio	n: \$104	K non-labo	r increase	in commission	to collection agencies.					
2018 Other		33	13	0	46	0.6	1-Sided Adj	CAMIRKHI20170309051554637					
Explanation:	activities	resulting fro er 1 - Custo	om custon	ner grow	rth. See Cr	edit & Co	llections 10000	K due to increased credit 03.000 Supplemental nce cell D-5 for labor and cell					

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 3. Credit & Collections

Workpaper: 100003.000 - Credit & Collections

workpaper.	10000	0.000 - 0	oredit & C	Onconons	,			
Year Adj Gro	<u>oup</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	Adj_Type	<u>RefID</u>
2018 Other		-212	0	0	-212	-2.8	1-Sided Adj	CAMIRKHI20170309051619090
Explanation:					-	-	(\$66.5K and .9   Specialist (\$73l	FTE), Customer Payments K and .9 FTE)
2018 FOF-Ongo	ping	106	133	0	239	1.9	1-Sided Adj	CAMIRKHI20170309051442277
Explanation:	-						and costs such orders for contra	as reducing energy theft, act crews.
2018 Total		-73	250	0	177	-0.3		
2019 Other		0	134	0	134	0.0	1-Sided Adj	CAMIRKHI20170309051846950
Explanation:	Collection A	gency C	ommissio	n: \$134k	K non-labo	r increase	in commission	to collection agencies.
2019 Other		53	22	0	75	0.9	1-Sided Adj	CAMIRKHI20170309051917920
Explanation:	activities res	sulting fro 1 - Custo	om custon	ner growt	h. See Cr	edit & Co	llections 10000	K due to increased credit 03.000 Supplemental nce cell E-5 for labor and cell
2019 Other		-212	0	0	-212	-2.8	1-Sided Adj	CAMIRKHI20170309051941857
Explanation:					_	-	(\$66.5K and .9   Specialist (\$73	FTE), Customer Payments K and .9 FTE)
2019 Other		204	6	0	210	2.0	1-Sided Adj	CSCHRAMM20170511124700173
Explanation:	Complex Crecredit issues  Calculation: Labor: 2 FT Non-labor: \$	Es x \$10	)2K = \$20		Credit Adv	isors (MR	RR AD2 - \$102K	each) to work on complex
2019 FOF-Ongo	ping	106	133	0	239	1.9	1-Sided Adj	CAMIRKHI20170309051804997
Explanation:							chieve in reduci ontract crews.	ng energy theft, Propensity
2019 Total		151	295	0	446	2.0		

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 3. Credit & Collections

Workpaper: 100003.000 - Credit & Collections

### **Determination of Adjusted-Recorded (Incurred Costs):**

Determination of Aujusteu-	2012 (\$000)	2013 (\$000)	2014 (\$000)	2015 (\$000)	2016 (\$000)
Recorded (Nominal \$)*					
Labor	1,734	1,852	1,891	1,649	1,740
Non-Labor	410	460	438	442	544
NSE	0	0	0	0	0
Total	2,144	2,312	2,329	2,092	2,284
FTE	29.5	30.1	28.8	24.7	24.9
Adjustments (Nominal \$) **					
Labor	38	45	-23	45	46
Non-Labor	29	21	0	0	0
NSE	0	0	0	0	0
Total	67	66	-23	45	46
FTE	0.7	0.8	-0.2	0.8	0.8
Recorded-Adjusted (Nomina	al \$)				
Labor	1,772	1,897	1,868	1,694	1,787
Non-Labor	440	481	438	442	544
NSE	0	0	0	0	0
Total	2,211	2,378	2,306	2,136	2,330
FTE	30.2	30.9	28.6	25.5	25.7
acation & Sick (Nominal \$)					
Labor	257	301	298	262	296
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	257	301	298	262	296
FTE	4.9	5.4	5.1	4.5	4.7
Escalation to 2016\$					
Labor	188	153	102	46	0
Non-Labor	11	6	0	1	0
NSE	0	0	0	0	0
Total	199	159	102	47	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Consta	nt 2016\$)				
Labor	2,216	2,351	2,269	2,002	2,083
Non-Labor	451	487	438	443	544
NSE	0	0	0	0	0
Total	2,667	2,837	2,707	2,445	2,627
FTE	35.1	36.3	33.7	30.0	30.4

<sup>\*</sup> After company-wide exclusions of Non-GRC costs

<sup>\*\*</sup> Refer to "Detail of Adjustments to Recorded" page for line item adjustments

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 3. Credit & Collections

Workpaper: 100003.000 - Credit & Collections

### Summary of Adjustments to Recorded:

In Nominal \$ (000) Incurred Costs												
	Years	2012	2013	2014	2015	2016						
Labor		38	45	-23	45	46						
Non-Labor		29	21	0	0	0						
NSE		0	0	0	0	0						
	Total	67	66	-23	45	46						
FTE		0.7	0.8	-0.2	0.8	0.8						

#### **Detail of Adjustments to Recorded:**

Detail of Adjustifierts to Necolded.									
<u>Year</u>	Adj Grou	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>FTE</u>	Adj Type	<u>RefID</u>		
2012	Other	0	3	0	0.0	CCTR Transf From 2100-0395.000	CSCHRAMM20160928203511860		
Explanat	100		nittance P	Processin	ng to	ed notices from cost center 2100-0395. costs center 2100-3490 in work paper ç resides.			
2012	Other	-5	0	0	-0.1	CCTR Transf To 2100-0712.000	CSCHRAMM20161016145820713		
Explanat	grou	p 100003 Cr	edit & Co	ollections	to co	Business Planner role from cost center ost center 2100-0712 in work paper gro ess Planning functions reside.	·		
2012	Other	43	0	0	8.0	CCTR Transf From 2100-3580.000	CSCHRAMM20170223161139823		
Explanat	раре	r group 1IN0	02 Busine	ess Serv	ices	Business Service Credit Rep from cost to cost center 2100-0022 in work paper //activity resides.			
2012	Other	0	27	0	0.0	CCTR Transf From 2100-0395.001	CSCHRAMM20160928202743797		
Explanat	100		tage to co	osts cent		red notices from cost center 2100-0395 00-3490 in work paper group 1OO003.			
2012 Tot	al	38	29	0	0.7				
2013	Other	0	2	0	0.0	CCTR Transf From 2100-0395.000	CSCHRAMM20160928203732170		
2013	Other	U	_	U	0.0	COTT TIAIISI FIOIII 2 100-0393.000	0301 INAIVIIVIZU 100320203/321/0		

Note: Totals may include rounding differences.

Other

Collections to align costs where activity resides.

45

**Explanation:** 

2013

Transfer printing costs associated with red notices from cost center 2100-0395.000 in work paper group

100004.000 Remittance Processing to costs center 2100-3490 in work paper group 100003.000 Credit &

0 0.8 CCTR Transf From 2100-3580.000

CSCHRAMM20170223161253190

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 3. Credit & Collections

Workpaper: 100003.000 - Credit & Collections

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<u>Year</u>	<u>Adj</u>	Group	<u>Labor</u>	<u>NLbr</u>	NSE	<u>FT</u>	E Adj Type	<u>RefID</u>
Explanat	ion:	paper gr	oup 1IN002	Busines	s Serv	ices	Business Service Credit Rep. from to cost center 2100-0022 in work paractivity resides.	
2013	Oth	ier	0	19	0	0.0	CCTR Transf From 2100-0395.00	1 CSCHRAMM20160928203051087
Explanat	ion:	100004		ge to cos	ts cent		red notices from cost center 2100-0 00-3490 in work paper group 1OO	
2013 Tota	al		45	21	0	8.0		
2014	Oth	ner	-23	0	0	-0.3	CCTR Transf To 2100-0712.000	CSCHRAMM20161016150005967
Explanat	ion:	group1O	O003 Cred	it & Colle	ections	to co	Business Planner role from cost ce est center 2100-0712 in work paper es Planning functions reside.	• •
2014	Oth	ner	-30	0	0	-0.4	CCTR Transf To 2100-0712.000	CSCHRAMM20161016150059060
Explanat	ion:	group1O	O003 Cred	it & Colle	ections	to co	Business Planner role from cost ce est center 2100-0712 in work paper es Planning functions reside.	• •
2014	Oth	ner	30	0	0	0.5	CCTR Transf From 2100-3580.000	CSCHRAMM20170223161403003
Explanat	ion:	paper gr	oup 1IN002	Busines	s Serv	ices	Business Service Credit Rep from on to cost center 2100-0022 in work paractivity resides.	
2014 Tota	al		-23	0	0	-0.2		
2015	Oth	ner	45	0	0	0.8	CCTR Transf From 2100-0634.000	CSCHRAMM20170223161505410
Explanat	ion:	paper gr	oup 1IN002	Busines	s Serv	ices	Business Service Credit Rep from one to cost center 2100-0022 in work parallel //activity resides.	
2015 Tota	al		45	0	0	8.0		
2016	Oth	ner	46	0	0	0.8	CCTR Transf From 2100-0634.000	CSCHRAMM20170223161627037
Explanat	ion:	paper gr	oup 1IN002	Busines	s Serv	ices	Business Service Credit Rep from on to cost center 2100-0022 in work parallel for the cost center 2100-0022 in work parallel for the cost center 2100-0022 in work parallel for the cost center of the cost	

Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 3. Credit & Collections

Workpaper: 100003.000 - Credit & Collections

<u>Year</u>	Adj Group	<u>Labor</u>	<u>NLbr</u>	NSE	FTE	Adj Type	<u>RefID</u>
2016 Tot	al	46	0	0 0	.8		

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 3. Credit & Collections

Workpaper: 100003.000 - Credit & Collections

**RAMP Item # 1** Ref ID: CSCHRAMM201705111114831563

RAMP Chapter: SDG&E-3

Program Name: Energy Diversion Investigations

Program Description: Meter tampering and meter bypass investigation and remediation.

#### Risk/Mitigation:

Risk: Employee, Contractor, and Public Safety

Mitigation: Customer initiated orders relative to public safety.

### Forecast CPUC Cost Estimates (\$000)

	<u>2017</u>	<u>2018</u>	<u>2019</u>
Low	168	168	168
High	202	202	202

Funding Source: CPUC-GRC
Forecast Method: Zero-Based
Work Type: Non-Mandated
Work Type Citation: N/A

### **Historical Embedded Cost Estimates (\$000)**

Embedded Costs: 239

Explanation: 2016 Total Leads 2,208 x average hours per investigation x average salary = 2016 embedded costs

2,208 leads x 3.15 hrs. x \$34.33 = \$239K

**Supplemental Workpapers for Workpaper 100003.000** 

# **Credit & Collections 100003.000 Supplemental Work Paper 1 - Customer Growth Calculation**

		• •	<u> </u>		
	А	В	С	D	Е
1		Base Year 2016	2017	2018	2019
2	Meter Growth Rate <sup>1</sup>	0%	0.75%	1.69%	2.67%
3					
4	Adjusted Labor <sup>2</sup>	\$ 2,083	\$ 1,983	\$ 1,977	\$ 1,977
5	Labor forecast adjustments due to growth		\$ 15	\$ 33	\$ 53
6	Adjusted Labor Forecast		\$ 1,998	\$ 2,010	\$ 2,030
7					
8	Adjusted Non-Labor <sup>2</sup>	\$ 544	\$ 677	\$ 781	\$ 811
9	Non-Labor forecast adjustments due to growth		\$ 5	\$ 13	\$ 22
10	Adjusted Non-Labor Forecast		\$ 682	\$ 795	\$ 833
11					
		Actual /			
		Forecast			
		Electric	0/ Increase from Dage	0/ Imaragas vasar avar	
,,	Matan Oneseth Bata	_	% Increase from Base	% Increase year-over-	
12	Meter Growth Rate	Meters <sup>3</sup>	Year	year	
13	Base Year 2016	1,430,175	0.750/	0.750/	
14 15	2017 2018	1,440,919	0.75% 1.69%	0.75% 0.93%	
16	2018	1,454,332	2.67%		
	2019	1,468,392	2.07 %	0.97%	
1 17					
17	1 Depresents Electic motor growth as a represe	entation of custom	or growth for all gustomor a	laccae	
17	· · · · · · · · · · · · · · · · · · ·				
18	<sup>2</sup> Adjusted Labor and Non-Labor represents Ba				equested in GRC prior to
18	<u> </u>				equested in GRC prior to
18	<sup>2</sup> Adjusted Labor and Non-Labor represents Ba	se Year amounts	adjusted for incremental inc	creases and decreases re	
18	<sup>2</sup> Adjusted Labor and Non-Labor represents Ba the addition of Customer Growth amounts.	se Year amounts	adjusted for incremental inc	creases and decreases re	

Beginning of Workpaper 100004.000 - Remittance Processing

Non-Shared Service Workpapers

**CS - OFFICE OPERATIONS** Area:

Witness: Jerry D. Stewart

A. Customer Service Office Operations Category:

Category-Sub 4. Remittance Processing

100004.000 - Remittance Processing Workpaper:

### **Activity Description:**

The Remittance Processing workgroup expenses cover the costs of paper, envelopes, and vendor fees to deliver customer bills.

#### **Forecast Explanations:**

#### Labor - Base YR Rec

ln/A

#### Non-Labor - Base YR Rec

A base year forecast method was used because this workpaper group includes non-labor costs of software maintenance for My Account, vendor's fees for electronic bill delivery to customers' home banking websites, and billing forms and envelopes for paper bills and notices. These costs are driven by the volumes of bills, notices and payments which are impacted by customer growth as well as customer choice of billing and payment channels. Therefore, the base year provides a reasonable starting point for future expenditures.

#### **NSE - Base YR Rec**

N/A

### **Summary of Results:**

		In 2016\$ (000) Incurred Costs											
		Adju	sted-Recor		Adjusted-Forecast								
Years	2012	2013	2014	2015	2016	2017	2018	2019					
Labor	0	0	0	0	0	0	0	0					
Non-Labor	823	899	699	792	785	772	758	745					
NSE	0	0	0	0	0	0	0	0					
Total	823	899	699	792	785	772	758	745					
FTE	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0					

### Non-Shared Service Workpapers

CS - OFFICE OPERATIONS Area:

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 4. Remittance Processing

Workpaper: 100004.000 - Remittance Processing

### **Summary of Adjustments to Forecast:**

			In 201	6 \$(000) lı	ncurred Co	sts					
Forecas	t Method	Bas	se Foreca	st	Forec	ast Adjust	tments	Adjus	Adjusted-Forecast		
Years	s	2017	2018	2019	2017	2018	2019	2017	2018	2019	
Labor	Base YR Rec	0	0	0	0	0	0	0	0	0	
Non-Labor	Base YR Rec	785	785	785	-13	-27	-40	772	758	745	
NSE	Base YR Rec	0	0	0	0	0	0	0	0	0	
Tota	al	785	785	785	-13	-27	-40	772	758	745	
FTE	Base YR Rec	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	

Foreca	st Adjustı	ment Details	s:						
<u>Year</u>	Adj Gro	<u>up</u>	<u>Labor</u>	<u>NLbr</u>	NSE	<u>Total</u>	<u>FTE</u>	Adj Type	<u>ReflD</u>
2017 C	ther		0	2	0	2	0.0	1-Sided Adj	CSCHRAMM20170309162530640
Explan	ation:	electronic b	oill paymei	nt and pre	esentme	nt sofware.	See Rer	mittance Proces	DG&E's MyAccount sing 1OO004.000 nal detail. (Reference cell
2017 C	ther		0	1	0	1	0.0	1-Sided Adj	CSCHRAMM20170309162657827
Explan	ation:	customers'	home bar	nking web	sites. S	See Remitta	nce Proc	essing 100004	o deliver electronic bills to .000 Supplemental erence cell M-5)
2017 C	ther		0	-16	0	-16	0.0	1-Sided Adj	CSCHRAMM20170309162729970
Explan	ation:	for forms a	nd envelo See Rem	oes due t iittance P	o suppre rocessin	essed bills ( g 100004	customer .000 Supp	s have indicated plemental Work	tion of (\$16K) in non-labor d they no longer need a paper 2 - Forecast
2017 To	otal		0	-13	0	-13	0.0		
2018 C	ther		0	4	0	4	0.0	1-Sided Adj	CSCHRAMM20170309162758687
Explan	ation:	electronic b	oill paymei	nt and pre	esentme	nt sofware.	See Rer	mittance Proces	DG&E's MyAccount sing 100004.000 nal detail. (Reference cell

Note: Totals may include rounding differences.

N-17)

0

3

0

2018 Other

3

0.0

1-Sided Adj CSCHRAMM20170309162826000

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 4. Remittance Processing

Workpaper: 100004.000 - Remittance Processing

Year Adj Gro	nun	Labor I	NLbr	NSE	Total	FTE	Adj_Type	RefID
Explanation:	Increase of customers'	f E-Bills De home bar	elivered: king web	\$3K incresites. Se	ease in nor ee Remitta	n-labor conce Proc	osts for vendor t essing 100004	to deliver electronic bills to .000 Supplemental ference cell N-5)
2018 Other		0	-34	0	-34	0.0	1-Sided Adj	CSCHRAMM20170309162852300
Explanation:	for forms a	nd envelor See Rem	oes due to ittance Pi	o suppres	ssed bills (o g 100004.	customer 000 Supp	rs have indicate plemental Work	tion of (\$34K) in non-labor d they no longer need a paper 2 - Forecast
2018 Total		0	-27	0	-27	0.0		
2019 Other		0	7	0	7	0.0	1-Sided Adj	CSCHRAMM20170309162924623
Explanation:	electronic b	oill paymer	it and pre	sentmen	t sofware.	See Rer	mittance Proces	DG&E's MyAccount ssing 1OO004.000 nal detail. (Reference cell
2019 Other		0	4	0	4	0.0	1-Sided Adj	CSCHRAMM20170309162947153
Explanation:	customers'	home bar	king web	sites. Se	ee Remitta	nce Proc	essing 100004	o deliver electronic bills to .000 Supplemental ference cell O-5)
2019 Other		0	-51	0	-51	0.0	1-Sided Adj	CSCHRAMM20170309163016213
Explanation:	for forms a	nd envelor See Rem	oes due to ittance Pi	o suppres rocessing	ssed bills (o g 100004.	customer 000 Supp	rs have indicate plemental Work	tion of (\$51K) in non-labor d they no longer need a paper 2 - Forecast
2019 Total		0	-40	0	-40	0.0		

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 4. Remittance Processing

Workpaper: 100004.000 - Remittance Processing

### **Determination of Adjusted-Recorded (Incurred Costs):**

Determination of Aujusteu-	2012 (\$000)	2013 (\$000)	2014 (\$000)	2015 (\$000)	2016 (\$000)
Recorded (Nominal \$)*					
Labor	0	0	0	0	0
Non-Labor	888	889	698	790	785
NSE	0	0	0	0	0
Total	888	889	698	790	785
FTE	0.0	0.0	0.0	0.0	0.0
Adjustments (Nominal \$) **					
Labor	0	0	0	0	0
Non-Labor	-85	-2	0	0	0
NSE	0	0	0	0	0
Total	-85	-2	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Nomina	I \$)				
Labor	0	0	0	0	0
Non-Labor	802	887	698	790	785
NSE	0	0	0	0	0
Total	802	887	698	790	785
FTE	0.0	0.0	0.0	0.0	0.0
'acation & Sick (Nominal \$)					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
scalation to 2016\$					
Labor	0	0	0	0	0
Non-Labor	21	11	1	1	0
NSE	0	0	0	0	0
Total	21	11	1	1	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Constar	nt 2016\$)				
Labor	0	0	0	0	0
Non-Labor	823	899	699	792	785
NSE	0	0	0	0	0
Total	823	899	699	792	785
FTE	0.0	0.0	0.0	0.0	0.0

<sup>\*</sup> After company-wide exclusions of Non-GRC costs

<sup>\*\*</sup> Refer to "Detail of Adjustments to Recorded" page for line item adjustments

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 4. Remittance Processing

Workpaper: 100004.000 - Remittance Processing

### Summary of Adjustments to Recorded:

		In Nominal	\$ (000) Incurred Co	sts		
	Years	2012	2013	2014	2015	2016
Labor		0	0	0	0	0
Non-Labor		-85	-2	0	0	0
NSE		0	0	0	0	0
	Total	-85	-2	0 -	0	0
FTE		0.0	0.0	0.0	0.0	0.0

### Detail of Adjustments to Recorded:

<u>Year</u>	Adj G	iroup <u>La</u>	abor	<u>NLbr</u>	<u>NSE</u>	<u>FTE</u>	<u>Adj Type</u>	<u>RefID</u>
2012	Othe	er	0	-3	0	0.0	CCTR Transf To 2100-3490.000	CSCHRAMM20160928203511860
Explanat		•	Remit	tance Pr	ocessir	ng to	ed notices from cost center 2100-0395.0 costs center 2100-3490 in work paper gr resides.	
2012	Othe	er	0	-83	0	0.0	1-Sided Adj	CSCHRAMM20161021105121467
Explanat	tion:	Remove one	time c	osts ass	ociated	with	audit fees.	
2012 Tota	al		0	-85	0	0.0		
2013	Othe	er	0	-2	0	0.0	CCTR Transf To 2100-3490.000	CSCHRAMM20160928203732170
Explanat		•	Remit	tance Pr	ocessir	ng to	ed notices from cost center 2100-0395.0 costs center 2100-3490 in work paper gr resides.	
2013 Tota	al		0	-2	0	0.0		
2014 Tota	al		0	0	0	0.0		
2015 Tota	al		0	0	0	0.0		
2016 Tota	al		0	0	0	0.0		

**Supplemental Workpapers for Workpaper 100004.000** 

Remittance Processing 100004.000 Supplemental Workpaper 1 - Historical and Forecast Data

Re	mittance Processing 100004.00			_ • • • •						
_	A	B	C	D	E	F	G	H	Farrant	J
1		Actual	Actual	Actual	Actual	Actual	Forecast	Forecast	Forecast	Note: Historical and forecast
3		2012	2013	2014	2015	2016	2017	2018	2019	volume of Bills &
4	Total Astrol / Four and Florida Mateur	1 207 670	4 405 240	1 112 020	4 424 020	4 420 475	[A]	[A]	[A]	Notices is the
<u> </u>	Total Actual / Forecast Electric Meters	1,397,678	1,405,218	1,412,939	1,421,829	1,430,175	1,440,919	1,454,331	1,468,391	same set of data used in
5	Reference: Exhibit SDG&E-38 Customer Fore Volume	cast Electric, vi	ritness: Kenne	in Schlermeyer						Workpaper
6 7	Bills & Notices						[C] = (A x B)	[C] = (A x B)	[C] = (A x B)	100004.001 -
8	RICOH - Grouped Bills	842,264	839,427	955,359	885,060	562,066	561,958	567,189	572,672	Postage
9	Monterey Park (MPK)- Paper Bills		10,079,842	9,687,681	9,427,349	9,141,050	8,861,652	8,595,096	8,325,777	Supplemental Workpaper 1
10	My Account Suppressed Bills	4,448,597	4,955,778	5,380,205	5,870,166	6,410,828	6,959,639	7,533,435	8,120,202	- Handaper 1
11	Consolidator e-Bills Delivered	771,581	872,905	931,842	908,366	918,765	922,188	930,772	939,770	
12	Other Notices	583,026	550,400	713,959	806,242	755,202	763,687	770,795	778,247	
13	Total	17,289,212	17,298,352	17,669,046	17,897,183	17,787,911	18,069,124	18,397,287	18,736,668	
14	TOtal	17,289,212	17,290,332	17,009,040	17,097,103	17,767,911	18,009,124	16,397,267	16,730,008	
15	Bills & Notices Per Meter						[B]	[B]	[B]	
16	RICOH - Grouped Bills	0.60	0.60	0.68	0.62	0.39	0.39	0.39	0.39	
17	MPK- Paper Bills	7.62	7.17	6.86	6.63	6.39	6.15	5.91	5.67	
18	My Account Suppressed Bills	3.18	3.53	3.81	4.13	4.48	4.83	5.18	5.53	
19	Consolidator e-Bills Delivered	0.55	0.62	0.66	0.64	0.64	0.64	0.64	0.64	
20	Other Notices	0.42	0.39	0.51	0.57	0.53	0.53	0.53	0.53	
21	Total	12.37	12.31	12.52	12.59	12.43	12.54	12.65	12.76	
22										
23	All Bills Per Meter (Sum of Rows 16:19)	11.95	11.92	12.01	12.02	11.90	12.01	12.12	12.23	
24	Notices Per Meter	0.42	0.39	0.51	0.57	0.53	0.53	0.53	0.53	
25										Postal Rate Changes
26	Postal Rate									Effective 1/22/17
	Bills & Notices						[D]	[D]	[D]	2017
28	RICOH - Grouped Bills			Average Rate	e of flat mails	\$0.653	\$0.661	\$0.661	\$0.661	\$0.008
29	MPK- Paper Bills		Ble	ended rate of		\$0.381	\$0.379	\$0.379	\$0.379	(\$0.002)
30	My Account Suppressed Bills			ended rate of		\$0.380	\$0.378	\$0.378	\$0.378	(\$0.002)
31	Consolidator e-Bills Delivered			ended rate of	-	\$0.380	\$0.378	\$0.378	\$0.378	(\$0.002)
	Other Notices			ended rate of		\$0.408	\$0.412	\$0.412	\$0.412	\$0.004
32 33			5,,		- 0	751.00	701122	¥ 0.1.22	T	70.001
	Postage									
	Bills & Notices						[E] = (C x D]	$[E] = (C \times D]$	$[E] = (C \times D]$	
36	RICOH - Grouped Bills	\$534,015	\$555,756	\$634,749	\$563,365	\$367,213	\$371,638	\$375,097	\$378,724	
37	MPK- Paper Bills	\$3,791,483	\$3,664,918	\$3,688,376	\$3,664,274	\$3,484,734	\$3,359,613	\$3,258,557	\$3,156,453	
38	My Account Suppressed Bills	\$1,555,000	\$1,781,106	\$2,044,042	\$2,272,641	\$2,438,102	\$2,632,205	\$2,849,221	\$3,071,142	
39	Consolidator e-Bills Delivered	\$269,705	\$313,722	\$354,024	\$351,675	\$349,416	\$348,781	\$352,028	\$355,431	
40	Other Notices	\$216,898	\$210,606	\$292,072	\$335,580	\$308,256	\$314,774	\$317,704	\$320,776	
41	Total	\$6,367,101	\$6,526,108	\$7,013,263	\$7,187,535	\$6,947,722	\$7,027,011	\$7,152,607	\$7,282,526	

San Diego Gas & Electric Company 2019 GRC - APP

Non-Shared Service Workpapers

### Remittance Processing 100004.000 Supplemental Workpaper 2 - Forecast Adjustment Calculations

	A	В	С	D	Е	F G	Н		J	K L	М	N	0
1			Volum	ie			Unit	cost			Impacts	Due to Meto	er Growth
	Vendor's Fees for Consolidator												
2	e-Bills Delivered (1)	2016	2017	2018	2019	2016	2017	2018	2019		2017	2018	2019
3													
	Volume = Bills & Notices:												
4	Consolidator e-Bills Delivered (2)	918,765	922,188	930,772	939,770					Volu	ne <b>3,423</b>	12,007	21,005
5	Costs = Volume x Unit Cost	\$192,941	\$193,659	\$195,462	\$197,352	\$0.21	\$0.21	\$0.21	\$0.21	Co	ts \$718	\$2,521	\$4,411
6													
7													
8			Volum	_				t Savings	1		- ·	Due to Met	
9	Forms & Envelopes Savings	2016	2017	2018	2019	2016	2017	2018	2019		2017	2018	2019
10													
	Volume = Bills & Notices:												
	My Account Suppressed Bills +												
11	• • • • • • • • • • • • • • • • • • • •	7,329,593	7,881,827	8,464,207	9,059,972					Volu		582,380	595,765
_	Savings = Volume x Unit Cost Savings	(\$216,956)	(\$233,302)	(\$250,541)	(\$268,175)	(\$0.0296)	(\$0.0296)	(\$0.0296)	(\$0.0296)	Savii	gs (\$16,346)	(\$33,585)	(\$51,219)
13													
14													
											Imnaci	s Due to Cor	tractual
15			Cost								•	ase of 4% Ar	
16		2016	2017	2018	2019						2017	2018	2019
17	` '	\$54,968	57,167	59,453	61,832					Co	_	\$4,485	\$6,864
18	·	70 1,000	51,201	00,100	02,002						7-7-00		70/00
19													
-	(1) Vendor fees are the cost to delive	r e-bills to custor	ners' home ba	anking web s	ites, not ema	il addresses.	1						
	(2) Volume actual / forecast see Supp							orkpaper 1	00004.00	0. Reference	ells: F11; G1	1; H11; I11	
	(3) Volume actual / forecast see Supp	lemental Workp	aper 1 Histori	cal and Fore	cast Data atta	ched to Ex. S	SDGE-18 W	orkpaper 1	100004.00	0. Reference	ells: Sum(F1	D:F11); Sum(	310:G11);
22	Sum(H10:H11); Sum(I10:I11)							h - h s -			(	,,(	- "
Ē	, , , , , , , , , , , , , , , , , , ,												

San Diego Gas & Electric Company

2019 GRC - APP Non-Shared Service Workpapers

<sup>23 (4)</sup> Annual software maintenance of My Account internal SDG&E Electronic Bill Payment & Presentment (EBPP) platform.

Beginning of Workpaper 100004.001 - Postage

Non-Shared Service Workpapers

**CS - OFFICE OPERATIONS** Area:

Witness: Jerry D. Stewart

A. Customer Service Office Operations Category:

Category-Sub 5. Postage

100004.001 - Postage Workpaper:

### **Activity Description:**

The Postage workgroup covers the postage costs to deliver customer bills.

### Forecast Explanations:

#### Labor - Base YR Rec

N/A

#### Non-Labor - Base YR Rec

N/A

#### **NSE - Base YR Rec**

A base year forecast method was used because expenses depend on postage rates which are determined by the USPS, the volume of paper bills, and notices which are impacted by customer growth as well as electronic bill adoption levels. Therefore, the base year provides a reasonable starting point for future expenditures.

#### **Summary of Results:**

		In 2016\$ (000) Incurred Costs											
		Adjι	ısted-Recor	ded		Adjusted-Forecast							
Years	2012	2013	2014	2015	2016	2017	2018	2019					
Labor	0	0	0	0	0	0	0	0					
Non-Labor	0	0	0	0	0	0	0	0					
NSE	4,659	4,489	4,620	4,571	4,160	4,045	3,952	3,856					
Total	4,659	4,489	4,620	4,571	4,160	4,045	3,952	3,856					
FTE	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0					

### Non-Shared Service Workpapers

CS - OFFICE OPERATIONS Area:

Witness: Jerry D. Stewart

A. Customer Service Office Operations Category:

Category-Sub: 5. Postage

Workpaper: 100004.001 - Postage

### **Summary of Adjustments to Forecast:**

			In 201	6 \$(000) I	ncurred Co	sts						
Forecast	t Method	Bas	se Foreca	st	Forec	ast Adjust	ments	Adjus	Adjusted-Forecast			
Years	S	2017	2018	2019	2017	2018	2019	2017	2018	2019		
Labor	Base YR Rec	0	0	0	0	0	0	0	0	0		
Non-Labor	Base YR Rec	0	0	0	0	0	0	0	0	0		
NSE	Base YR Rec	4,160	4,160	4,160	-115	-208	-304	4,045	3,952	3,856		
Tota	ı	4,160	4,160	4,160	-115	-208	-304	4,045	3,952	3,856		
FTE	Base YR Rec	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		

Forecast Adjustment Details:									
<u>Year</u>	Adj Gro	oup	<u>Labor</u>	<u>NLbr</u>	NSE	<u>Total</u>	<u>FTE</u>	Adj Type	RefID
2017 C	Other		0	0	107	107	0.0	1-Sided Adj	CSCHRAMM20170309163419503
Explan	ation:	See Posta	•	04.001 Su	ıpplemer	_			\$107K due to meter growth. t Adjustment Summary for
2017 C	Other		0	0	-28	-28	0.0	1-Sided Adj	CSCHRAMM20170309163513007
Explan	ation:	rate chan		ostage 10	0004.0	01 Suppler	mental Wo		ount of (\$28K) due to postal stage Forecast Adjustment
2017 C	Other		0	0	-211	-211	0.0	1-Sided Adj	CSCHRAMM20170309163953683
Explan	ation:	(\$211K) d	lue to mete	er growth.	See Po	stage 100	0004.001 8		ess postage savings of /orkpaper 2 - Postage
2017 C	Other		0	0	17	17	0.0	1-Sided Adj	CSCHRAMM20170309164042870
Explan	ation:	decrease	of \$17K du	ie to post	al rate cl	nange. Se	e Postage	•	Paperless postage savings Supplemental Workpaper 2 - cell J-15)
2017 To	otal		0	0	-115	-115	0.0		
2018 C	Other		0	0	234	234	0.0	1-Sided Adj	CSCHRAMM20170309164105130
Explan	ation:	Postage I	mpact Due	to Meter	Growth:	Postage i	ncrease ir	n the amount of	\$234K due to meter growth.

Note: Totals may include rounding differences.

additional detail. (Reference cell G-7)

See Postage 100004.001 Supplemental Workpaper 2 - Postage Forecast Adjustment Summary for

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 5. Postage

Workpaper: 100004.001 - Postage

YearAdj GroupLaborNLbrNSETotalFTEAdj Typ2018 Other00-29-290.01-SidedExplanation:Postage Impact Due to Postal Rate Change: Postage reduction in the rate change. See Postage 1OO004.001 Supplemental Workpaper 2-Summary for additional detail. (Reference cell K-7)2018 Other00-433-4330.01-SidedExplanation:Postage Savings Impact Due to Meter Growth (paperless/e-Bills): Pa (\$433K) due to meter growth. See Postage 1OO004.001 Supplemental Company of the result of the resul	Adj CSCHRAMM20170309164128740 e amount of (\$29K) due to postal - Postage Forecast Adjustment  Adj CSCHRAMM20170309164152827 eperless postage savings of
Postage Impact Due to Postal Rate Change: Postage reduction in the rate change. See Postage 100004.001 Supplemental Workpaper 2 Summary for additional detail. (Reference cell K-7)  2018 Other  0 0 -433 -433 0.0 1-Sided (\$\frac{1}{2}\$)  Explanation:  Postage Savings Impact Due to Meter Growth (paperless/e-Bills): Pa (\$\frac{1}{2}\$) due to meter growth. See Postage 100004.001 Supplement	e amount of (\$29K) due to postal - Postage Forecast Adjustment  Adj CSCHRAMM20170309164152827  sperless postage savings of
rate change. See Postage 100004.001 Supplemental Workpaper 2 Summary for additional detail. (Reference cell K-7)  2018 Other  0 0 -433 -433 0.0 1-Sided  Explanation: Postage Savings Impact Due to Meter Growth (paperless/e-Bills): Pa (\$433K) due to meter growth. See Postage 100004.001 Supplement	- Postage Forecast Adjustment  Adj CSCHRAMM20170309164152827  perless postage savings of
Explanation: Postage Savings Impact Due to Meter Growth (paperless/e-Bills): Pa (\$433K) due to meter growth. See Postage 100004.001 Supplemen	perless postage savings of
(\$433K) due to meter growth. See Postage 100004.001 Supplemen	•
Forecast Adjustment Summary for additional detail. (Reference cell C	
2018 Other 0 0 20 20 0.0 1-Sided	Adj CSCHRAMM20170309164236273
Explanation: Postage Savings Impact Due to Postal Rate Change (paperless/e-Bill decrease of \$20K due to postal rate change. See Postage 100004.0 Postage Forecast Adjustment Summary for additional detail. (Reference	001 Supplemental Workpaper 2 -
2018 Total 0 0 -208 -208 0.0	
2019 Other 0 0 365 365 0.0 1-Sided	Adj CSCHRAMM20170309164256210
Explanation: Postage Impact Due to Meter Growth: Postage increase in the amou See Postage 100004.001 Supplemental Workpaper 2 - Postage For additional detail. (Reference cell H-7)	
2019 Other 0 0 -30 -30 0.0 1-Sided	Adj CSCHRAMM20170309164315217
Postage Impact Due to Postal Rate Change: Postage reduction in the rate change. See Postage 100004.001 Supplemental Workpaper 2 Summary for additional detail. (Reference cell L-7)	
2019 Other 0 0 -661 -661 0.0 1-Sided	Adj CSCHRAMM20170309164340787
Postage Savings Impact Due to Meter Growth (paperless/e-Bills): Pa (\$661K) due to meter growth. See Postage 100004.001 Supplemen Forecast Adjustment Summary for additional detail. (Reference cell H	tal Workpaper 2 - Postage
2019 Other 0 0 22 22 0.0 1-Sided	Adj CSCHRAMM20170309164403053
Explanation: Postage Savings Impact Due to Postal Rate Change (paperless/e-Bill decrease of \$22K due to postal rate change. See Postage 100004.0 Postage Forecast Adjustment Summary for additional detail. (Referen	001 Supplemental Workpaper 2 -
2019 Total 0 0 -304 -304 0.0	

Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 5. Postage

Workpaper: 100004.001 - Postage

### **Determination of Adjusted-Recorded (Incurred Costs):**

Determination of Aujusteu-	2012 (\$000)	2013 (\$000)	2014 (\$000)	2015 (\$000)	2016 (\$000)
Recorded (Nominal \$)*					
Labor	0	0	0	0	0
Non-Labor	2,565	4,467	4,613	4,564	4,160
NSE	0	0	0	0	0
Total	2,565	4,467	4,613	4,564	4,160
FTE	0.0	0.0	0.0	0.0	0.0
Adjustments (Nominal \$) **					
Labor	0	0	0	0	0
Non-Labor	-2,565	-4,467	-4,613	-4,564	-4,161
NSE	4,542	4,431	4,615	4,563	4,160
Total	1,977	-35	2	-1	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Nomina	al \$)				
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	4,542	4,431	4,615	4,563	4,160
Total	4,542	4,431	4,615	4,563	4,160
FTE	0.0	0.0	0.0	0.0	0.0
Vacation & Sick (Nominal \$)	)				
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Escalation to 2016\$					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	116	57	5	7	0
Total	116	57	5	7	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Consta	int 2016\$)				
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	4,659	4,489	4,620	4,571	4,160
Total	4,659	4,489	4,620	4,571	4,160
FTE	0.0	0.0	0.0	0.0	0.0

<sup>\*</sup> After company-wide exclusions of Non-GRC costs

<sup>\*\*</sup> Refer to "Detail of Adjustments to Recorded" page for line item adjustments

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 5. Postage

Workpaper: 100004.001 - Postage

### Summary of Adjustments to Recorded:

		In Nomina	l \$ (000) Incurred C	osts		
	Years	2012	2013	2014	2015	2016
Labor	-	0	0	0	0	0
Non-Labor		-2,565	-4,467	-4,613	-4,564	-4,161
NSE		4,542	4,431	4,615	4,563	4,160
	Total	1,977	-35	2	-1	-0.296
FTE		0.0	0.0	0.0	0.0	0.0

### **Detail of Adjustments to Recorded:**

<u>Year</u>	Adj Group	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>FTE</u>	<u>Adj Type</u>	<u>ReflD</u>
2012	Other	0	2,004	0	0.0	1-Sided Adj	TPMTT20160919152208630
Explanati	ion: To true-u	p postag	e expens	ses			
2012	Other	0	-4,542	4,542	0.0	1-Sided Adj	TPMTT20160919152515020
Explanati	ion: To move	postage	expense	s to NSI	Ξ		
2012	Other	0	-27	0	0.0	CCTR Transf To 2100-3490.000	CSCHRAMM20160928202743797
Explanati		001 Pos	tage to c	osts cen		red notices from cost center 2100-0399 00-3490 in work paper group 100003	
2012 Tota	al	0	-2,565	4,542	0.0		
2013	Other	0	-17	0	0.0	1-Sided Adj	TPMTT20160919153158610
2013 Explanati				-	0.0	1-Sided Adj	TPMTT20160919153158610
		p postag		-		1-Sided Adj	TPMTT20160919153158610 TPMTT20160919153355460
Explanati	ion: To true-u Other	p postag 0	e expens	ses 4,431	0.0	,	
Explanati 2013	ion: To true-u Other	p postag 0	e expens	ses 4,431	0.0	,	

2013 Total 0 -4,467 4,431 0.0

align costs where activity resides.

2014 Other 0 2 0 0.0 1-Sided Adj TPMTT20160919153804920

**Explanation:** To true-up postage expenses *Note: Totals may include rounding differences.* 

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 5. Postage

Workpaper: 100004.001 - Postage

<u>Year</u>	Adj Group	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	FT	<u>E</u>	Adj Type	<u>ReflD</u>
2014	Other	0	-4,615	4,615	0.0	1-Sided Adj		TPMTT20160919153930613
Explanatio	n: To move	postage	expense	s to NSE				
2014 Total		0	-4,613	4,615	0.0			
2015	Other	0	-1	0	0.0	1-Sided Adj		TPMTT20160919154156390
Explanatio	n: To true-u	p postag	ge expens	ses				
2015	Other	0	-4,563	4,563	0.0	1-Sided Adj		TPMTT20160919154250040
Explanatio	n: To move	postage	expense	s to NSE				
2015 Total		0	-4,564	4,563	0.0			
2016	Other	0	0	0	0.0	1-Sided Adj		TPMTT20170203171812627
Explanation	n: To true-u	p postag	ge expens	ses				
2016	Other	0	-4,160	4,160	0.0	1-Sided Adj		TPMTT20170203172028923
Explanatio	n: To move	postage	expense	s to NSE				
2016 Total		0	-4,161	4,160	0.0			

**Supplemental Workpapers for Workpaper 100004.001** 

### Postage 100004.001 Supplemental Workpaper 1 - Historical and Forecast Data

A		В	С	D	Е	F	G	Н	1	J	K	L	M	N	0	Р	Q	R
1		Actual	Actual	Actual	Actual	Actual	Forecast	Forecast	Forecast									
		2012	2013	2014	2015	2016	2017	2018	2019									
							[A]	[A]	[A]									
											nibit SDG&E-38		cast Electric					
Total actual / forecast ele	ctric meters	1,397,678	1,405,218	1,412,939	1,421,829	1,430,175	1,440,919	1,454,331	1,468,391		eth Schiermeyer							
Volume								otices Volume			s Volume Fore							
Bills & Notices							[C] = (A x B)	[C] = (A x B)		2017	2018	2019						
	RICOH - Grouped Bills	842,264	839,427	955,359	885,060	562,066	561,958	567,189	572,672	(108)	5,123	10,606						
	Park (MPK)- Paper Bills	10,643,744	10,079,842	9,687,681	9,427,349	9,141,050	8,861,652	8,595,096	8,325,777	(279,398)	(545,954)	(815,273)						
	Account Surpressed Bills	4,448,597	4,955,778	5,380,205	5,870,166	6,410,828	6,959,639	7,533,435	8,120,202	548,811	1,122,607	1,709,374						
	olidator e-Bills Delivered		872,905	931,842	908,366	918,765	922,188	930,772	939,770	3,423	12,007	21,005						
1	Other Notices	583,026	550,400	713,959	806,242	755,202	763,687	770,795	778,247	8,485	15,593	23,045						
2	Total	17,289,212	17,298,352	17,669,046	17,897,183	17,787,911	18,069,124	18,397,287	18,736,668	281,213	609,376	948,757						
3 MPK Bills & Not	ices (Sum of Rows 8:11)					17,225,845	17,507,166	17,830,098	18,163,996	281,321	604,253	938,151						
4 Combined Electroni	ic Bills (Sum Rows 9:10)					7,329,593	7,881,827	8,464,207	9,059,972	552,234	1,134,614	1,730,379						
5																		
6							Bills & No	tices Per Mete	er Forecast	Bills & Notic	es Per Meter F	orecast Chang	e to BY2016					
7 Bills & Notices Per Meter							[B]	[B]	[B]	2016 - 2015	2017	2018	2019					
18	RICOH - Grouped Bills	0.60	0.60	0.68	0.62	0.39	0.39	0.39	0.39	-0.230	0.000	0.000	0.000					
19	MPK- Paper Bills	7.62	7.17	6.86	6.63	6.39	6.15	5.91	5.67	-0.240	-0.240	-0.480	-0.720					
20 My A	Account Surpressed Bills	3.18	3.53	3.81	4.13	4.48	4.83	5.18	5.53	0.350	0.350	0.700	1.050					
21 Consc	olidator e-Bills Delivered	0.55	0.62	0.66	0.64	0.64	0.64	0.64	0.64	0.000	0.000	0.000	0.000					
22	Other Notices	0.42	0.39	0.51	0.57	0.53	0.53	0.53	0.53	-0.040	0.000	0.000	0.000					
23	Total	12.37	12.31	12.52	12.59	12.43	12.54	12.65	12.76	-0.160	0.110	0,220	0.330					
24	10101	12.07	12.01	TEIGE	12.55	12.70	12.57	12.00	12.70	0.100	0.110	O.LLO	0.550					
25 All Bills Per Meter (Sum	of Rows 18 through 21)	11.95	11.92	12.01	12.02	11.90	12.01	12.12	12.23									
26	Notices Per Meter	0.42	0.39	0.51	0.57	0.53	0.53	0.53	0.53									
27	NOTICES I CI INICICI	0.42	0.55	0.51	0.57	0.55	0.55	0.55	0.55									
28 Postal Rate							Po	stal Rate Fore	ast	Postal Rate	Changes Effect	ive 1/22/17	BV2016	Blended Posta	al Rates			
29 Bills & Notices							[D]	[D]	[D]	2017	2018	2019	2017	2018	2019			
30	RICOH - Grouped Bills			Average Rat	te of flat mails	\$0.653	\$0.661	\$0.661	\$0.661	\$0.008	\$0.000	\$0.000	\$0.6533	\$0.6533	\$0.6533			
31	MPK- Paper Bills			Blended rate of		\$0.381	\$0.379	\$0.379	\$0.379	(\$0.002)	\$0.000	\$0.000	\$0.3820	\$0.3820	\$0.3820			
	Account Surpressed Bills			Blended rate of		\$0.380	\$0.378	\$0.378	\$0.378	(\$0.002)	\$0.000	\$0.000	\$0.3820	\$0.3820	\$0.3820			
	olidator e-Bills Delivered			Blended rate of		\$0.380	\$0.378	\$0.378	\$0.378	(\$0.002)	\$0.000	\$0.000	\$0.3820	\$0.3820	\$0.3820			
34	Other Notices			Blended rate of		\$0.408	\$0.378	\$0.378	\$0.378	\$0.002)	\$0.000	\$0.000	\$0.3820	\$0.3820	\$0.3820			
35	Other Notices			I	l regular mans	30.408	30.412	30.412	30.412	30.004	30.000	30.000	30.3820	30.3820	30.3820			
50								ostage Foreca		Net Bestere	orecast Impac	+- T- DV2016	Destar Fran	cast Impact D		Donton For	ecast Impact [	A DA
36 Postage 37 Bills & Notices							[E] = (C x D)	[E] = (C x D)		2017	2018	2019	2017	2018	2019	2017	2018	2019
DIII OL INULICES	RICOH - Grouped Bills	\$534,015	\$555,756	\$634,749	\$563,365	\$367,213	\$371,638	\$375,097	\$378,724	\$4,425	\$7,884	\$11,511	(\$71)	\$3,347	\$6,929	\$4,496	\$4,537	\$4,58
39	MPK- Paper Bills		\$3,664,918	\$3,688,376	\$3,664,274	\$3,484,734	\$3,359,613	\$3,258,557	\$3,156,453	(\$125,121)	(\$226,177)	(\$328,281)	(\$106,730)	(\$208,554)	(\$311,434)	(\$18,391)	(\$17,623)	\$4,58
	Account Surpressed Bills		\$1,781,106	\$2,044,042	\$2,272,641	\$3,484,734	\$3,359,613	\$3,258,557	\$3,156,453	\$194,103	\$411,119	\$633,040	\$209,646	\$428,836	\$652,981	(\$18,391)	(\$17,623)	(\$16,84
	olidator e-Bills Delivered		\$1,781,106	\$354,024	\$2,272,641	\$349,416	\$2,632,205	\$2,849,221	\$3,071,142	(\$635)	\$411,119	\$6,015	\$209,646	\$428,836	\$8.024	(\$15,543)	(\$17,717)	(\$19,94
41 Consc 42	Other Notices		\$313,722	\$354,024	\$335,580	\$349,416	\$348,781	\$352,028	\$355,431	\$6,518	\$2,612	\$12,520	\$1,308	\$4,587	\$8,024	\$3,277	\$3,491	\$3,71
42			\$6,526,108	\$292,072	\$335,580 <b>\$7,187,535</b>	\$6,947,722	\$314,774	\$317,704	\$320,776 \$7.282.526	\$6,518 \$ <b>79.289</b>	\$9,448 \$204.885	\$12,520 \$334.804	\$3,241 \$107,394	\$5,957 \$234.173	\$8,803 \$365,303	\$3,277 (\$28,105)	\$3,491 (\$29,288)	\$3,71 (\$30.49
40	Total Postage	30,307,101	30,520,108	\$7,U13,263	ş/,18/,535	30,947,722	\$/,UZ/,U11	\$/,15Z,6U/	⇒1,282,52b	\$79,289	\$204,885	\$334,804	\$107,394	\$234,1/3	\$305,303	(\$28,105)	(\$29,288)	(\$30,49
44	10 1	45.000.5	45.070.0	45.070.5::	45 504 4	45 500 5	AC CEE 0	46 777 5:-	45.000.0	474.0	4407.05	4000 0	4407.4	4000.00-	4250 2-1	(400.55.)	(400.05-)	(405.55
MPK Bills & Notices Posta	age (Sum of rows 39:42)	\$5,833,086	\$5,970,352	\$6,378,514	\$6,624,170	\$6,580,509	\$6,655,373	\$6,777,510	\$6,903,802	\$74,864	\$197,001	\$323,293	\$107,465	\$230,826	\$358,374	(\$32,601)	(\$33,825)	(\$35,08
	. (0 1: 151 : :							1		l								
	ts (Combined Electronic		l.,	l.,						l							1	
	Sum of Rows 40:41)*-1)	(\$1,824,705)	(\$2,094,828)	(\$2,398,066)	(\$2,624,316)	(\$2,787,518)	(\$2,980,986)	(\$3,201,249)	(\$3,426,573)	(\$193,468)	(\$413,731)	(\$639,055)	(\$210,954)	(\$433,423)	(\$661,005)	\$17,486	\$19,692	\$21,95
47																		
Total Postage Actual / For			l .	1.			l .	Ι.							l			
48 (Sum of Rows 38, 39, and	42)	\$4,542,396	\$4,431,280	\$4,615,197	\$4,563,219	\$4,160,204	\$4,046,025	\$3,951,358	\$3,855,953	(\$114,179)	(\$208,846)	(\$304,251)	(\$103,560)	(\$199,250)	(\$295,702)	(\$10,619)	(\$9,596)	(\$8,54
49																		
								1										
50 Note: Totals may include i	rounding differences.	1	1	1	1	1	l	l	l	1								

San Diego Gas & Electric Company 2019 GRC - APP

Non-Shared Service Workpapers

### Postage 100004.001 Supplemental Workpaper 2 - Postage Forecast Adjustment Summary

	А	В	С	D	Е	F	G	Н	ı	J	K	L
						Postage Imp	act Due to El	ectric Meter				
1		Postag	ge Forecast Ir	npacts			Growth			Postage Imp	act Due to Ra	te Changes
2		2017	2018	2019		2017	2018	2019		2017	2018	2019
3												
4	RICOH - Grouped Bills <sup>1</sup>	\$4,425	\$7,884	\$11,511		(\$71)	\$3,347	\$6,929		\$4,496	\$4,537	\$4,582
5	MPK - Bills & Notices <sup>2</sup>	\$74,864	\$197,001	\$323,293		\$107,465	\$230,826	\$358,374		(\$32,601)	(\$33,825)	(\$35,081)
6												
7	Postage Forecast Impacts Bills & Notices <sup>3</sup>	\$79,289	\$204,885	\$334,804		\$107,394	\$234,173	\$365,303		(\$28,105)	(\$29,288)	(\$30,499)
8												
		Postage Forecast Savings				_	avings Due t			D		
9		Postage Forecast Savings 2017 2018 2019				2017	Meter Growtl 2018	1 2019		Postage Savings Due to Rate Cl 2017 2018 20		
11		2017	2018	2019		2017	2018	2019		2017	2018	2019
12	My Account Suppressed Bills <sup>4</sup>	(\$194,103)	(\$411,119)	(\$633,040)		(\$209,646)	(\$428,836)	(\$652,981)		\$15,543	\$17,717	\$19,941
13	Consolidator e-Bills Delivered <sup>5</sup>	\$635	-\$2,612	-\$6,015		(\$1,308)	(\$4,587)	(\$8,024)		\$1,943	\$1,975	\$2,009
14	Consolidator e-bins Denvered	7033	-72,012	-50,013		(71,300)	(54,567)	(50,024)		71,343	71,975	\$2,009
15	Postage Forecast Savings e-Bills <sup>6</sup>	(\$193,468)	(\$413,731)	(\$639,055)		(\$210,954)	(\$433,423)	(\$661,005)		\$17,486	\$19,692	\$21,950
16		(+255):55)	(+,,	(+000,000)		(+==0)00.1	(4 .00) .20)	(+00=)000)		<b>427</b> /100	<del>+-0,00</del>	<del>+</del> ,
						Net Postag	e Impact Due	to Electric		Net Posta	ge Impact Du	e to Rate
17		Net Post	age Forecast	Impacts		N	Meter Growth	1			Changes	
18		2017	2018	2019		2017	2018	2019		2017	2018	2019
19	-											
20	Net Postage Forecast Impacts <sup>7</sup>	(\$114,179)	(\$208,846)	(\$304,251)		(\$103,560)	(\$199,250)	(\$295,702)		(\$10,619)	(\$9,596)	(\$8,549)
21	Note: Totale manifest de la company d'une d'étant de											
22	Note: Totals may include rounding differences	5.										
24	<sup>1</sup> See Row 38 of Postage 100004.001 Suppler	mental Workr	naner 1 - Hist	orical and For	recast	Data for calc	ulations					
25	<sup>2</sup> See Row 45 of Postage 100004.001 Suppler											
26	<sup>3</sup> See Row 43 of Postage 100004.001 Suppler	<u> </u>										
27	See Row 40 of Postage 100004.001 Suppler		•									
28	<sup>5</sup> See Row 41 of Postage 100004.001 Suppler	mental Work	paper 1 - Hist	orical and Fo	recast	Data for calc	ulations.					
29	<sup>6</sup> See Row 46 of Postage 100004.001 Suppler	·										
30	<sup>7</sup> See Row 48 of Postage 100004.001 Suppler	mental Work	paper 1 - Hist	orical and Fo	recast	Data for calc	ulations.					

San Diego Gas & Electric Company

Non-Shared Service Workpapers 2019 GRC -

Beginning of Workpaper 100005.000 - Branch Offices

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub 6. Branch Offices

Workpaper: 100005.000 - Branch Offices

#### **Activity Description:**

The Branch Office and Authorized Pay Location operations expenses cover the cost of providing payment collection and other services to those customers who prefer to be face-to-face for payments, service requests, and information.

#### **Forecast Explanations:**

#### Labor - Base YR Rec

A base year forecast method for TY 2019 for Branch Offices was used because the last recorded year accurately reflects the expense level associated with current departmental activity. In early 2016 a market job study was conducted by SDG&E Human Resources to evaluate and standardize the job profiles of the Energy Service Specialists (ESS's), and Energy Service Associates (ESA's) classifications to more accurately reflect the work performed by these classifications. This resulted in a compensation analysis and ESS/ESA salaries were adjusted upward effective July 2016. Therefore, the base year provides a reasonable starting point for future expenses.

#### Non-Labor - Base YR Rec

Same as above.

#### **NSE - Base YR Rec**

N/A

#### Summary of Results:

				ln 2016\$ (00	0) Incurred (	Costs		
		Adju	sted-Recor	ded		Ad	justed-Fored	cast
Years	2012	2013	2014	2015	2016	2017	2018	2019
Labor	1,507	1,607	1,382	1,315	1,460	1,504	1,414	1,293
Non-Labor	491	523	653	560	519	474	552	916
NSE	0	0	0	0	0	0	0	0
Total	1,998	2,131	2,035	1,875	1,979	1,978	1,966	2,209
FTE	27.3	28.4	23.2	21.6	23.7	23.7	21.7	16.7

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 6. Branch Offices

Workpaper: 100005.000 - Branch Offices

#### **Summary of Adjustments to Forecast:**

			In 201	6 \$(000) Ir	ncurred Co	sts				
Forecas	t Method	Bas	se Foreca	st	Forec	ast Adjust	tments	Adjus	ted-Forec	ast
Years	s	2017	2018	2019	2017	2018	2019	2017	2018	2019
Labor	Base YR Rec	1,460	1,460	1,460	44	-46	-167	1,504	1,414	1,293
Non-Labor	Base YR Rec	519	519	519	-45	33	397	474	552	916
NSE	Base YR Rec	0	0	0	0	0	0	0	0	0
Tota	al	1,979	1,979	1,979	-1	-13	230	1,978	1,966	2,209
FTE	Base YR Rec	23.7	23.7	23.7	0.0	-2.0	-7.0	23.7	21.7	16.7

#### Forecast Adjustment Details:

Year Adj Group	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	Adj Type	<u>ReflD</u>
2017 Other	44	0	0	44	0.0	1-Sided Adj	CAMIRKHI20170309111534780

Explanation: Salary Differential: Full year impact of salary adjustments for ESS's and ESA - Cashiers.

Salary adjustment was effective 7/2016.

Calculation: 20 ESS/ESA x (7/12 of 2080 hours or 1,210 hrs) = 24,200 hours 24,200 hours x average hourly rate increase of \$1.83 per ESS/ESA = \$44K

2017 Other 0 -45 0 -45 0.0 1-Sided Adj CAMIRKHI20170309111604377

**Explanation:** Non-labor adjustment: Reduction in non-labor for contracted resource support in the Branch Office

lobbies. In BY 2016 SDG&E Branch Offices contracted resources to educate customers on the new technologies implemented in the branch offices, such as the qmatic machines, lobby computers, etc.

and increase awareness of self service options.

2018 Other 44 0 0 44 0.0 1-Sided Adj CAMIRKHI20170309111801643

**Explanation:** Salary Differential: Full year impact of salary adjustments for ESS's and ESA - Cashiers.

Salary adjustment was effective 7/2016.

Calculation: 20 ESS/ESA x (7/12 of 2080 hours or 1,210 hrs) = 24,200 hours 24,200 hours x average hourly rate increase of \$1.83 per ESS/ESA = \$44K

2018 Other 0 -45 0.0 1-Sided Adj CAMIRKHI20170309112344793

Explanation: Non-labor adjustment: Reduction in non-labor for contracted resource support in the Branch Office

lobbies. In BY 2016 SDG&E Branch Offices contracted resources to educate customers on the new technologies implemented in the branch offices, such as the qmatic machines, lobby computers, etc.

and increase awareness of self service options.

2018 FOF-Ongoing -90 78 0 -12 -2.0 1-Sided Adj CAMIRKHI20170309112520240

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 6. Branch Offices

Workpaper: 100005.000 - Branch Offices

			ranch Or					
Year Adj Gro	oup_	<u>Labor</u> <u>N</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	FTE	Adj_Type	<u>ReflD</u>
Explanation:	service kios Labor bene Non-Labor agreements	sks through fits: [-2 FT Costs: \$78 s, and add	hout the E's, -\$90 3K for kid itional D	Branch C OK] osk turn-k SL lines/T	Offices. Ley services Felco costs.	s, kiosk a		as implementing self ceptor annual maintenance
2018 Total	Reference (		-			2.0		
		-46	33	0	-13	-2.0		
2019 Other		44	0	0	44	0.0	1-Sided Adj	CAMIRKHI20170309112556883
Explanation:	Salary adju Calculation	stment wa : 20 ESS/	is effectiv ESA x (7	ve 7/2016 7/12 of 20	6. 180 hours o	r 1,210 h	for ESS's and E rs) = 24,200 ho ESS/ESA = \$44I	urs
2019 Other		0	-45	0	-45	0.0	1-Sided Adj	CAMIRKHI20170309112630600
Explanation:	lobbies. In	BY 2016 ses implement	SDG&E lented in t	Branch O the brancl	ffices contr h offices, su	acted res	sources to educ	oport in the Branch Office ate customers on the new nes, lobby computers, etc.
2019 Other		150	130	0	280	1.0	1-Sided Adj	CAMIRKHI20170309113014447
Explanation:	ADA Comp ADA trainin			-	_	-	3) and non-labo	or for consulting services,
2019 FOF-Ongo	ing	-361	312	0	-49	-8.0	1-Sided Adj	CAMIRKHI20170309112924087
Explanation:	service kios	sks throug	hout the	Branch C	Offices.			as implementing self
		=		=				l-key services, kiosk and nes/Telco costs.
	Reference (	Capital Pro	oject ID a	# T-19001	ſ			
2019 Total		-167	397	0	230	-7.0		

Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations

Category-Sub: 6. Branch Offices

Workpaper: 100005.000 - Branch Offices

### **Determination of Adjusted-Recorded (Incurred Costs):**

retermination of Aujusteu-Ne	2012 (\$000)	2013 (\$000)	2014 (\$000)	2015 (\$000)	2016 (\$000)
Recorded (Nominal \$)*					
Labor	1,205	1,297	1,138	1,113	1,252
Non-Labor	479	517	652	559	519
NSE	0	0	0	0	0
Total	1,683	1,814	1,790	1,672	1,772
FTE	23.5	24.2	19.7	18.4	20.1
Adjustments (Nominal \$) **					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Nominal \$	5)				
Labor	1,205	1,297	1,138	1,113	1,252
Non-Labor	479	517	652	559	519
NSE	0	0	0	0	0
Total	1,683	1,814	1,790	1,672	1,772
FTE	23.5	24.2	19.7	18.4	20.1
/acation & Sick (Nominal \$)					
Labor	175	206	182	172	208
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	175	206	182	172	208
FTE	3.8	4.2	3.5	3.2	3.6
scalation to 2016\$					
Labor	128	104	62	31	0
Non-Labor	12	7	1	1	0
NSE	0	0	0	0	0
Total	140	111	63	31	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Constant 2	2016\$)				
Labor	1,507	1,607	1,382	1,315	1,460
Non-Labor	491	523	653	560	519
NSE	0	0	0	0	0
Total	1,998	2,131	2,035	1,875	1,979
FTE	27.3	28.4	23.2	21.6	23.7

<sup>\*</sup> After company-wide exclusions of Non-GRC costs

<sup>\*\*</sup> Refer to "Detail of Adjustments to Recorded" page for line item adjustments

Non-Shared Service Workpapers

**CS - OFFICE OPERATIONS** Area:

Witness: Jerry D. Stewart

A. Customer Service Office Operations Category:

6. Branch Offices Category-Sub:

100005.000 - Branch Offices Workpaper:

### Summary of Adjustments to Recorded:

In Nominal \$ (000) Incurred Costs										
	Years	2012	2013	2014	2015	2016				
Labor	-	0	0	0	0	0				
Non-Labor		0	0	0	0	0				
NSE		0	0	0	0	0				
	Total	0	0	0	0 -	0				
FTE		0.0	0.0	0.0	0.0	0.0				

Year	Adj Group	<u>Labor</u>	NLbr	NSE FTE	Adj Type	<u>RefID</u>

Beginning of Workpaper 100006.000 - CCC Operations

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub 7. Customer Contact Center Operations

Workpaper: 100006.000 - CCC Operations

#### **Activity Description:**

The Customer Contact Center (CCC) Operations expenses cover the costs of answering customer telephone calls, responding to incoming email from customers, responding to customer inquiries through on-line chat features, answering written customer correspondence regarding customer account activity, following up on all California Public Utilities Commission(CPUC) telephone referrals and informal and formal customer complaints, and responding to other customer account related inquiries.

#### Forecast Explanations:

#### Labor - Base YR Rec

A base year forecast method for TY 2019 for CCC Operations labor and non-labor was used because the last recorded year accurately reflects the expense level associated with current departmental activity. The dynamics of various communication channels (phone, Interactive Voice Response (IVR), and web), progressive improvements in self-service, additional training of ESS's, additional focus on effective call handling, increased call volumes, level of service (LOS), average handle times (AHT), agent occupancy, shrinkage, and standardized call scripting collectively impact CCC Operations. Furthermore, in early 2016 a market job study was conducted by SDG&E Human Resources to evaluate and standardize job profiles of the Energy Service Specialists (ESS) classifications to more accurately reflect the work performed by these classifications. This resulted in a compensation analysis and ESS salaries were adjusted upward effective July 2016. Therefore, the base year provides a reasonable starting point for future expenses.

#### Non-Labor - Base YR Rec

See above.

#### **NSE - Base YR Rec**

N/A

### Summary of Results:

		In 2016\$ (000) Incurred Costs									
		Adju	sted-Recor	Ad	justed-Fored	cast					
Years	2012	2013	2014	2015	2016	2017	2018	2019			
Labor	9,175	9,351	8,424	7,972	8,896	9,089	9,113	9,805			
Non-Labor	361	389	272	98	41	-14	-242	292			
NSE	0	0	0	0	0	0	0	0			
Total	9,536	9,740	8,696	8,070	8,937	9,075	8,871	10,097			
FTE	166.5	173.2	155.3	144.7	158.8	157.1	156.9	168.3			

#### Non-Shared Service Workpapers

**CS - OFFICE OPERATIONS** Area:

Witness: Jerry D. Stewart

A. Customer Service Office Operations Category: 7. Customer Contact Center Operations Category-Sub:

100006.000 - CCC Operations Workpaper:

#### **Summary of Adjustments to Forecast:**

	In 2016 \$(000) Incurred Costs										
Forecast	Forecast Method Base Forecast			Forecast Adjustments			Adjusted-Forecast				
Years	5	2017	2018	2019	2017	2018	2019	2017	2018	2019	
Labor	Base YR Rec	8,896	8,896	8,896	192	216	908	9,088	9,112	9,804	
Non-Labor	Base YR Rec	41	41	41	-55	-283	251	-14	-242	292	
NSE	Base YR Rec	0	0	0	0	0	0	0	0	0	
Tota	I	8,937	8,937	8,937	137	-67	1,159	9,074	8,870	10,096	
FTE	Base YR Rec	158.8	158.8	158.8	-1.7	-1.9	9.5	157.1	156.9	168.3	

#### **Forecast Adjustment Details:**

2017 Other

2017 Other

Year Adj Group	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	FTE	Adj Type	<u>RefID</u>
2017 Other	350	0	0	350	0.0	1-Sided Adj	CSCHRAMM20170309145207090

**Explanation:** Salary Differential - Energy Service Specialists (ESS) wage adjustment: Full year impact of ESS

labor increase in salaries which were effective 7/2016.

Calculation:

142 ESS's x 1,210 hrs. (7/12 of 2080 hrs.) = 171,820 hrs. 171,820 hrs. x \$2.04 (avg. hrly. increase) = \$350K

0

0

-78

Labor Reduction (overtime payout for non-exempt): Labor reduction of (\$78K) for one-time overtime **Explanation:** 

payout (conversion from exempt to non-exempt).

2017 Other 29 0 29 0.5 1-Sided Adj CSCHRAMM20170309150957770

0.0

-0.1

1-Sided Adj

1-Sided Adj

CSCHRAMM20170309150715203

CSCHRAMM20170309151246583

**Explanation:** Customer Growth - call volume increase: Labor increase due to call volumes associated with

0

customer growth.

Labor increase: ESS 0.5 FTE, \$29k

-78

Calculation: .53 FTE x 2080 hrs. x \$26.6 = \$29k

-8

Capital Project Impacts - IVR Enhancement: IVR Enhancement to add fumigation turn-off self-service. **Explanation:** 

Reference Capital Project ID # T-19031.

Labor savings: ESS (\$8K) and (.1) FTE

Calculation: -.14 FTE x 2080 hrs x \$26.6 hr. = -\$8K

2017 FOF-Ongoing -101 -55 -2.1 -156 1-Sided Adj CSCHRAMM20170309150616093

#### Non-Shared Service Workpapers

**CS - OFFICE OPERATIONS** Area:

Witness: Jerry D. Stewart

A. Customer Service Office Operations Category: 7. Customer Contact Center Operations Category-Sub:

100006.000 - CCC Operations Workpaper:

**Adj Group** Labor NLbr **NSE Total** FTE Adj\_Type RefID <u>Year</u>

**Explanation:** Business Optimization - FOF: Labor and non-labor benefits such as reducing calls to live agents,

digitizing intake process and work orders for contract crews, simplifing credit payment options,

combining email and chat, and contracting/procurement efficiencies.

Labor savings: (\$101K) FTE (2.1) Non-Labor savings: (\$55K)

Labor savings: ESS (\$101K) FTE (2.1)

Non-Labor savings: (\$55K)

2017 Total 137 192 -55 -1.7

2018 Other 0 350 0 350 0.0 1-Sided Adj CSCHRAMM20170309151424320

Salary Differential - Energy Service Specialists (ESS) wage adjustment: Full year impact of ESS **Explanation:** 

labor increase in salaries which were effective 7/2016.

Calculation:

142 ESS's x 1,210 hrs. (7/12 of 2080 hrs.) = 171,820 hrs. 171,820 hrs. x \$2.04 (avg. hrly. increase) = \$350K

2018 Other -78 0 0 -78 0.0 1-Sided Adj CSCHRAMM20170309151558787

Labor Reduction (overtime payout for non-exempt): Labor reduction of (\$78K) for one-time overtime **Explanation:** 

payout (conversion from exempt to non-exempt).

O

1.2 1-Sided Adj CSCHRAMM20170309151813033

**Explanation:** Customer Growth - call volume increase: Labor increase due to call volumes associated with

customer growth.

2018 Other

Labor increase: ESS 1.2 FTE, \$66K

66

Calculation: 1.2 FTE x 2080 hrs. x \$26.6 hr. = \$66K

2018 RAMP-Post Filing Incr€ 166 0 3.0 CSCHRAMM20170511150053263 166 1-Sided Adj

RAMP: RAMP-Post Filing: SDG&E Chapter 3 Employee Contractor, and Public Safety **Explanation:** 

Mitigation: Customer Initiated Orders Relative to Public Safety

Post Filing Mitigation Program Capture Customer Email. Program to update customer contact information - this mitigation would improve facility access processes such as supporting leakage survey and inspection of above ground pipeline. The cost is to provide additional time for ESS's to collect/verify email addresses for non-MyAccount customers and verify email addresses for My Account customers. Increase in overall AHT of 15 seconds. See CCC Operations 100006.000 Supplemental Workpaper 4 TY2019 Forecast Adjustment Calculations Summary for additional detail.

(Reference Row 20)

Labor Increase: ESS \$166K FTE 3.0

Calculation: 3.0 FTEs x 2080 hrs x \$26.60/hr. = \$166K

Note: Totals may include rounding differences.

SDG&E/CS - OFFICE OPERATIONS/Exh No:SDG&E-18-WP/Witness: J. Stewart

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#### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 7. Customer Contact Center Operations

Workpaper: 100006.000 - CCC Operations

Year Adj Group	<u>Labor</u>	<u>NLbr</u>	NSE	<u>Total</u>	<u>FTE</u>	Adj_Type	<u>RefID</u>
2018 Other	-30	0	0	-30	-0.5	1-Sided Adj	CSCHRAMM20170309151848167

Explanation: Capital Project Impacts - IVR Enhancement: IVR Enhancement to add fumigation turn-off self-service.

Reference Capital Project ID # T-19031.

See CCC Operations 100006.000 Supplemental Workpaper 4 - TY2019 Forecast Adjustment

Calculations Summary for additional details. (Reference Row 22)

Labor savings: ESS (\$30K) and (.5) FTE Calculation: -.54 FTE x 2080 hrs. x \$26.6 = -\$30K

2018 FOF-Ongoing -258 -283 <sup>0</sup> -541 -5.6 1-Sided Adj CSCHRAMM20170309151453003

**Explanation:** Business Optimization - FOF: Labor and non-labor benefits such as reducing calls to live agents,

digitizing intake process, simplifing credit payment options, combining email and chat, enhancing IVR

outage information, and contracting/procurement efficiencies.

Labor savings: (\$258K) FTE (5.6) Non-Labor savings: (\$283K)

Labor savings: ESS (\$258K) FTE (5.6)

Non-Labor savings: (\$283K)

9		-67	0	-283	216	2018 Total
---	--	-----	---	------	-----	------------

2019 Other 350 0 0 350 0.0 1-Sided Adj CSCHRAMM20170309151922400

**Explanation:** Salary Differential - Energy Service Specialists (ESS) wage adjustment: Full year impact of ESS

labor increase in salaries which were effective 7/2016.

Calculation:

142 ESS's x 1,210 hrs. (7/12 of 2080 hrs.) = 171,820 hrs.

171,820 hrs. x \$2.04 (avg. hrly. increase) = \$350K

2019 Other -78 0 0 -78 0.0 1-Sided Adj CSCHRAMM20170309152031963

**Explanation:** Labor Reduction (overtime payout for non-exempt): Labor reduction of (\$78K) for one-time overtime

payout (conversion from exempt to non-exempt).

2019 Other 105 0 0 105 1.9 1-Sided Adj CSCHRAMM20170309152850947

Explanation: Customer Growth - call volume increase: Labor increase due to call volumes associated with

customer growth. See CCC Operations Supplemental Workpaper 4 - TY2019 Forecast Adjustment

Calculations Summary for additional details. (Reference Row 17)

Labor increase: ESS 1.9 FTE, \$105K

Calculation: 1.9 x 2080 hrs. x \$26.60/hr. = \$105K

#### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 7. Customer Contact Center Operations

Workpaper: 100006.000 - CCC Operations

Year Adj Group	<u>Labor</u> <u>N</u>	ILbr NS	E <u>Total</u>	<u>FTE</u>	Adj_Type	<u>ReflD</u>
2019 Other	588	0	0 588	9.5	1-Sided Adj	CSCHRAMM20170628150753327

**Explanation:** Residential TOU Mass Default: Labor and FTE impact due to call volume increase associated with

Residential TOU Mass Default. Labor costs and FTEs are normalized over 3 year GRC cycle. See CCC Operations 100006.000 Supplemental Workpaper 5 - Residential TOU Mass Default (CCC) for

additional details. (Reference Cell G-38 and G-39) Forecast adjustment: \$588K labor 9.5 FTE's

\$433K 7.8 ESS's

\$155K 1.7 Supv. (MRR: ST3)

2019 RAMP-Post Filing Incre 166 0 0 166 3.0 1-Sided Adj CSCHRAMM20170511155830070

Explanation: RAMP: RAMP-Post Filing: SDG&E Chapter 3 Employee Contractor, and Public Safety

Mitigation: Customer Initiated Orders Relative to Public Safety

Post Filing Mitigation Program: Capture Customer Email. Program to update customer contact information - this mitigation would improve facility access processes such as supporting leakage survey and inspection of above ground pipeline. The cost is to provide additional time for ESS's to collect/verify email addresses for non-MyAccount customers and verify email addresses for My Account customers. Increase in overall AHT of 15 seconds. See CCC Operations 100006.000 Supplemental Workpaper 4 TY2019 Forecast Adjustment Calculations Summary for additional detail.

(Reference Row 20)

Labor Increase: ESS \$166K FTE 3.0

Calculation: 3.0 FTEs x 2080 hrs x \$26.60/hr. = \$166K

2019 Other 83 0 0 83 1.5 1-Sided Adj CSCHRAMM20170309153008797

**Explanation:** California Alternate Rates for Energy (CARE) enrollments by ESS: ESS to enroll customers in CARE

via online application.

See CCC Operations 100006.000 Supplemental Workpaper 4 - TY2019 Forecast Adjustment

Calculations Summary for additional details. (Reference Row 21)

Labor ESS \$83K FTE 1.5

Calculation: 1.5 FTE x 2080 hrs. x \$26.60/hr = \$83K

2019 Other -30 0 0 -30 -0.5 1-Sided Adj CSCHRAMM20170309152926040

Explanation: Capital Project Impacts - IVR Enhancement: IVR Enhancement to add fumigation turn-off self-service.

Reference Capital Project ID # T-19031. See CCC Operations 100006.000 Supplemental Workpaper 4 - TY2019 Forecast Adjustment Calculations Summary for additional details. (Reference Row 22)

Labor savings: ESS (\$30K) and (.5) FTE

Calculation: -.54 FTE x 2080 hrs. x \$26.6 = -\$30K

2019 FOF-Ongoing -276 251 0 -25 -5.9 1-Sided Adj CSCHRAMM20170309152007200

#### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 7. Customer Contact Center Operations

Workpaper: 100006.000 - CCC Operations

Year Adj Group Labor NLbr NSE Total FTE Adj\_Type RefID

Explanation: Business Optimization - FOF: Labor and non-labor benefits and costs such as driving repeat credit

callers to self service, creating consistency for payment arrangement options across ESS's, IVR, and Web, combining email and chat in one platform, digitizing intake process and work orders for contract

crews, enhancing outage communication and self service, optimizing credit and outage calls, implementing Case Management System for complaint resolution, and contracting/procurement

efficiencies.

Labor savings: (\$276K) FTE (5.9)

Non-labor costs: \$251K

2019 Total 908 251 0 1,159 9.5

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 7. Customer Contact Center Operations

Workpaper: 100006.000 - CCC Operations

#### **Determination of Adjusted-Recorded (Incurred Costs):**

Determination of Aujusted	2012 (\$000)	2013 (\$000)	2014 (\$000)	2015 (\$000)	2016 (\$000)
Recorded (Nominal \$)*					
Labor	7,342	7,523	6,990	6,856	7,860
Non-Labor	352	384	272	98	41
NSE	0	0	0	0	0
Total	7,693	7,908	7,262	6,953	7,901
FTE	138.9	145.0	132.1	122.2	136.6
djustments (Nominal \$) **					
Labor	-7	24	-53	-110	-229
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	<del></del>	24	-53	-110	-229
FTE	4.5	2.4	-0.4	0.9	-2.2
Recorded-Adjusted (Nomin	al \$)				
Labor	7,334	7,547	6,937	6,746	7,631
Non-Labor	352	384	272	98	41
NSE	0	0	0	0	0
Total	7,686	7,932	7,210	6,843	7,671
FTE	143.4	147.4	131.7	123.1	134.4
acation & Sick (Nominal \$	<b>(</b> )				
Labor	1,063	1,197	1,108	1,042	1,266
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	1,063	1,197	1,108	1,042	1,266
FTE	23.2	25.8	23.6	21.5	24.4
Escalation to 2016\$					
Labor	778	607	378	185	0
Non-Labor	9	5	0	0	0
NSE	0	0	0	0	0
Total	787	612	379	185	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Consta	ant 2016\$)				
Labor	9,175	9,351	8,424	7,972	8,896
Non-Labor	361	389	272	98	41
NSE	0	0	0	0	0
Total	9,536	9,740	8,696	8,070	8,937
FTE	166.6	173.2	155.3	144.6	158.8

<sup>\*</sup> After company-wide exclusions of Non-GRC costs

<sup>\*\*</sup> Refer to "Detail of Adjustments to Recorded" page for line item adjustments

#### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 7. Customer Contact Center Operations

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Workpaper: 100006.000 - CCC Operations

#### Summary of Adjustments to Recorded:

In Nominal \$ (000) Incurred Costs									
Years 2012 2013 2014 2015 2016									
Labor		-7	24	-53	-110	-229			
Non-Labor		0	0	0	0	0			
NSE		0	0	0	0	0			
	Total	<del></del>	24	-53	-110	-229			
FTE		4.5	2.4	-0.4	0.9	-2.2			

#### **Detail of Adjustments to Recorded:**

2012

Other

Year	Adj Group	<u>Labor</u>	<u>NLbr</u>	NSE FTE	Adj Type	RefID
2012	Other	-70	0	0 -0.8	CCTR Transf To 2100-0712.000	CSCHRAMM20161016130334083
Explanat	tion: Transfer	Business	Planning	labor and F	ΓE associated with Business Advisor	function from cost center

2100-0013 in work paper group 100006 CCC Operations to cost center 2100-0712 in work paper group1AG001 to align costs where Business Planning activity/function resides.

2012 Other -210 0 0 -2.5 CCTR Transf To 2100-3518.000 CSCHRAMM20161016130531880

Explanation: Transfer labor and FTE associated with Complaint Resolution Supvisor, Project Mgmt II, Quality Observation Spec, Service Coordinator, Training Coordinator and CCC Ops Supp Analyst from cost center 2100-0013 in work paper group 100006 CCC Operations to cost center 2100-3512 in work paper group 100007 CCC

Support to align costs where activity/functions resides.

0 7.8 CCTR Transf From 2100-3515.000

CSCHRAMM20161016130707377

Explanation: Transfer labor and FTE associated with Energy Services Spec I, and Energy Servies Specialist Trainees from cost center 2100-3512 in work paper group 100007 CCC Support to cost center 2100-0013 in work paper group 100006 CCC Operations to align costs where activity/function resides.

2012 Total -7 0 0 4.5

2013 Other -132 0 0 -2.1 CCTR Transf To 2100-3518.000 CSCHRAMM20161016131428533

Explanation: Transfer labor and FTE associated with Complaint Resolution Supervisor, Level of Services Forecasting Spec, Project Mgr., Sr Business Analyst, Service Coordinator and Training Coordinator from cost center 2100-0013 in work paper group 100006 CCC Operations to cost center 2100-3518 in work paper group

100007 CCC Support to align costs where activity/function resides.

2013 Other 156 0 0 4.5 CCTR Transf From 2100-3515.000 CSCHRAMM20161016132051030

**Explanation:** Transfer labor and FTE associated with Energy Services Spec I, and Energy Servies Specialist Trainees from cost center 2100-3515 in work paper group 100007 CCC Support to cost center 2100-0013 in work paper group 100006 CCC Operations to align costs where activity/function resides.

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 7. Customer Contact Center Operations

Workpaper: 100006.000 - CCC Operations

Year	Adj	Group	Labor	NLbr	NSE	FTI	E Adj Type	RefID
2013 To			24	0	0	2.4		
2013 10	lai		24	U	U	2.4		
2014	Oth	ner	-87	0	0	-1.2	CCTR Transf To 2100-3516.000	CSCHRAMM20161016133350963
Explanation: Transfer labor and FTE associated with Complaint Resolution Supvisor, Level of Service, Sr. Business Analyst, Service Coordinator, Training Coordinator and Techical Advisor from cost center 2100-0013 in paper group 100006 CCC Operations to cost center 2100-3516 in work paper group 100007 CCC Suppose to align costs where activity/function resides.							cost center 2100-0013 in work	
2014	Oth	ner	35	0	0	8.0	CCTR Transf From 2100-3516.000	CSCHRAMM20161016133617967
Explanation: Transfer labor and FTE associated with Energy Services Specialist from cost center 2100-3516 in work paper group 100007 CCC Support to cost center 2100-0013 in work paper group 100006 CCC Operations to align costs where activity/function resides.								
2014 To	tal		-53	0	0	-0.4		
2015	Oth	ner	-270	0	0	-3.0	CCTR Transf To 2100-3518.000	CSCHRAMM20161016135635410
Explana	tion:	Forecas group 1	st Specialist	, Project C Operat	Mgmt II	, Sta	Complaint Resolution Supvisor, Ops A ff Assistant, Technical Advisor from cot center 2100-3518 in work paper group	tr 2100-0013 in work paper
2015	Oth	ner	160	0	0	3.9	CCTR Transf From 2100-3515.000	CSCHRAMM20161016135732283
Explana	tion:	group 1		C Suppoi	rt to cos	t cen	Energy Services Spec I from cost cente ter 2100-0013 in work paper group 10	
2015 To	tal		-110	0	0	0.9		
2016	Oth	ner	-229	0	0	-2.2	CCTR Transf To 2100-3518.000	CSCHRAMM20170216155018270
Explanation: Transfer labor associated with Complaint Resolution Analyst Complaint Resolution Supervisor, and Project Mgr. to cost center 2100-3518 in WP group 100007 CCC Support to align activities where function resides.								
2016 To	tal		-229	0	0	-2.2		

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 7. Customer Contact Center Operations

Workpaper: 100006.000 - CCC Operations

**RAMP Item # 1** Ref ID: CSCHRAMM20170511134512103

RAMP Chapter: SDG&E-3

Program Name: Call Center Volume Relative to Public Safety

Program Description: Emergency calls taken by the Customer Contact Center.

#### Risk/Mitigation:

Risk: Employee, Contractor, and Public Safety

Mitigation: Customer initiated orders relative to public safety.

#### Forecast CPUC Cost Estimates (\$000)

	<u>2017</u>	<u>2018</u>	<u>2019</u>
Low	930	940	940
High	1,116	1,128	1,139

Funding Source: CPUC-GRC
Forecast Method: Zero-Based
Work Type: Non-Mandated
Work Type Citation: N/A

### **Historical Embedded Cost Estimates (\$000)**

Embedded Costs: 371

Explanation: Emergency calls taken by the Customer Contact Center including emergency outage calls. Note:

RAMP Ranges included labor overheads.

#### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 7. Customer Contact Center Operations

Workpaper: 100006.000 - CCC Operations

**RAMP Item # 2** Ref ID: CSCHRAMM20170511134556813

RAMP Chapter: SDG&E-3

Program Name: Customer Contact Center (CCC) Emergency Call Training

Program Description: Emergency call training and situational practice relative to both gas and electric.

#### Risk/Mitigation:

Risk: Employee, Contractor, and Public Safety

Mitigation: Mandatory employee training programs and standardized policies are in place.

#### Forecast CPUC Cost Estimates (\$000)

	<u>2017</u>	<u>2018</u>	<u>2019</u>
Low	21	21	21
High	25	25	25

Funding Source: CPUC-GRC
Forecast Method: Base Year
Work Type: Non-Mandated
Work Type Citation: N/A

### **Historical Embedded Cost Estimates (\$000)**

Embedded Costs: 20

Explanation: Emergency Call training of 5 hrs per ESS.

**Supplemental Workpapers for Workpaper 100006.000** 

#### CCC Operations 100006.000 Supplemental Workpaper 1 - Historical Performances

A	В	С	D	E	F	G	Н
· ·	_	-		-			
1	2012	2013	2014	2015	2016	5-year average	Comments
2 Transaction Statistics							
3 ESS-ans w/ VH	2,127,497	2,066,645	1,833,573	1,587,919	1,490,751	1,821,277	ESS-handled calls including virtual holds
4 IVR SS w/ Pay-by-Phone (PbP)	580,180	590,176	671,349	785,249	819,676	689,326	IVR self-service transactions including pay-by-phone
5 Web and Mobile Self Service (SS)	63,620	171,461	176,147	1,094,708	1,158,408	532,869	Started capturing additional self-service transactions via web and My Account in 2015: billing and account updates, rate enrollments, goals and alerts subscriptions, letters of credit and residence. The large reduction in email from 2012 to 2013 was due to the automation/transfer of Web Enabled Channel (WEX) to Web SS. ESS stopped processing customer requests in KANA for Turn-on, Shut-off,
							Appliance Service Order requests. Those requests became Web SS
6 Email	156,330	62,209	50,711	70,394	88,442		transactions.
7 Chat	0	4,295	8,905	11,731	10,190		Started offering Chat in 2013.
8 Abandoned	91,789	98,530	105,316	472,746	463,453	246,367	
							Non-emergency calls answered during closed hours, excluded from self-
9 Unoffered calls for closed hours			20,840	51,947	61,045	44,611	service calculation
ESS-ans w/ Virtual Hold (VH) + Interactive Voice Response (IVR)							
10 SS	2,707,677	2,656,821	2,504,922	2,373,168	2,310,427		
11 ESS-ans w/ VH + IVR SS w/ Pbp + Web and Mobile SS	2,771,297	2,828,282	2,681,069	3,467,876	3,468,835		
12 ESS-ans w/ VH + IVR SS w/PbP + Email + Chat	2,864,007	2,723,325	2,564,538	2,455,293	2,409,059	2,603,244	
13						I	
14 Transaction rate per Electric Meter							
45 50 11 11 11 11 11 11 11 11 11 11 11 11 11							Exhibit SDG&E-38 Customer Forecast Electric
15 Electric Meters (EM)	1,397,678	1,405,218	1,412,939	1,421,829	1,430,175		Witness: Kenneth Schiermeyer
16 ESS-ans w/ VH per EM	1.52	1.47	1.30	1.12	1.04		
17 IVR SS calls w/ PbP per EM	0.42	0.42	0.48	0.55	0.57		
18 Web and Mobile SS per EM	0.05	0.12	0.12	0.77	0.81		
19 Email per EM 20 Chat per EM	0.11	0.04	0.04	0.05	0.06		
	0.00	0.00	0.01	0.01	0.0071		
21 Unoffered calls for closed hours per EM					0.0427		
22 23							
24 Performance Metrics							
25 IVR & Web SS rate	21.58%	25.50%	31.86%	55.04%	58.05%		PbP were not included in 2012 and 2013. Total self-service rate equals sum of (IVR SS w/PbP and Web SS) divided by the sum of (IVR SS w/PbP, Web SS and CSR-ans w/ VH minus unoffered calls)
26 Average Handle Time (AHT)	273	274	294	327	363		Calculated values from Data Warehouse (DW) LOS table.
27 ESS Level of Service (LOS)	64.96%	68.86%	65.28%	27.63%	25.42%		ESS LOS. Calculated values from DW LOS table.
28 ESS&IVR LOS	71.63%	75.04%	73.82%	47.60%	47.46%		ESS and IVR LOS. Calculated values from DW LOS table.
29 Occupancy	87.27%	87.85%	86.33%	90.67%	91.85%		
30 Abandoned rate	4.14%	4.55%	5.43%	22.94%	23.72%	12.16%	Abandoned calls divided by the sum of (Abandoned and CSR-ans w/ VH)
							Shrinkage value re-evaluated in 2016. Use 2016 shrinkage value for
31 Shrinkage		30.53%			32.02%		forecast.
32							

San Diego Gas & Electric Company 2019 GRC - APP

Non-Shared Service Workpapers

CCC Operations 100006.000 Supplemental Workpaper 2 - Call Volume Forecast

A A	В	С	D	E	F
Base-year forecast method: Apply 2016 individ	ual "transactions per el	ectric meter" to fo	orecasted electric	meters to	
obtain transaction volumes.					
2					
3 Transactions Forecast					
4	2016 actual	2017 fcst	2018 fcst	2019 fcst	Commment
					Exhibit SDG&E-38 Customer Forecast Electric
5 Electric Meters (EM)	1,430,175	1,440,919	1,454,331	1,468,391	Witness: Kenneth Schiermeyer
6 ESS-ans w/ VH per EM	1.04	1.04	1.04	1.04	
7 IVR SS w/ PbP per EM	0.57	0.57	0.57	0.57	
8 Web and Mobile SS per EM	0.81	0.81	0.81	0.81	
9 Email per EM	0.06	0.06	0.06	0.06	
10 Chat per EM	0.0071	0.0071	0.0071	0.0071	
11 Unoffered calls for closed hours per EM	0.0427	0.0427	0.0427	0.0427	
12					
13 ESS-ans w/ VH	1,490,751	1,501,950	1,515,930	1,530,586	Used for e-Workforce Management (eWFM) simulations
14 IVR SS	819,676	825,834	833,520	841,579	
15 Web and Mobile SS	1,158,408	1,167,110	1,177,974	1,189,362	
16 Email	88,442	89,106	89,936	90,805	
17 Chat	10,190	10,267	10,362	10,462	
18 ESS-ans w/ VH + IVR SS + Web and Mobile SS	3,468,835	3,494,894	3,527,424	3,561,527	
19 Unoffered calls for closed hours	61,045	61,504	62,076	62,676	
20					
Performance Metrics					
22	2016 actual	2017 fcst	2018 fcst	2019 fcst	
23 IVR & Web SS rate	58.05%	58.00%	58.00%	58.00%	
24 AHT	363	360	360	360	Used for eWFM simulations
25 ESS LOS	25.42%	70.00%	70.00%	70.00%	Used for eWFM simulations
26 ESS&IVR LOS	47.46%	77.00%	77.00%	77.00%	
27 Occupancy	91.85%	85.00%	85.00%	85.00%	Used for eWFM simulations
28 Abandoned rate	23.72%	5.00%	5.00%	5.00%	
29 Shrinkage	32.02%	32.02%	32.02%	32.02%	Used for eWFM simulations

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Non-Shared Service Workpapers

### CCC Operations 100006.000 Supplemental Workpaper 3 - e-Workforce Management FTE Requirements

	А	В	С	D	E	F	G	Н	1	J	
1	Preparation for and r				nt (eWFM	) runs:					
2	1. Determine 2016 monthly ES		Ornior de iviai	.ugee.	(0	,			+		
3	Forecast monthly answered		and 2019 hased on	forecasted n	neter growth				+		
	2. For coast monthly answered	Call 5 101 2017, 2010	and 2019 based on	TOT CCUSTCU TI	icter growth				+		
4	3. Provide the LOS team with t	the list of eWFM test	cases including mo	nthly offered	l calls, target A	HT, ESS LOS, o	ccupancy and shri	inkage		i	
5	3. Provide the LOS team with the list of eWFM test cases including monthly offered calls, target AHT, ESS LOS, occupancy and shrinkage 4. Evaluate eWFM results										
6	S. Summarize eWFM run results										
7	6. Use eWFM results to valaida	ate staffing requirem	ents								
8											
0	Stan 1: Datarmina 20	116 monthly a	nawarad and	offorod	calle						
	Step 1: Determine 20		nswered and	onerea	Calls						
10		ESS-ans w/ VH									
	Month	2016							ļ		
	Jan Feb	112,469									
-	* *	118,875							<u> </u>		
	Mar Apr	125,085							<del> </del>		
_	Apr May	117,703 115,980							<del>                                     </del>		
	Jun	123,707							<del> </del>		
18		117,074							<del> </del>		
	Aug	138,272							+		
	Sep	132,939									
-	Oct	135,097									
	Nov	127,111									
-	Dec	126,439									
	Total	1,490,751							†		
25											
26	Step 2: Calculate mo	nthly call volu	mes from 20	16 base v	vear for 2	017 fcst. 2	2018 fcst. 20	19 fcst.			
27		,	ESS-ans w/ VH		,				1		
	Month	2016	2017 FCST		2019 FCST						
-	Jan	112,469	113,314	114,369	115,474						
_	Feb	118,875	119,768	120,883	122,051						
-	Mar	125,085	126,025	127,198	128,427				†		
32	Apr	117,703	118,587	119,691	120,848						
	May	115,980	116,851	117,939	119,079						
34	Jun	123,707	124,636	125,796	127,013						
35	Jul	117,074	117,954	119,051	120,202						
36	Aug	138,272	139,311	140,607	141,967						
37	Sep	132,939	133,938	135,184	136,491						
38	Oct	135,097	136,112	137,379	138,707						
	Nov	127,111	128,066	129,258	130,508						
40	Dec	126,439	127,389	128,575	129,818						
-	Total	1,490,751	1,501,950	1,515,930	1,530,586						
42	Ct 2 A F C			D ''							
43	Steps 3, 4, 5: Summa	rize eWFM Te	st cases and	Kesults							
								Email &			
				Targeted			eWFM FTE	Chat	Special	Total ESS	
44	Test cases	Call volume	AHT	ESS LOS	Occupancy	Shrinkage	requirement	support	Service Desk	requirement	
45	ESS-answered w/ VH										
46	2016 Actual	1,490,751	363	70.00%	85.00%	32.02%	137.00	3		144.0	
47	2017 FCST	1,501,950	360	70.00%	85.00%	32.02%	138.00	3		145.0	
48	2018 FCST	1,515,930	360	70.00%	85.00%	32.02%	139.00	3		146.0	
49	2019 FCST	1,530,586	360	70.00%	85.00%	32.02%	140.00	3	4	147.0	

### CCC Operations 100006.000 Supplemental Workpaper 4 - TY2019 Forecast Adjustment Calculations Summary

$\overline{}$							
$\vdash$	A	В	C	D	E	F	G
1	Process for calculating	FTE and cos	st changes b	y initiatives:			
	1. For the TY2019 before any	upward/downw	ard pressures, th	ne ESS FTE requir	ements were validated I	by the eWFM	
2	simulation based on a set of i					,	
È							
	<ol><li>For initiatives that impact of</li></ol>						
3	"call*seconds" change by the	"FTE producti					
	3. For initiatives that do not in	mpact call volum	ne or Average Ha	indle Time (AHT)	. estimates are entered	or FTE and	
4	forecast adjustment			,	,		
7							
5	4. TY2019 Forecast Adjustmen	nts are presente	d in Table 2				
6							
7							
8					Table 1		
			AHT in			TY2019 Forecast	
		Call volume	seconds	LOS	FTE requirements	(\$000)	Comments
9		Call volume	seconus	103	FIETEquirements	(3000)	Comments
							ESS FTE only validated by eWFM simulation, does not include Email & Chat
							Support or Special Services Desk. See CCC Operations 100006.000
							Supplemental Workpaper 3 - e-Worforce Management FTE Requirements
10	TY2019 ESS eWFM simulation	1,530,587	360	70%	140	<u></u>	for additional detail. (Reference cells B49, C49, D49, and G49)
П	2016 Base Year (Total						-
11	Labor/Non-Labor)				158.8	\$8,937	2016 BY includes labor, non-labor, and FTE associated with CCC Operations.
12	,					+-,,	, , , , , , , , , , , , , , , , , , , ,
13					Table 2		
13		1			Table 2		
		(A)	(B)	(C) = (A) * (B)	(D) = (C) / (FTE	TY2019 Forecast	
	Forecast Adjustment		Change in AHT	Change in	productivity in secs)	Adjustment	
14	Description	volume	in seconds	call*seconds	FTE change	(\$000)	Comments
							ESS average hourly rate increased by \$2.04 per hour, which was
							effective 7/2016. Full year effect of ESS hourly rate increase of
							\$350K.
							Calculation: 142 ESSs x 1,210 hrs. (7/12 of 2080 hrs.) = 171,820 hrs.
15	ESS salary differential					\$350	171,820 hrs. x \$2.04 (avg. hrly. increase) = \$350k
	One-time non-recurring					,	, , , , , , , , , , , , , , , , , , , ,
16	overtime payment					(\$78)	One-time non-recurring overtime payment to associate supervisors
17		39,836	363	14,466,748	1.9	\$105	
17	Customer Growth	39,030	303	14,400,746	1.9	\$105	Customer Growth - call volume increase.
							Residential TOU Mass Default: Labor and FTE's impact due to call volume
							increase associated with Residential TOU Mass Default. Labor costs and
							FTEs are normalized over 3 year GRC cycle. See CCC Operations
	Residential TOU Mass Default						100006.000 Supplemental Workpaper 5 - Residential TOU Mass Default
18		117,133	500	58,566,500	7.8	\$433	(CCC)) for additional detail.
-13	(200)	117,133	300	30,300,300	7.0	7433	Forecast adjustment: \$588k labor 10.6 FTEs
	Residential TOU Mass Default						\$433k 7.8 ESSs
1							
19	(Supervision)				1.7	\$155	\$155k 1.7 Supv. (MRR: ST3)
							RAMP: RAMP-Post Filing: SDG&E Chapter 3 Employee, Contractor , and
	RAMP: RAMP-Post Filing:						Public Safety
	Capture or verify email						Mitigation: Customer Orders Relative to Public Safety
20	addresses.	1,053,335	21	22,436,036	3.0		Post Filing Mitigation Program: Capture or verify email addresses
21	CARE enrollment	20,000	550	11,000,000	1.5		ESS to enroll CARE customers
اع	CARE CHIOIIIIEII	20,000	330	11,000,000	1.5	\$65	Capital Project Impacts: Implement fumigation turn-off self-service
	n/D forming to 10						
	IVR fumigation turn-off self-	40.5	,	(4.000.5)		/+	functionality on IVR, divert 10000 calls to self-service annually. Reference
22	service	(10,000)	409	(4,090,000)	(0.5)	(\$30)	Capital Project #19031.
							Business Optimization (FOF) include both labor and non-labor
		]					benefits and costs for driving repeat credit callers to self service;
							creating consistency for payment arrangement options across ESSs,
							IVR, and Web; combining email and chat in one platform; digitizing
							intake process and work orders for contract crews; enhancing outage
							communication and self service, optimizing credit and outage calls;
							implementing Case Management System for complaint resolution;
23	Business Optimization (FOF)				(5.9)	(\$25)	and contracting/procurement efficiencies.
24					·		
25	Changes				9.5	\$1,159	
	TY2019 Forecast				168.3	\$10,096	
					200.0	φ <b>1</b> 0,030	

CCC Operations 100006.000 Supplemental Workpaper 5 - Residential TOU Mass Default

	A	100006.000 Supplement	C	D	E	F	G					
1	Data and Assu	imptions:					-					
2	1	1.27 million residential customers in 2	2016									
3	2	120,000 TOU default pilot in one mor		2018)								
4	3	800,000 TOU mass default in 10 mor										
5	4	5% of customers will call pre default	· · · · · · · · · · · · · · · · · · ·									
6	5	Rates of customer who call forecaste	d at 50% in 2018	and 2019, 30% in 2	2020, and 20% i	n 2021						
7	6	AHT = 500 seconds		,	,							
8	7	ST3 supervisor salary = \$93K										
9	8	150 ESS trained to take calls during t	he Default Pilot									
10												
11												
12												
13	Description		2018 Default Pilot	2019 Mass Default	2020 Mass Default	2021 Mass Default	2019-2021 Average					
14	Billing inquiry											
15		TOU Default start	Mar-18	Mar-19	Jan-20	Jan-21						
16		TOU Default end	Mar-19	Dec-19	Dec-20	Dec-21						
17		TOU default customers	120,000	800,000	1,050,000	1,050,000						
18		Forecasted billing calls	60,000	400,000	315,000	210,000						
19		Pre-existing billing calls	0	233,171	233,171	233,171						
20		AHT (in seconds)	500	500	500	500						
21		Existing AHT (in seconds)	0	410	410	410						
22		Handle time (in hours)	8,333	29,000	17,194	2,611						
23		ESS cost (@ \$26.60 per hour)	\$221,667	\$771,399	\$457,371	\$69,455						
24	Training											
25		Number of ESS specialists	150	150	150	150						
26		Total Training time hours (5 hrs per l	750	0	0	0						
27		ESS cost (@ \$26.60 per hour)	\$19,950	\$0	\$0	\$0						
28	Supervision				0	0						
29		Supervision using ST3	1	2	2	1						
30		Supervision cost (\$93K for ST3)	\$93,000	\$186,000	\$186,000	\$93,000						
31	Summary											
32		Billing, training ESS cost	\$241,617	\$771,399	\$457,371	\$69,455	\$432,742					
33		FTE equivalent	4.4	13.9	8.3	1.3						
34		Supervision cost	\$93,000	\$186,000	\$186,000	\$93,000	\$155,000					
35		FTE equivalent	1.0	2.0	2.0	1.0	1.7					
36												
37							Total					
38						Labor						
39						FTE	9.5					

Beginning of Workpaper 100007.000 - CCC Support

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub 8. Customer Contact Center Support

Workpaper: 100007.000 - CCC Support

#### **Activity Description:**

Customer Contact Center (CCC) Support work group activities include resource planning and scheduling, technology support, training, quality assurance, policy and procedures support, planning and analysis functions, and clerical support. In addition it also includes the costs associated with software licensing and maintenance and telephone expenses.

#### Forecast Explanations:

#### Labor - Base YR Rec

A base year forecast method was used for labor and non-labor because the last recorded year accurately reflects the expense level associated with current departmental activity. Furthermore, while labor has remained constant over the years, non-labor has fluctuated due to technological implementation for new and/or outdated systems. Therefore, the base year provides a reasonable starting point for future expenditures.

#### Non-Labor - Base YR Rec

See above.

#### **NSE - Base YR Rec**

N/A

#### **Summary of Results:**

		In 2016\$ (000) Incurred Costs										
		Adju	sted-Recor	ded		Adjusted-Forecast						
Years	2012	2013	2014	2015	2016	2017	2018	2019				
Labor	1,471	1,503	1,485	1,541	1,512	1,479	1,417	1,366				
Non-Labor	912	1,023	972	1,050	1,278	1,230	1,264	1,314				
NSE	0	0	0	0	0	0	0	0				
Total	2,383	2,526	2,458	2,590	2,790	2,709	2,681	2,680				
FTE	20.8	21.2	20.9	21.2	20.1	19.7	18.6	17.6				

#### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 8. Customer Contact Center Support

Workpaper: 100007.000 - CCC Support

#### **Summary of Adjustments to Forecast:**

	In 2016 \$(000) Incurred Costs											
Forecas	t Method	Base Forecast			Forec	ast Adjust	tments	Adjus	Adjusted-Forecast			
Years	S	2017	2018	2019	2017	2018	2019	2017	2018	2019		
Labor	Base YR Rec	1,512	1,512	1,512	-33	-95	-146	1,479	1,417	1,366		
Non-Labor	Base YR Rec	1,278	1,278	1,278	-49	-15	35	1,229	1,263	1,313		
NSE	Base YR Rec	0	0	0	0	0	0	0	0	0		
Total		2,790	2,790	2,790	-82	-110	-111	2,708	2,680	2,679		
FTE	Base YR Rec	20.1	20.1	20.1	-0.4	-1.5	-2.5	19.7	18.6	17.6		

#### **Forecast Adjustment Details:**

Year Adj Group	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	Adj Type	<u>ReflD</u>
2017 FOF-Ongoing	-33	-49	0	-82	-0.4	1-Sided Adj	CSCHRAMM20170309155157917

Explanation: Business Optimization: FOF labor and non-labor benefits such as combining email and chat under

one platform.

Labor Savings: (\$33K) Non-Labor Savings (\$49K)

-55 -45 5 -62 -0.4
--------------------

2018 FOF-Ongoing -95 -15 0 -110 -1.5 1-Sided Adj CSCHRAMM20170309155544647

Explanation: Business Optimization: FOF labor and non-labor benefits and costs such as combining email and

chat under one platform and implementing online training in the CCC.

Labor Savings: (\$95K) Non-Labor Savings (\$15K)

2018 Total -95 -15 0 -110 -1.5

2019 FOF-Ongoing -146 35 <sup>0</sup> -111 -2.5 1-Sided Adj CSCHRAMM20170309160017490

**Explanation:** Business Optimization: FOF labor and non-labor benefits and costs such as combining email and

chat under one platform and implementing online training in the CCC.

Labor Savings: (\$146K) Non-Labor Costs: \$35K

2019 Total -146 35 0 -111 -2.5

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 8. Customer Contact Center Support

Workpaper: 100007.000 - CCC Support

#### **Determination of Adjusted-Recorded (Incurred Costs):**

Determination of Aujusteu-	2012 (\$000)	2013 (\$000)	2014 (\$000)	2015 (\$000)	2016 (\$000)
Recorded (Nominal \$)*					
Labor	1,239	1,135	1,177	1,200	1,067
Non-Labor	889	907	946	1,048	1,278
NSE	0	0	0	0	0
Total	2,128	2,042	2,123	2,248	2,346
FTE	23.2	19.5	17.6	18.9	14.8
djustments (Nominal \$) **					
Labor	-63	78	46	103	229
Non-Labor	0	103	26	0	0
NSE	0	0	0	0	0
Total	-63	181	72	103	229
FTE	-5.3	-1.5	0.2	-1.0	2.2
Recorded-Adjusted (Nomina	al \$)				
Labor	1,176	1,213	1,223	1,304	1,297
Non-Labor	889	1,010	971	1,048	1,278
NSE	0	0	0	0	0
Total	2,065	2,223	2,195	2,352	2,575
FTE	17.9	18.0	17.8	17.9	17.0
acation & Sick (Nominal \$)					
Labor	170	192	195	201	215
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	170	192	195	201	215
FTE	2.9	3.2	3.2	3.1	3.1
Escalation to 2016\$					
Labor	125	98	67	36	0
Non-Labor	23	13	1	2	0
NSE	0	0	0	0	0
Total	148	111	68	37	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Consta	nt 2016\$)				
Labor	1,471	1,503	1,485	1,541	1,512
Non-Labor	912	1,023	972	1,050	1,278
NSE	0	0	0	0	0
Total	2,383	2,526	2,458	2,590	2,790
FTE	20.8	21.2	21.0	21.0	20.1

<sup>\*</sup> After company-wide exclusions of Non-GRC costs

<sup>\*\*</sup> Refer to "Detail of Adjustments to Recorded" page for line item adjustments

#### Non-Shared Service Workpapers

**CS - OFFICE OPERATIONS** Area:

Witness: Jerry D. Stewart

A. Customer Service Office Operations Category: 8. Customer Contact Center Support Category-Sub:

100007.000 - CCC Support Workpaper:

#### Summary of Adjustments to Recorded:

In Nominal \$ (000) Incurred Costs										
	Years	2012	2013	2014	2015	2016				
_abor	-	-63	78	46	103	229				
Non-Labor		0	103	26	0	0				
NSE		0	0	0	0	0				
	Total	-63	181	72	103	229				
FTE		-5.3	-1.5	0.2	-1.0	2.2				

#### **Detail of Adjustments to Recorded:**

Other

Other

Other

<u>Year</u>	Adj Group	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>FTE</u>	Adj Type	<u>RefID</u>
2012	Other	210	0	0	2.5	CCTR Transf From 2100-0013.000	CSCHRAMM20161016130531880

**Explanation:** 

Transfer labor and FTE associated with Complaint Resolution Supvisor, Project Mgmt II, Quality Observation Spec, Service Coordinator, Training Coordinator and CCC Ops Supp Analyst from cost center 2100-0013 in work paper group 100006 CCC Operations to cost center 2100-3512 in work paper group 100007 CCC Support to align costs where activity/functions resides.

CSCHRAMM20161016130707377

CSCHRAMM20161016132051030

**Explanation:** 

**Explanation:** 

**Explanation:** 

2013

2012

Transfer labor and FTE associated with Energy Services Spec I, and Energy Servies Specialist Trainees from cost center 2100-3512 in work paper group 1OO007 CCC Support to cost center 2100-0013 in work

0 -7.8 CCTR Transf To 2100-0013.000

paper group 100006 CCC Operations to align costs where activity/function resides.

2012 Total -63 0 0 -5.3

132

-156

-273

0

0

2013 0 2.1 CCTR Transf From 2100-0013.000 CSCHRAMM20161016131428533

> Transfer labor and FTE associated with Complaint Resolution Supervisor, Level of Services Forecasting Spec, Project Mgr., Sr Business Analyst, Service Coordinator and Training Coordinator from cost center 2100-0013 in work paper group 100006 CCC Operations to cost center 2100-3518 in work paper group

100007 CCC Support to align costs where activity/function resides.

Transfer labor and FTE associated with Energy Services Spec I, and Energy Servies Specialist Trainees from cost center 2100-3515 in work paper group 1OO007 CCC Support to cost center 2100-0013 in work

0 -4.5 CCTR Transf To 2100-0013.000

paper group 100006 CCC Operations to align costs where activity/function resides.

2013 0 0.0 CCTR Transf From 2100-3167.000 CSCHRAMM20161012145206283 Other 60

Transfer non-labor costs associated with Live Chat from cost center 2100-3167 in work paper group 1IN003 **Explanation:** Marketing, Research, & Analyticsto to cost center 2100-0019 in work paper group 100007 CCC Support to

align costs where activity/function resides.

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 8. Customer Contact Center Support

Workpaper: 100007.000 - CCC Support

<u>Year</u>	Adj G	roup	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	FTE	Adj Type		RefID
2013	Othe	er	0	43	0	0.0	CCTR Transf From 2200-0404.0	000 TNGUYE	N20161205163028967
Explana		200001	CCC-Sup	port to co	st cente	er 210	use from cost center 2200-0404 0-0019 in work paper group 100 tion resides.		
2013	Othe	er	101	0	0	0.9	CCTR Transf From 2100-3455.0	000 CSCHRAN	MM20161016200603567
Explana		from cos cost cen	t center 21	00-3455 518 in wo	in work ork pape	pape	ort - Project Manager II labor, F r group 1IN004 Customer Progra up 100007 CCC Support to alig	ams, Pricing, and O	ther Office to
2013 Tot	tal		78	103	0	-1.5			
2014	Othe	er	87	0	0	1.2 (	CCTR Transf From 2100-0013.0	000 CSCHRAN	MM20161016133350963
Explana		Analyst, paper gr	Service Co	oordinato 06 CCC (	r, Traini Operatio	ing Co	Complaint Resolution Supvisor, Loordinator and Techical Advisor to cost center 2100-3516 in work ples.	from cost center 21	00-0013 in work
2014	Othe	er	0	26	0	0.0	CCTR Transf From 2100-3167.0	000 CSCHRAN	MM20161012145626680
Explana		Marketin		ch, & Ana	lytics to	cost	Live Chat from cost center 2100 center 2100-0019 in work paper		
2014	Othe	er	-35	0	0	-0.8	CCTR Transf To 2100-0013.000	CSCHRAM	/M20161016133617967
Explana		paper gr		07 CCC 9	Support	to cos	inergy Services Specialist from output center 2100-0013 in work papeles.		
2014	Othe	er	-75	0	0	-0.8	CCTR Transf To 2100-0712.000	CSCHRAM	MM20161016133703373
Explana		2100-00	13 in work	paper gro	oup 10	O006	E associated with Business Adv CCC Operations to cost center 2 ss Planning function resides.		
2014	Othe	er	68	0	0	0.6	CCTR Transf From 2100-3455.0	000 CSCHRAN	MM20161016204004613
Explana		from 210 2100-35	00-3455 in	work pap paper gro	er grou	p 1IN	ort - Project Manager II labor, F 004 Customer Programs, Pricing CCC Support to align costs whe	, and Other Office t	o cost center
2014 Tot	tal		46	26	0	0.2			

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 8. Customer Contact Center Support

Workpaper: 100007.000 - CCC Support

Year .	Adj Gro	ı <u>p</u> <u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	FTE	Adj Type	<u>RefiD</u>
2015	Other	-7	0	0 -	-0.1 C	CCTR Transf From 2100-3455.000	CSCHRAMM20161016205430347
Explanatio	froi 210	n 2100-3455 in	work pap	er grou	1IN0	rt - Project Manager II labor, FTE and 04 Customer Programs, Pricing, and CCC Support to align costs where CC	Other Office to cost center
2015	Other	270	0	0	3.0 C	CCTR Transf From 2100-0013.000	CSCHRAMM20161016135635410
Explanatio	For gro	ecast Specialis	t, Project C Operat	Mgmt II	, Staff . cost ce	omplaint Resolution Supvisor, Ops As Assistant, Technical Advisor from cct enter 2100-3518 in work paper group	tr 2100-0013 in work paper
2015	Other	-160	0	0 -	-3.9 C	CCTR Transf To 2100-0013.000	CSCHRAMM20161016135732283
Explanation	gro		C Suppor	t to cos	t cente	nergy Services Spec I from cost center er 2100-0013 in work paper group 1O	· ·
2015 Total		103	0	0	-1.0		
2016	Other	229	0	0	2.2 C	CCTR Transf From 2100-0013.000	CSCHRAMM20170216155018270
Explanatio					•	Resolution Analyst Complaint Resolution 700007 CCC Support to align actives.	•
2016 Total		229	0	0	2.2		

Beginning of Workpaper
100008.000 - Customer Operations Support & Projects

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub 9. Customer Operations Support & Projects

Workpaper: 100008.000 - Customer Operations Support & Projects

#### **Activity Description:**

The Customer Operation Support (COS) and Projects expenses cover the costs to support the delivery of major Customer Service projects and initiatives, maintenance and production support for existing technology, and business integration of technology. COS provides support for many of the key systems within the Customer Services organization such as Customer Information System (CISCO), My Account, Centralized Calculation Engine (CCE), C3 vendor support for online rate and bill comparison tools for medium and large business customers, and Customer Relationship Management (CRM) to name a few. Daily operational support responsibilities include the triaging and resolution of issues reported by the business organizations, business defects/enhancements prioritizations, requirements development, and user acceptance testing. In addition to the daily operational support, the team also supports the Project Management Office (PMO) for capital projects as subject matter experts (SMEs) of the systems.

#### Forecast Explanations:

#### Labor - Base YR Rec

A a base year forecast method for TY 2019 for Customer Operation Support and Projects labor and non-labor was uesed because the last recorded year accurately reflects the expense level associated with current departmental activity. Labor increased in 2016 because to the transition of ongoing Dynamic Pricing support to O&M. Therefore, the base year provides a reasonable starting point for future expenditures.

#### Non-Labor - Base YR Rec

See above.

#### NSE - Base YR Rec

N/A

### Summary of Results:

				n 2016\$ (00	0) Incurred (	Costs		
		Adju	sted-Recor	ded		Ad	justed-Fored	cast
Years	2012	2013	2014	2015	2016	2017	2018	2019
Labor	3,790	3,235	2,738	2,642	3,005	3,148	3,436	3,436
Non-Labor	77	72	32	259	114	135	169	169
NSE	0	0	0	0	0	0	0	0
Total	3,867	3,306	2,770	2,901	3,120	3,283	3,605	3,605
FTE	45.1	38.1	32.0	28.1	31.5	33.4	36.2	36.2

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 9. Customer Operations Support & Projects

Workpaper: 100008.000 - Customer Operations Support & Projects

### **Summary of Adjustments to Forecast:**

			In 201	6 \$(000) Ir	ncurred Co	sts				
Forecas	t Method	Bas	se Foreca	st	Forecast Adjustments			Adjusted-Forecast		
Years	s	2017	2018	2019	2017	2018	2019	2017	2018	2019
Labor	Base YR Rec	3,005	3,005	3,005	142	430	430	3,147	3,435	3,435
Non-Labor	Base YR Rec	114	114	114	20	54	54	134	168	168
NSE	Base YR Rec	0	0	0	0	0	0	0	0	0
Tota	ıl	3,120	3,120	3,120	162	484	484	3,282	3,604	3,604
FTE	Base YR Rec	31.4	31.4	31.4	2.0	4.8	4.8	33.4	36.2	36.2

### **Forecast Adjustment Details:**

Forecas	t Adjustme	ent Details:						
<u>Year</u>	Adj Group	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	Adj Type	<u>RefID</u>
2017 Ot	her	142	0	0	142	2.0	1-Sided Adj	CAMIRKHI20170309052151577
Explana		Full Year Labor Imp racancies and/or er			•		•	ming of backfilling various
2017 Otl	her	0	20	0	20	0.0	1-Sided Adj	CAMIRKHI20170309052235827
Explana	tion: E	Employee Developr	ment: Con	ferences	s and traini	ngs.		
2017 Tot	tal	142	20	0	162	2.0		
2018 Ot	her	142	0	0	142	2.0	1-Sided Adj	CAMIRKHI20170309052320250
Explana		Full Year Labor Imp racancies and/or er			•		•	ming of backfilling various
2018 Otl	her	0	20	0	20	0.0	1-Sided Adj	CAMIRKHI20170309052338480
Explana	tion: E	Employee Develop	ment: Con	ferences	s and traini	ngs.		
2018 Otl	her	97	3	0	100	8.0	1-Sided Adj	CAMIRKHI20170309052829237
Explana	v	•	arding proj	ects, ap	plications/s	systems, p	rocesses, and o	ness goals and priorities capabilities across the or)
2018 Ot	her	89	3	0	92	1.0	1-Sided Adj	CAMIRKHI20170309052944613
Explana		Capital Project Impa MRR SA5; 1 FTE;					apital Project ID	) # T-19007.
2018 Ot	her	102	3	0	105	1.0	1-Sided Adj	CAMIRKHI20170309053016703

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 9. Customer Operations Support & Projects

Workpaper: 100008.000 - Customer Operations Support & Projects

			•		,		
Year Adj Gro	oup <u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	FTE	Adj_Type	<u>RefID</u>
Explanation:	Capital Project Imp (MRR AD2; 1 FTE;			• •		•	) # T-16047.
2018 Other	0	25	0	25	0.0	1-Sided Adj	CAMIRKHI20170309053236317
Explanation:	Software Licensing	Fees - per	user fee	es			
2018 Total	430	54	0	484	4.8		
2019 Other	142	0	0	142	2.0	1-Sided Adj	CAMIRKHI20170309053313113
Explanation:	Full Year Labor Importance vacancies and/or e			-		•	ming of backfilling various
2019 Other	0	20	0	20	0.0	1-Sided Adj	CAMIRKHI20170309053337003
Explanation:	Employee Develop	ment: Con	ferences	and trainir	ngs.		
2019 Other	97	3	0	100	8.0	1-Sided Adj	CAMIRKHI20170309053415573
Explanation:	•	arding proj	ects, app	olications/s	ystems, p	rocesses, and o	ness goals and priorities capabilities across the or)
2019 Other	89	3	0	92	1.0	1-Sided Adj	CAMIRKHI20170309053548800
Explanation:	Capital Project Imp (MRR SA5; 1 FTE;					apital Project ID	) # T-19007.
2019 Other	102	3	0	105	1.0	1-Sided Adj	CAMIRKHI20170309053614200
Explanation:	Capital Project Imp (MRR AD2; 1 FTE;					•	) # T-16047.
2019 Other	0	25	0	25	0.0	1-Sided Adj	CAMIRKHI20170309053642240
Explanation:	Software Licensing	Fees - per	user fee	es			
2019 Total	430	54	0	484	4.8		

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 9. Customer Operations Support & Projects

Workpaper: 100008.000 - Customer Operations Support & Projects

#### **Determination of Adjusted-Recorded (Incurred Costs):**

Determination of Adjusted	2012 (\$000)	2013 (\$000)	2014 (\$000)	2015 (\$000)	2016 (\$000)
Recorded (Nominal \$)*					
Labor	3,013	3,144	2,688	2,183	2,571
Non-Labor	68	66	33	259	109
NSE	0	0	0	0	0
Total	3,081	3,211	2,721	2,443	2,679
FTE	38.8	41.1	33.9	23.4	26.5
Adjustments (Nominal \$) **	*				
Labor	16	-534	-433	52	7
Non-Labor	7	5	-1	0	6
NSE	0	0	0	0	0
Total	23	-529	-434	51	13
FTE	0.1	-8.7	-6.8	0.5	0.1
Recorded-Adjusted (Nomir	nal \$)				
Labor	3,030	2,611	2,255	2,235	2,578
Non-Labor	75	71	32	259	114
NSE	0	0	0	0	0
Total	3,105	2,682	2,287	2,494	2,692
FTE	38.9	32.4	27.1	23.9	26.6
Vacation & Sick (Nominal S	\$)				
Labor	439	414	360	345	428
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	439	414	360	345	428
FTE	6.3	5.7	4.9	4.2	4.8
Escalation to 2016\$					
Labor	321	210	123	61	0
Non-Labor	2	1	0	0	0
NSE	0	0	0	0	0
Total	323	211	123	62	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Const	ant 2016\$)				
Labor	3,790	3,235	2,738	2,642	3,005
Non-Labor	77	72	32	259	114
NSE	0	0	0	0	0
Total	3,867	3,306	2,770	2,901	3,120
FTE	45.2	38.1	32.0	28.1	31.4

<sup>\*</sup> After company-wide exclusions of Non-GRC costs

<sup>\*\*</sup> Refer to "Detail of Adjustments to Recorded" page for line item adjustments

#### Non-Shared Service Workpapers

**CS - OFFICE OPERATIONS** Area:

Witness: Jerry D. Stewart

A. Customer Service Office Operations Category: 9. Customer Operations Support & Projects Category-Sub:

100008.000 - Customer Operations Support & Projects Workpaper:

#### Summary of Adjustments to Recorded:

In Nominal \$ (000) Incurred Costs								
	Years	2012	2013	2014	2015	2016		
Labor	-	16	-534	-433	52	7		
Non-Labor		7	5	-1	-0.444	6		
NSE		0	0	0	0	0		
	Total –	23	-529	-434	51	13		
FTE		0.1	-8.7	-6.8	0.5	0.1		

#### **Detail of Adjustments to Recorded:**

<u>Year</u>	Adj Group	<u>Labor</u>	<u>NLbr</u>	NSE FT	Adj Type	<u>RefID</u>
2012	Other	-169	0	0 -1.	9 CCTR Transf To 2100-3935.000	CSCHRAMM20161018172216517

**Explanation:** 

Tranfer labor and FTE associated with IT Quality Assurance function from cost center 2100-0642 (Customer Operations Technology Mgr.) in work paper group Customer Operations Support & Projects to cost center 2100-3935 (IT Quality Assurance) in work paper group 1IT001 IT Applications NSS to align costs where activity/function resides.

0.7 CCTR Transf From 2100-3593.000

**Explanation:** 

2012

Transfer labor, FTE, and associated non-labor for Project Manager function from cost center 2100-3593 in work paper group 1IN003 Marketing, Research, & Analytics to cost center 2100-3576 in work paper group

100008 Customer Operations Support and Projects to align costs where activity/function resides.

2012 Other

2

68

0 0.0 CCTR Transf From 2100-3574.000

CSCHRAMM20161004163050040

CSCHRAMM20161012142543497

**Explanation:** 

Transfer office services cost from 2100-3574 in work paper group 100001 Advanced Metering Operations to cost center 2100-3576 in work paper group 100008 Customer Operations Support & Projects to align costs where activity resides.

2012

Other

Other

118

0 1.3 CCTR Transf From 2100-3584.000

CTRINH20161116081011527

**Explanation:** 

Adjustment Due To Re-Org Of Service Order Routing Technology (SORT) Team. Transfer CSF Support labor and FTE from cost center 2100-3584 in work paper group 1FC004 CSF Support to cost center 2100-3576 in work paper group 100008 Customer Operations Support & Projects to align historical costs where activity/function resides.

2012 Total 16 0.1

2013 Other -13

0

0 -0.2 CCTR Transf To 2100-0712.000

CSCHRAMM20161016143941010

**Explanation:** 

Transfer labo and FTE associated with Business Planner role from cost center 2100-3477 in work paper group1OO008 Customer Operations Support and Projects to cost center 2100-0712 in work paper group 1AG001 Controller - Plng & Reg Accts. to align costs where Business Planning functions reside.

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 9. Customer Operations Support & Projects

Workpaper: 100008.000 - Customer Operations Support & Projects

<u>Year</u>	Adj Group	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>FTE</u>	Adj Type	<u>ReflD</u>
2013	Other	0	6	0	0.0 CCTI	R Transf From 2100-3574.000	CSCHRAMM20161004163235597
Explanati	Operati		center 210	0-357	6 in work p	2100-3574 in work paper group 1 paper group 1OO008 Customer 0	——————————————————————————————————————
2013	Other	-444	-2	0	-7.6 CCTI	R Transf To 2100-0009.000	CSCHRAMM20161018170329940
Explanati	function	s from cost	center 210	00-347	77 in work	ciated with Customer Account Vo paper group 100008 Customer 100002 Billing to align costs wh	Operations Support & Projects
2013	Other	-120	0	0	-1.4 CCTI	R Transf To 2100-3935.000	CSCHRAMM20161018172332293
Explanati	Operati 2100-39	ons Technol	logy Mgr.)	in wor	rk paper gr	lity Assurance function from cost oup Customer Operations Supporter group1IT001 IT Applications N	ort & Projects to cost center
2013	Other	43	0	0	0.5 CCTI	R Transf From 2100-3584.000	CTRINH20161116081142197
Explanati	paper g	roup 1FC00	4.000 CSI	F Supp	oort to cost	ransfer CSF Support labor from center 2100-3576 in work paper al costs where the activity/function	group 100008.000 Customer
2013 Tota	ıl	-534	5	0	-8.7		
2014	Other	0	4	0	0.0 CCTI	R Transf From 2100-3574.000	CSCHRAMM20161004163354897
Explanati	Meterin		s to cost c	enter 2	2100-3576	enter 2100-3574 in work paper gr in work paper group 100008 C	
2014	Other	-421	-5	0	-6.7 CCTI	R Transf To 2100-0009.000	CSCHRAMM20161018170501967
Explanati	function	s from cost	center 210	00-347	77 in work	ciated with Customer Account Vo paper group1OO008 Customer 0 1OO002 Billing to align costs who	Operations Support & Projects
2014	Other	-45	0	0	-0.5 CCTI	R Transf To 2100-3935.000	CSCHRAMM20161018172043997
Explanati	Operati	ons Technol 935 (IT Qual	logy Mgr.)	in WP	Group Cu	assurance function from cost censistomer Operations Support & Proposition of the Proposition of the ITO01 IT Applications NSS to	ojects to cost center
2014	Other	33	0	0	0.4 CCTI	R Transf From 2100-3584.000	CTRINH20161116081225853

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Category: A. Customer Service Office Operations
Category-Sub: 9. Customer Operations Support & Projects

Workpaper: 100008.000 - Customer Operations Support & Projects

vvorkpape	1.	10	- 0000	Custon	пет Оре	alioi	is Support & Projects	
<u>Year</u>	Adj (	Group	<u>Labor</u>	<u>NLbr</u>	NSE	FTE	Adj Type	<u>ReflD</u>
Explanation	on:	2100-35	84 in work p	aper gr	oup 1F0	C004.	am. Transfer CSF Support labor and F 000 CSF Support to cost center 2100- ort & Projects to align historical costs	-3576 in work paper group
2014 Total			-433	-1	0	-6.8		
2015	Oth	er	47	0	0	0.4	CCTR Transf From 2100-3480.000	CSCHRAMM20161016144407983
Explanation	on:	center 2		work pa			cost center 2100-3480 in work paper OO008 Customer Operations Support	- ·
2015	Oth	er	0	7	0	0.0	CCTR Transf From 2100-3574.000	CSCHRAMM20161004163517240
Explanation	on:	Metering		to cost	center	2100-	ost center 2100-3574 in work paper gr -3576 in workpaper group 100008 Co des.	
2015	Oth	er	0	-8	0	0.0	CCTR Transf To 2100-0009.000	CSCHRAMM20161018170806407
Explanation	on:	2100-34	77 in work p	aper gr	oup1O0	8000	omer Account Verification (CAV) Billing Customer Operations Support & Proje on costs where activity/function resides	ects to cost center 2100-0009
2015	Oth	er	5	0	0	0.1	CCTR Transf From 2100-3584.000	CTRINH20161116081312557
Explanation	on:	2100-35	84 in work p	aper gr	oup 1F0	C004.	am. Transfer CSF Support labor and F 000 CSF Support to cost center 2100- ort & Projects to align historical costs	-3576 in work paper group
2015 Total			52	0	0	0.5		
2016	Oth	er	0	6	0	0.0	CCTR Transf From 2100-3574.000	CSCHRAMM20170206135546753
Explanation	on:	100001		er 2100	)-3576 i		rom 2100-3574 in work group Advanck group 100008 Customer Operation	3 - 1 - 1 - 1
2016	Oth	er	7	0	0	0.1	CCTR Transf From 2100-3480.000	CSCHRAMM20170223134435707
Explanation	on:	group10		to cos	t center	2100	project manager role from cost center : -3576 in work paper group 100008 C resides.	
2016 Total			7	6	0	0.1		

### Non-Shared Service Workpapers

Area: CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

### Appendix A: List of Non-Shared Cost Centers

Cost Center	Sub	<u>Description</u>
2100-0008	000	CUSTOMER BILLING RESOURCES MGR
2100-0009	000	CUSTOMER BILLING MGR
2100-0011	000	METER READING SUPPORT 1
2100-0013	000	CCC SAN DIEGO MANAGER
2100-0016	000	BRANCH OFFICE MANAGER
2100-0019	000	CCC TECHNOLOGY SDGE
2100-0021	000	ACCOUNT MANAGEMENT
2100-0022	000	ACCOUNT RESEARCH
2100-0023	000	METER REVENUE PROTECTION SDGE
2100-0026	000	CUSTOMER REMITTANCE PROCESSING MANAGER
2100-0035	000	ELECTRIC METERING OPERATIONS
2100-0042	000	CENTRAL OPS - MEASUREMENT OPERATIONS
2100-0330	000	ALLOWANCE FOR UNCOLLECTIBLES
2100-0395	000	POSTAGE - CUSTOMER BILLS
2100-0642	000	CUSTOMER OPERATIONS TECHNOLOGY MANAGER
2100-0648	000	METER READING OPERATIONS STAFF
2100-0649	000	MTR READING SUPPORT
2100-0717	000	QUALITY ASSURANCE
2100-3467	000	ELECTRIC METERING ENGINEERING
2100-3470	000	POLICY & STRATEGY MANAGER
2100-3471	000	TRAINING SUPERVISOR
2100-3472	000	METER READING GRP 3 - BEACH CITIES
2100-3477	000	BILLING OPERATIONS SUPPORT MGR
2100-3479	000	SUPV 3
2100-3480	000	CUST OPS SOUTH DIR
2100-3482	000	BRANCH OFFICE PAYSTATIONS
2100-3484	000	BRANCH OFFICE OPERATIONS
2100-3485	000	BRANCH OFFICE SATELLITES
2100-3486	000	AUTHORIZED PAYMENT LOCATIONS
2100-3488	000	CUST OPS SOUTH LVC
2100-3489	000	MAJOR MARKETS CREDIT & COLLECTIONS
2100-3490	000	CREDIT & COLL MGR
2100-3512	000	CCC LOS SAN DIEGO
2100-3513	000	CCC PLANNING & ANALYSIS
2100-3514	000	CCC SPECIAL SERVICES SAN DIEGO
2100-3515	000	CS TRAINING & DEVELOPMENT (SDGE)
2100-3516	000	OPS SUPPORT SDGE
2100-3517	000	QUALITY ASSURANCE SDGE
2100-3518	000	CCC PLANNING & ANALYSIS SDGE
2100-3547	000	AMO PROJECT SUPPORT
2100-3549	000	METER READING ACCESS SUPPORT
2100-3556	000	AMO PROJECTS
2100-3571	000	ADVANCED METERING OPERATIONS MANAGER
2100-3574	000	AMI PROGRAM OFFICE DIRECTOR

SDG&E/CS - OFFICE OPERATIONS/Exh No:SDG&E-18-WP/Witness: J. Stewart

CS - OFFICE OPERATIONS

Witness: Jerry D. Stewart

Area:

### Appendix A: List of Non-Shared Cost Centers

Cost Center	Sub	<u>Description</u>
2100-3576	000	AMI CLIENT INTERFACE
2100-3577	000	AMI STAKEHOLDER EDUCATION
2100-3598	000	ELECTRIC METERING TRAINING
2100-3620	000	AMI INSTALLATIONS
2100-3622	000	CONTRACTS & COMPLIANCE MANAGER
2100-3635	000	METER READING GROUP 7
2100-3637	000	MANAGER OF REMITTANCE PROCESSING
2100-3639	000	AMO C&I DEPLOYMENT PROJECT
2100-3779	000	CENTRALIZED OPS - SYSTEM OPERATIONS
2100-3780	000	CENTRAL OPS NETWORK & SYSTMS SUPPORT
2100-3782	000	BILLING OPERATIONS SUPPORT - SMART METER
2100-3811	000	CUSTOMER OPS SUPPORT
2100-3844	000	VP CUSTOMER OPERATIONS
2100-3891	000	SMART MTR OPS CENTER
2100-3938	000	BUSINESS REQUIREMENTS & GOVERNANCE