

#	Question	All IOU's Response	Individual IOU Response
1	As a new entrant, do I need residential customers to offer power?	No, you do not need residential customers to offer power.	
2	How will Diverse Business Enterprises (DBEs) be encouraged during the bidding process?		<p>For SCE, Offerors are only required to meet the eligibility requirements set forth in SCE's DRAM RFO Instructions. However, SCE encourages women, minority, disabled veteran, lesbian, gay, bisexual and/or transgender owned business enterprises ("Diverse Business Enterprise") to participate in the DRAM RFO, and may use DBE status as a tie-breaker in the selection process if other quantitative and qualitative selection factors are equivalent. To be considered a Diverse Business Enterprise, Offeror must provide a copy of a valid certificate that verifies the Diverse Business Enterprise status of the firm and meet certain requirements. Information on SCE's supplier diversity program can be found on SCE's website at <a href="https://www.sce.com/partners/buying-selling/supplier-diversity">https://www.sce.com/partners/buying-selling/supplier-diversity</a></p> <p>PG&amp;E encourages DBE to participate in the DRAM RFO; however, it has no role in the valuation. DBE may be used as a tie-breaker in the Offer selection process in the event that all other qualitative and quantitative factors and offer selection criteria are equivalent. PG&amp;E requires that when issuing an RFO, and when a PG&amp;E contractors consider subcontracting that Small, Diverse businesses – Small Business Enterprises (SBE), Women, Minority and Disabled Veteran Business Enterprises (WMDVBES), and Lesbian, Gay, Bisexual, and Transgender Business Enterprises (LGBTBES) – shall have the maximum practicable opportunity to participate in the performance of work. Please also review our Supply Chain Responsibility page for PG&amp;E's program description and other available resources. <a href="https://www.pge.com/supplychainresponsibility">https://www.pge.com/supplychainresponsibility</a>.</p> <p>SDG&amp;E encourages DBE's to participate in the DRAM RFO. DBE Status will be used as a tie breaker in the selection process providing all other factors are the same.</p>
3	To participate in the DRAM RFO, do I have to register with each IOU to participate with them?	<p>Yes, all Bidders who plan to participate in the 2021 DRAM RFO must register with the online platform, Power Advocate, prior to submitting bids.</p> <p>SCE: <a href="https://www.poweradvocate.com/pr.do?okey=105082&amp;pubEvent=true">https://www.poweradvocate.com/pr.do?okey=105082&amp;pubEvent=true</a></p> <p>PG&amp;E: <a href="https://www.poweradvocate.com/pr.do?okey=103697&amp;pubEvent=true">https://www.poweradvocate.com/pr.do?okey=103697&amp;pubEvent=true</a></p> <p>SDG&amp;E: <a href="https://www.poweradvocate.com/publicRegistration.do?companyKey=N0n%2fdnfGppk%3D&amp;okey=97680&amp;pubEvent=true&amp;locale=en_US">https://www.poweradvocate.com/publicRegistration.do?companyKey=N0n%2fdnfGppk%3D&amp;okey=97680&amp;pubEvent=true&amp;locale=en_US</a></p>	<p>Bidders can also register online to receive announcements and updates about PG&amp;E's RFOs at the following link.</p> <p>PG&amp;E: <a href="https://tinyurl.com/ybba24rv">https://tinyurl.com/ybba24rv</a></p>
4	Is there a listing of previous DRAM vendors/winners by IOU?	Yes, it is publicly available in each of the IOU's Advice Letters filed with the CPUC. Please reach out to the IOUs through their inboxes or PowerAdvocate if you need the specific Advice Letter numbers.	
5	Will the DRAM templates be modified? Will the QC assessment template that need to be submitted with bids change?	Clarification Maryam from the CPUC Energy Division (ED): please note that all of the DRAM templates are subject to approval and change by the ED staff and there might be updates to the QC templates in the future but these would not affect bid submissions in a substantial way.	
6	In the 2021 DRAM program, are Proxy Demand Resource (PDRs) eligible for baseline options other than the standard 10-of-10?	OP 17 of D.19-07-009 allows for the following baselines for DRAM: "We adopt, for retail settlement purposes in the Demand Response Auction Mechanism, the four baseline methods approved by the Federal Energy Regulatory Commission: 1) a day matching customer load 10-in-10 baseline with a 20 percent cap; 2) a weather matching baseline with a 40 percent cap; 3) the use of control groups; and 4) a five-in-ten baseline for residential customers, with a 40 percent cap."	
7	Specifically, can aggregators select Meter Generator Output?	No. MGO is not approved for DRAM.	
8	Can exports be counted towards performance?	No. As DRAM will be using the PDR model, and exports do not count towards the performance of PDR resources, exports will not count for DRAM performance.	
9	Is it possible for PDRs to elect the load-shift methodology? I see there are proposed changes to CAISO tariff language in ESDER 3B that includes load-shift methodology as an option for PDRs so I want to confirm that if that tariff language is adopted it would be available in DRAM as well.	No. FERC has not approved the Load Shift methodology as outlined in CAISO's ESDER 3B initiative and it is not approved for DRAM.	
10	What is the long-term avoided cost of generation and short-run RA value by month for each utility?	<p>You can obtain the public 2021 long-term avoided cost of generation (\$/kw-year) value by viewing E3's avoided cost model (cell J7 in the "DR Outputs" tab).</p> <p>The short-run RA value is not made public and is proprietary and confidential to each IOU. Public RA prices are available in all IOU's Offer Form for illustrative purposes, but all IOU's will be utilizing its proprietary and confidential short-run RA values for evaluation purposes.</p>	
11	How can you add yourself as a Scheduling Coordinator Information Packet?	This is outside the RFO process, please reach out to any of the IOUs to be added.	